2022

National Cemetery Administration

Memorial Products Satisfaction Survey





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SECTION DESCRIPTION

- This section presents an overview of the contents of this report and key findings from the next of kin who ordered headstones, markers, and medallions for use at private cemeteries and funeral directors who worked with national, private, and State or Tribal Veterans cemeteries from January 1, 2021 through December 31, 2021.
- These surveys and the resultant data represent the NCA commitment to customer service, seeking feedback from those using our services, and an ongoing search for evidence-based opportunities for continuous improvement.

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Report Overview

Data for this Memorial 2022 survey were collected from next of kin and funeral directors in three separate fielding's:

- Next of kin Fall fielding: October 8, 2021 to January 4, 2022;
- Funeral director fielding: February 16, 2022 to June 17, 2022; and
- Next of kin Spring fielding: March 30, 2022 to June 17, 2022

Mailing data was extracted from NCA's Automated Monument Application System (AMAS) database and the Burial Operations Support System (BOSS) for records with interment dates from January 1, 2021 to December 31, 2021. Surveys were mailed to 6,723 next of kin who had ordered an MPS product for placement at a private cemetery during the time period of January 1, 2021 through December 31, 2021. Surveys were also mailed to 12,554 funeral directors who had worked with national, private, and State or Tribal Veterans cemeteries during the same designated period of time. A total of 5,316 completed questionnaires (2,908 next of kin and 2,408 funeral directors) were returned, which resulted in an overall survey response rate of 28.96% (45.25% next of kin and 20.18% for funeral directors).

In this report survey findings are presented in eight sections.

The first section, "Overall Satisfaction Measures and Key Metrics," presents findings from survey items that provide information on next of kin and funeral directors' overall satisfaction with NCA customer service.

- The remaining sections present survey findings on specific areas of satisfaction for each group (next of kin or funeral directors). Each section begins with overall satisfaction measures within the content area, followed by responses to individual survey items.
- The section entitled "Satisfaction with Headstone/Marker/Medallion Ordering Process" also presents survey findings from the 2022 National Cemeteries (NC) Next of Kin/Family Member Satisfaction Survey and State or Tribal Veterans Cemeteries (STVC) Next of Kin/Family Member Satisfaction Survey regarding satisfaction with the length of time for permanent placement, accuracy of inscription and quality and appearance of the headstone, marker or columbarium niche cover.
- The section entitled "Presidential Memorial Certificate (PMC) and Additional Costs" also presents survey findings from the 2022 NC Satisfaction Survey and STVC Satisfaction Survey regarding next of kin satisfaction with the quality of the PMC.
- The section entitled "Funeral Director Satisfaction with Scheduling" presents survey findings from the National Cemetery Administration's 2022 Funeral Director (FD) Satisfaction Survey on their satisfaction with the National Cemetery Scheduling Office on various aspects involved with scheduling an interment at a national cemetery or State or Tribal Veterans Cemetery.
- Finally, where applicable, data for questions asked across multiple years are presented, allowing the reader to assess changes in respondent satisfaction over time.

Six appendices follow the main body of the report. They are:

 Appendix A: Respondent Characteristics – presents self-reported demographic information for next of kin and funeral directors in the respondent sample.

- Appendix B: Methodology and Survey Instruments describes the methodology used to administer the survey. Copies of the 2022 next of kin and the memorial products component of the funeral director surveys are also included in this appendix.
- Appendix C: User Guide presents an explanation of how to read and interpret the graphs and tables used in the report.
- Appendix D: Question Locator provides a reference chart that lists each survey item and the corresponding report page number where the data can be found.
- Appendix E: Response Rates presents response rates for the 2022 Memorial Products Service Survey of Satisfaction.
- Appendix F: Survey Results by Question reports the next of kin and funeral director survey results by question

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Highlights of Findings

Questions asked of all respondents unless designated NoK for Next of Kin and FD for Funeral Director.

OVERALL SATISFACTION	
Satisfaction with VA Memorial Products Service products and services	91.25%
Satisfaction with Quality of the headstone, marker, or medallion	93.30%
Quality of the certificate signed by the President	88.86%
Satisfaction with the process used to order the headstone, marker, or medallion	92.18%
Information & Communication	
Satisfaction with Ease of finding information	95.21%
Quality of Products and Services	
Satisfaction with amount of time it took to receive the headstone, marker, or medallion	80.29%
Satisfaction with NCA Customer Service representative	89.27%

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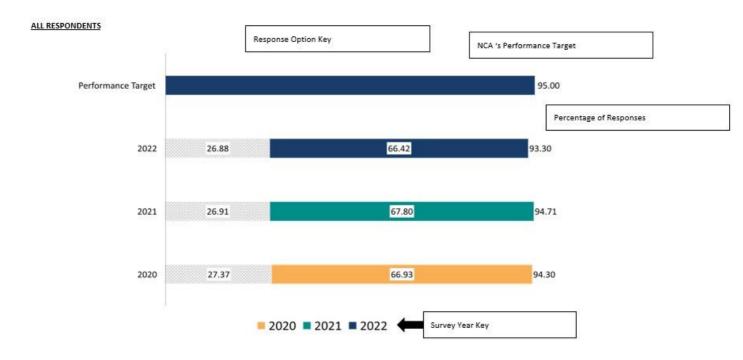
Overall Satisfaction Measures and Key

Overall Satisfaction Measures and Key Metrics

SECTION DESCRIPTION

- This section presents survey findings from next of kin (NoK) and funeral directors (FD) on overall measures of satisfaction and key metrics.
- Questions that were asked of both funeral directors and next of kin are presented together in All Respondents graphs followed by the sample type's respective graph.
- When presented together, the first number presented for the question is the question number for the next of kin, and the second is the question number for funeral directors.
- Due to rounding, some percentages may not sum to 100%.
- Throughout this report, stacked bar graphs are used which show the percentage of participants responding positively to survey items across all respondents (NoK and Funeral Directors combined), as well as NoK and Funeral Directors separately. A sample stacked bar graph is presented below with labels to aid in interpretation of these graphs used throughout this report. A fuller explanation of how to understand and interpret the graphs and tables used in this report can be found in Appendix C (page 142) of this report.

Question 20/21: Please indicate your level of agreement with the following statement: The overall quality of the headstone, marker, or medallion I received from the VA was excellent.



Question 20/21: Please indicate your level of agreement with the following statement: The overall quality of the headstone, marker, or medallion I received from the VA was excellent.

ALL RESPONDENTS



	Year	n	Strongly Agree	*Change Score	Agree	Neither / Nor	Disagree	Strongly disagree
ALL RESPONDENTS	2022	4449	66.42%	-1.38%	26.88%	5.71%	0.70%	0.29%
	2021	4307	67.80%	0.87%	26.91%	4.48%	0.51%	0.30%
	2020	4899	66.93%	1.35%	27.37%	4.59%	0.69%	0.41%

^{*}The change scores represent the difference between the "Strongly agree" categories for the row year and the previous year.

Question 20/21: Please indicate your level of agreement with the following statement: The overall quality of the headstone, marker, or medallion I received from the VA was excellent.





	Year	n	Strongly Agree	*Change Score	Agree	Neither / Nor	Disagree	Strongly disagree
	2022	2801	70.01%	-0.66%	22.71%	5.82%	1.00%	0.46%
NEXT OF KIN	2021	2663	70.67%	1.09%	24.45%	3.76%	0.68%	0.45%
	2020	2890	69.58%	-0.81%	24.29%	4.64%	0.87%	0.62%

^{*}The change scores represent the difference between the "Strongly agree" categories for the row year and the previous year.

Question 20/21: Please indicate your level of agreement with the following statement: The overall quality of the headstone, marker, or medallion I received from the VA was excellent.

FUNERAL DIRECTORS

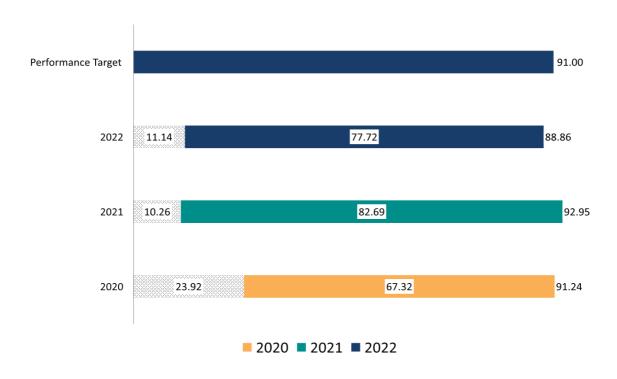


	Year	n	Strongly Agree	*Change Score	Agree	Neither / Nor	Disagree	Strongly disagree
	2022	1648	60.32%	-2.82%	33.98%	5.52%	0.18%	0.00%
FUNERAL DIRECTORS	2021	1644	63.14%	0.02%	30.90%	5.66%	0.24%	0.06%
	2020	2009	63.12%	4.13%	31.81%	4.53%	0.45%	0.10%

 $^{{}^*\}mathsf{The}$ change scores represent the difference between the "Strongly agree" categories for the row year and the previous year.

Question 22: How satisfied were you with the quality of the certificate signed by the President of the United States honoring the Veteran's service?

NEXT OF KIN



	Year	n	Very satisfied	*Change Score	Satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
	2022	1903	77.72%	-4.97%	11.14%	8.99%	1.10%	1.05%
NEXT OF KIN	2021	1843	82.69%	15.37%	10.26%	5.26%	0.87%	0.92%
	2020	1986	67.32%	0.10%	23.92%	7.40%	0.55%	0.81%

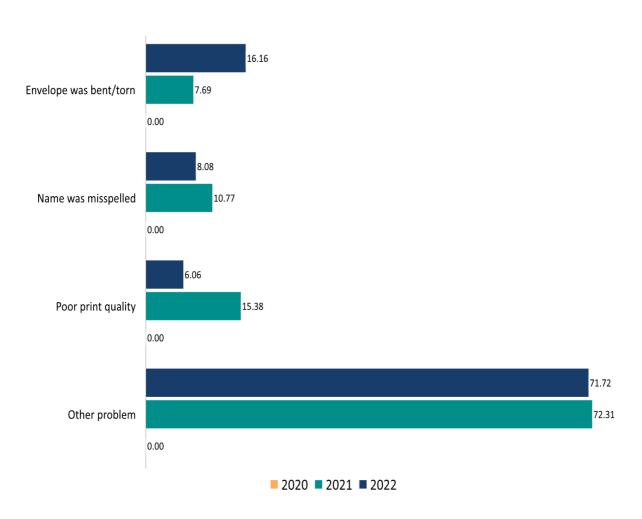
^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

This question only applies to respondents who indicated "Yes – Requested and received" or "Yes – Received, but not requested" to Question 21 (NoK).

Note: The 2022 and 2021 results should not be compared to 2020 results as the 2020 results were calculated from eight answer options (the 5-point satisfaction scale answer options and three reasons for why NoK may not be satisfied).

Question 23: Why were you not satisfied with the quality of the certificate signed by the President of the United States honoring the Veteran's service? (Mark all that apply.)

NEXT OF KIN



	Year	n	Envelope was bent/torn	Name was misspelled	Poor print quality	Other problem (specify)
NEXT OF KIN	2022	99	16.16%	8.08%	6.06%	71.72%
	2021	65	7.69%	10.77%	15.38%	72.31%
	2020	0	0.00%	0.00%	0.00%	0.00%

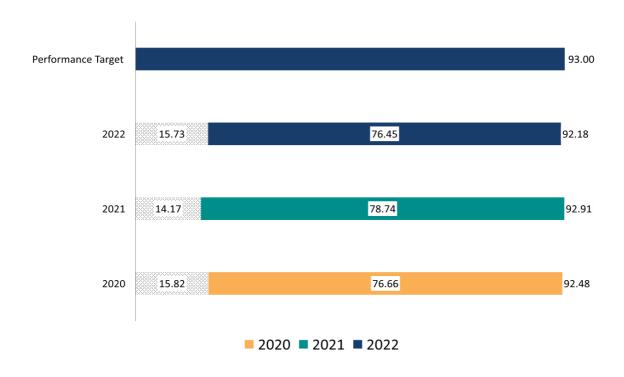
This question only applies to respondents who indicated "Very dissatisfied," "Somewhat dissatisfied," or "Neither satisfied or dissatisfied to Question 22 (NoK).

As respondents could select more than one response option, percentages may not sum to 100.

Note: In the 2020 survey, the responses to Question 23 were included in Question 22.In the 2021 survey, a separate question was created to specifically ask why the NoK was not satisfied.

Question 7/4: How satisfied were you with the process you used to order the headstone, marker, or medallion?

ALL RESPONDENTS

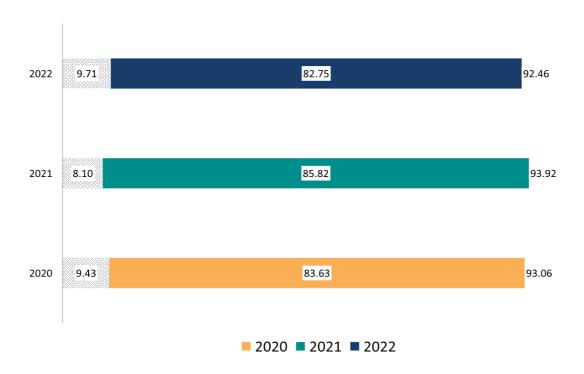


	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
ALL RESPONDENTS	2022	4513	76.45%	-2.29%	15.73%	4.65%	1.68%	1.48%
	2021	4332	78.74%	2.08%	14.17%	4.41%	1.73%	0.95%
	2020	4679	76.66%	0.97%	15.82%	4.51%	1.90%	1.11%

Overall Satisfaction Measures and Key Metrics

Question 7/4: How satisfied were you with the process you used to order the headstone, marker, or medallion?

NEXT OF KIN



	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
	2022	2841	82.75%	-3.07%	9.71%	3.59%	1.87%	2.08%
NEXT OF KIN	2021	2679	85.82%	2.19%	8.10%	2.87%	2.02%	1.19%
	2020	2737	83.63%	2.32%	9.43%	3.18%	2.12%	1.64%

^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

Question 7/4: How satisfied were you with the process you used to order the headstone, marker, or medallion?

FUNERAL DIRECTORS



	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
FUNERAL DIRECTORS	2022	1672	65.73%	-1.54%	25.96%	6.46%	1.38%	0.48%
	2021	1653	67.27%	0.43%	24.02%	6.90%	1.27%	0.54%
	2020	1942	66.84%	-1.10%	24.82%	6.39%	1.60%	0.36%

^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

Question 11/8: How satisfied were you with the service you received from the NCA Customer Service representative?

ALL RESPONDENTS



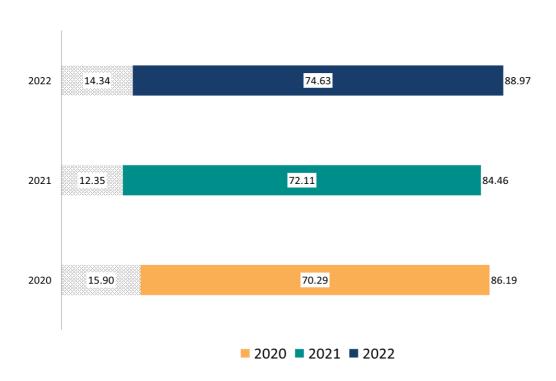
	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
ALL RESPONDENTS	2022	718	74.09%	1.38%	15.18%	7.10%	1.81%	1.81%
	2021	689	72.71%	0.08%	16.11%	7.84%	1.74%	1.60%
	2020	1034	72.63%	0.76%	18.96%	5.13%	2.22%	1.06%

^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

This question only applies to respondents who indicated "Yes" or "Don't know" to Question 8/5.

Question 11/8: How satisfied were you with the service you received from the NCA Customer Service representative?

NEXT OF KIN



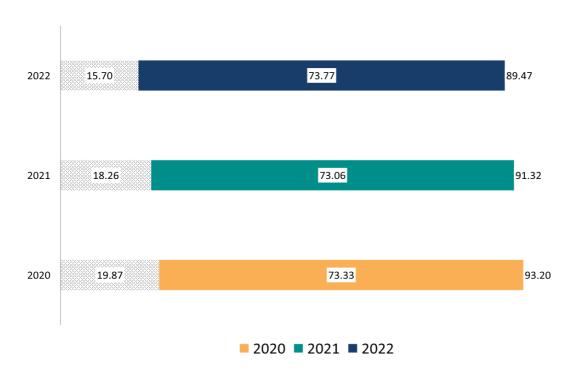
	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
NEXT OF KIN	2022	272	74.63%	2.52%	14.34%	5.88%	2.94%	2.21%
	2021	251	72.11%	1.82%	12.35%	9.56%	2.79%	3.19%
	2020	239	70.29%	1.11%	15.90%	7.53%	2.93%	3.35%

^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

This question only applies to respondents who indicated "Yes" or "Don't know" to Question 8/5.

Question 11/8: How satisfied were you with the service you received from the NCA Customer Service representative?

FUNERAL DIRECTORS



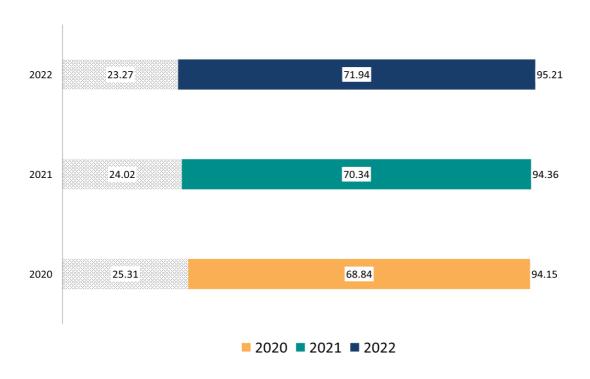
	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
FUNERAL DIRECTORS	2022	446	73.77%	0.71%	15.70%	7.85%	1.12%	1.57%
	2021	438	73.06%	-0.27%	18.26%	6.85%	1.14%	0.68%
	2020	795	73.33%	0.12%	19.87%	4.40%	2.01%	0.38%

^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

This question only applies to respondents who indicated "Yes" or "Don't know" to Question 8/5.

Question 14/11: How satisfied were you with the ease of finding the information you were looking for on VA's website?

ALL RESPONDENTS



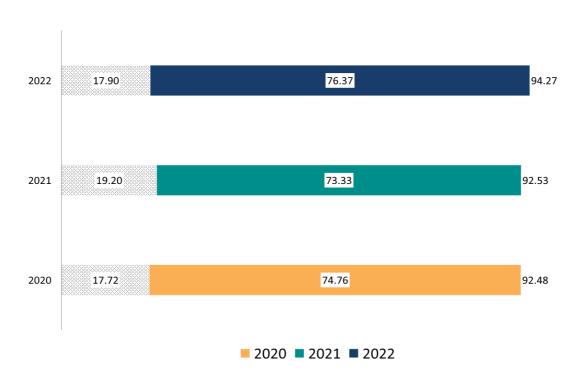
	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
ALL RESPONDENTS	2022	1169	71.94%	1.60%	23.27%	3.51%	0.77%	0.51%
	2021	1099	70.34%	1.50%	24.02%	3.82%	1.36%	0.45%
	2020	1351	68.84%	-0.19%	25.31%	4.59%	1.04%	0.22%

^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

This question only applies to respondents who indicated "Yes" to Question 12/9.

Question 14/11: How satisfied were you with the ease of finding the information you were looking for on VA's website?

NEXT OF KIN



	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
	2022	419	76.37%	3.04%	17.90%	3.34%	1.19%	1.19%
NEXT OF KIN	2021	375	73.33%	-1.43%	19.20%	3.47%	2.93%	1.07%
	2020	412	74.76%	0.64%	17.72%	5.34%	1.70%	0.49%

^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

This question only applies to respondents who indicated "Yes" to Question 12/9.

Question 14/11: How satisfied were you with the ease of finding the information you were looking for on VA's website?

FUNERAL DIRECTORS



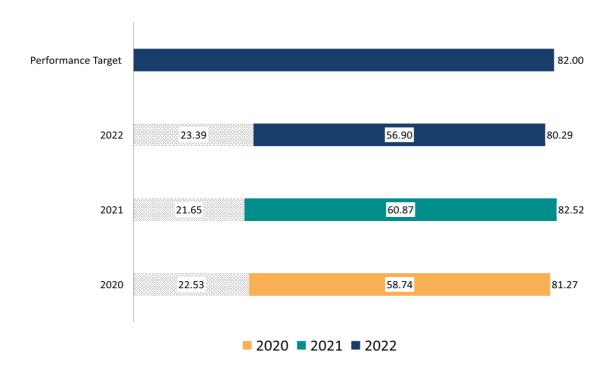
	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
FUNERAL DIRECTORS	2022	750	69.47%	0.69%	26.27%	3.60%	0.53%	0.13%
	2021	724	68.78%	2.54%	26.52%	4.01%	0.55%	0.14%
	2020	939	66.24%	-0.84%	28.65%	4.26%	0.75%	0.11%

^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

This question only applies to respondents who indicated "Yes" to Question 12/9.

Question 18/15: How satisfied were you with the amount of time it took to receive the headstone, marker, or medallion?

ALL RESPONDENTS



	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
ALL RESPONDENTS	2022	4459	56.90%	-3.97%	23.39%	13.21%	4.19%	2.31%
	2021	4332	60.87%	2.13%	21.65%	12.30%	3.49%	1.69%
	2020	4758	58.74%	2.16%	22.53%	12.00%	4.16%	2.56%

Only respondents who indicated "Yes" to Question 12/9 received this question.

Question 18/15: How satisfied were you with the amount of time it took to receive the headstone, marker, or medallion?

NEXT OF KIN

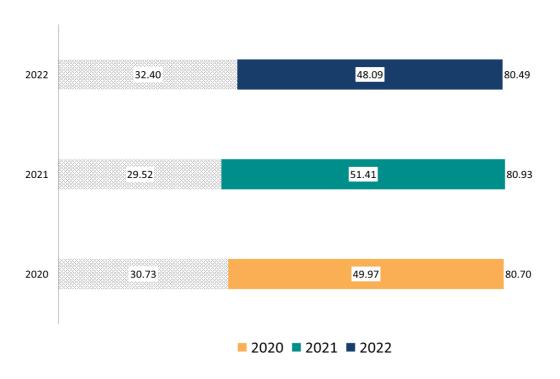


	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
NEXT OF KIN	2022	2814	62.05%	-4.72%	18.12%	11.98%	4.58%	3.27%
	2021	2669	66.77%	1.97%	16.75%	10.04%	3.97%	2.47%
	2020	2815	64.80%	3.88%	16.87%	9.73%	4.87%	3.73%

Only respondents who indicated "Yes" to Question 12/9 received this question.

Question 18/15: How satisfied were you with the amount of time it took to receive the headstone, marker, or medallion?

FUNERAL DIRECTORS

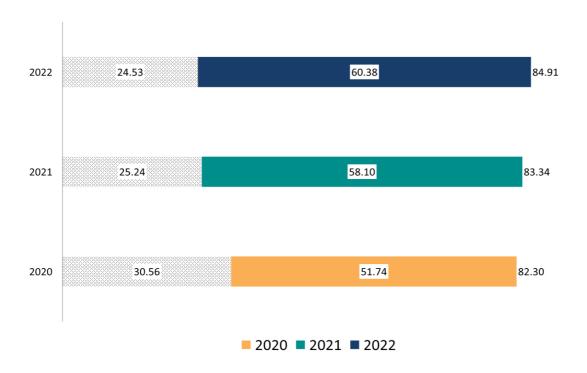


	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
FUNERAL DIRECTORS	2022	1645	48.09%	-3.32%	32.40%	15.32%	3.53%	0.67%
	2021	1663	51.41%	1.44%	29.52%	15.94%	2.71%	0.42%
	2020	1943	49.97%	-0.62%	30.73%	15.29%	3.14%	0.87%

^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

Question 19: How satisfied are you with the timeliness in which problems have been corrected?

FUNERAL DIRECTORS



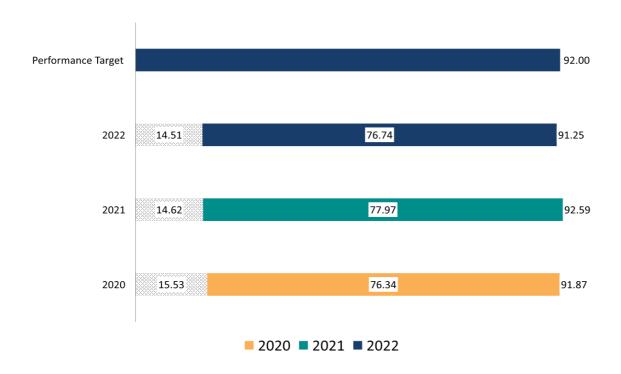
	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
FUNERAL DIRECTORS	2022	53	60.38%	2.28%	24.53%	13.21%	1.89%	0.00%
	2021	210	58.10%	6.36%	25.24%	10.48%	5.71%	0.48%
	2020	288	51.74%	-5.08%	30.56%	9.38%	5.21%	3.13%

^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

This question only applies to respondents who indicated "Yes" to Question 16 (FD).

Question 24/25: Overall, how satisfied were you with your experiences with the VA Memorial Products Service products and services?

ALL RESPONDENTS

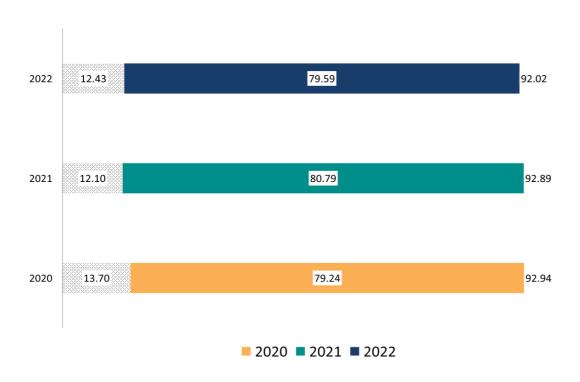


	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
ALL RESPONDENTS	2022	4437	76.74%	-1.23%	14.51%	7.03%	1.08%	0.63%
	2021	4290	77.97%	1.63%	14.62%	5.57%	0.91%	0.93%
	2020	4899	76.34%	2.85%	15.53%	6.45%	1.06%	0.61%

^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

Question 24/25: Overall, how satisfied were you with your experiences with the VA Memorial Products Service products and services?

NEXT OF KIN



	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
	2022	2808	79.59%	-1.20%	12.43%	5.52%	1.53%	0.93%
NEXT OF KIN	2021	2644	80.79%	1.55%	12.10%	4.61%	1.21%	1.29%
	2020	2890	79.24%	2.95%	13.70%	4.74%	1.42%	0.90%

^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

Question 24/25: Overall, how satisfied were you with your experiences with the VA Memorial Products Service products and services?

FUNERAL DIRECTORS



	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
	2022	1629	71.82%	-1.63%	18.11%	9.64%	0.31%	0.12%
FUNERAL DIRECTORS	2021	1646	73.45%	1.27%	18.65%	7.11%	0.43%	0.36%
	2020	2009	72.18%	2.62%	18.17%	8.91%	0.55%	0.20%

^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

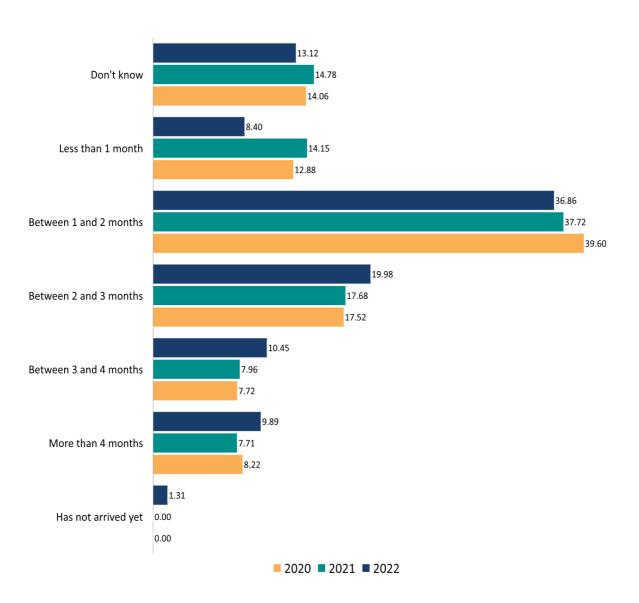
Satisfaction with Headstone/Marker/Medallion Ordering Process

SECTION DESCRIPTION

- This section presents survey findings from next of kin and funeral directors on their satisfaction with VA customer service in the ordering process of headstones, markers and medallions.
- Questions that were asked of both funeral directors and next of kin are presented together in All Respondents graphs followed by the sample type's respective graph.
- When presented together, the first number presented for the question is the question number for the next of kin, and the second is the question number for funeral directors.
- This section also presents survey findings from the 2022 National Cemeteries Next of Kin/Family Member Satisfaction Survey and State or Tribal Veterans Cemeteries Next of Kin/Family Member Satisfaction Survey regarding satisfaction with the length of time for permanent placement, accuracy of inscription and quality and appearance of the headstone, marker or columbarium niche cover.
- An "NC" before the question number denotes that the data in the chart and table was taken from the 2022 National Cemeteries Next of Kin/Family Member Satisfaction Survey, while "STVC" denotes that the data was taken from the State or Tribal Veterans Cemeteries Next of Kin/Family Member Satisfaction Survey.
- Due to rounding, some percentages may not sum to 100%.

Question 17/14: About how long after ordering the headstone, marker, or medallion did it arrive?

ALL RESPONDENTS

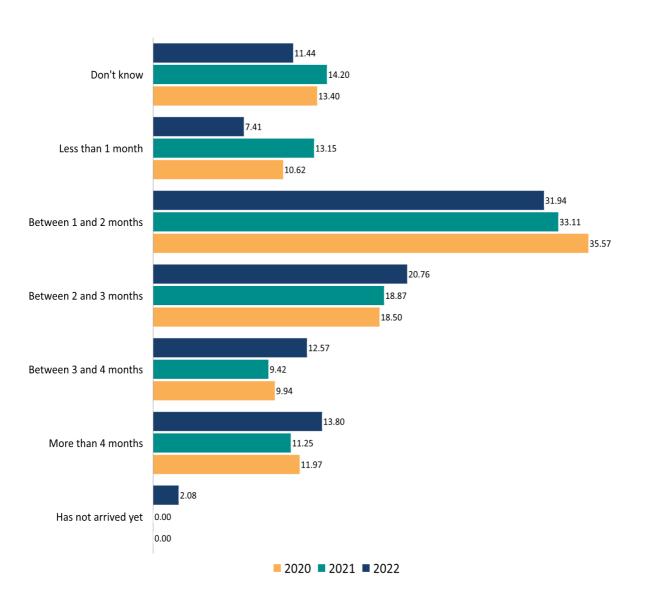


	Year	n	Don't know	Less than 1 month	Between 1 and 2 months	Between 2 and 3 months	Between 3 and 4 months	More than 4 months	Has not arrived yet
	2022	4490	13.12%	8.40%	36.86%	19.98%	10.45%	9.89%	1.31%
ALL RESPONDENTS	2021	4345	14.78%	14.15%	37.72%	17.68%	7.96%	7.71%	0.00%
	2020	4743	14.06%	12.88%	39.60%	17.52%	7.72%	8.22%	0.00%

Note: The answer option "Has not arrived yet" was added to the 2022 NoK survey.

Question 17/14: About how long after ordering the headstone, marker, or medallion did it arrive?

NEXT OF KIN

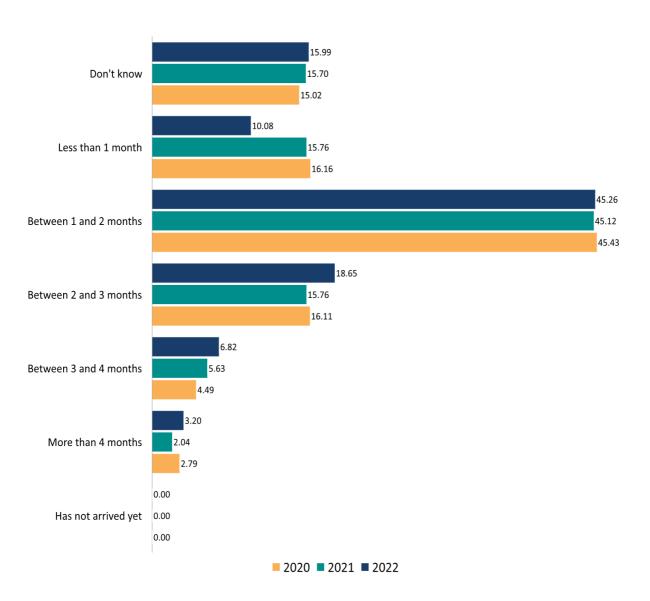


	Year	n	Don't know	Less than 1 month	Between 1 and 2 months	Between 2 and 3 months	Between 3 and 4 months	More than 4 months	Has not arrived yet
NEXT OF KIN	2022	2833	11.44%	7.41%	31.94%	20.76%	12.57%	13.80%	2.08%
	2021	2676	14.20%	13.15%	33.11%	18.87%	9.42%	11.25%	0.00%
	2020	2806	13.40%	10.62%	35.57%	18.50%	9.94%	11.97%	0.00%

Note: The answer option "Has not arrived yet" was added to the 2022 NoK survey.

Question 17/14: About how long after ordering the headstone, marker, or medallion did it arrive?

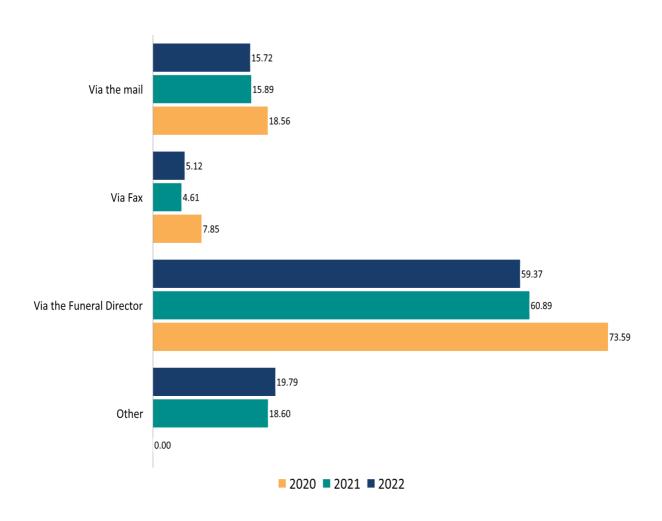
FUNERAL DIRECTORS



	Year	n	Don't know	Less than 1 month	Between 1 and 2 months	Between 2 and 3 months	Between 3 and 4 months	More than 4 months	Has not arrived yet
FUNERAL DIRECTORS	2022	1657	15.99%	10.08%	45.26%	18.65%	6.82%	3.20%	0.00%
	2021	1669	15.70%	15.76%	45.12%	15.76%	5.63%	2.04%	0.00%
	2020	1937	15.02%	16.16%	45.43%	16.11%	4.49%	2.79%	0.00%

Question 6: How did you order the headstone, marker, or medallion? (Mark only one)

NEXT OF KIN

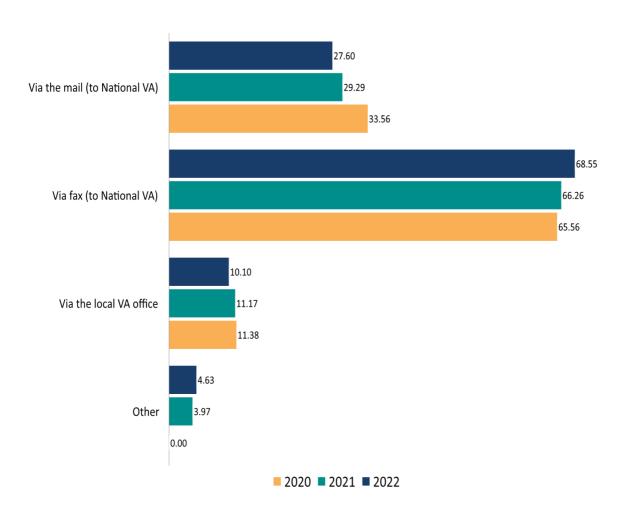


	Year	n	Via the mail	Via Fax	Via the Funeral Director	Other
NEXT OF KIN	2022	2754	15.72%	5.12%	59.37%	19.79%
	2021	2580	15.89%	4.61%	60.89%	18.60%
	2020	2344	18.56%	7.85%	73.59%	0.00%

Note: 2020 survey data is not available for "Other (specify)" responses.

Question 3: How do you typically order VA headstones, markers, or medallions? (Mark all that apply)

FUNERAL DIRECTORS

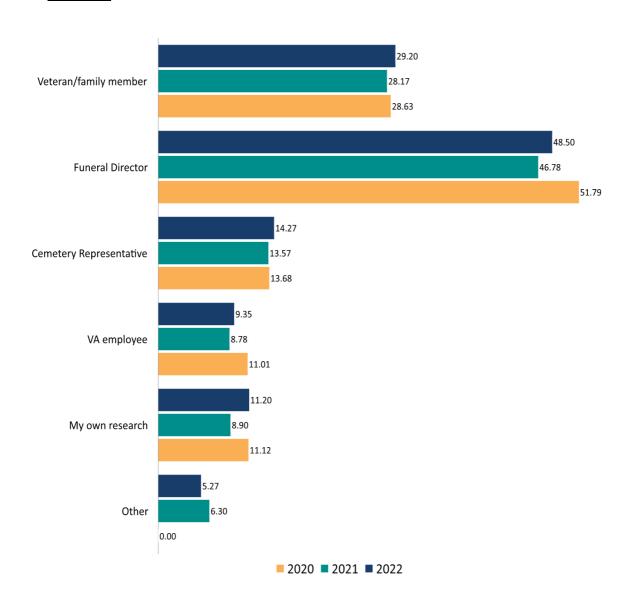


	Year	n	Via the mail (to National VA)	Via fax (to National VA)	Via the local VA office	Other
FUNERAL DIRECTORS	2022	1663	27.60%	68.55%	10.10%	4.63%
	2021	1639	29.29%	66.26%	11.17%	3.97%
	2020	1925	33.56%	65.56%	11.38%	0.00%

Note: 2020 survey data is not available for "Other (specify)" responses.

Question 1: How or from whom did you learn about the headstone, marker, or medallion benefit provided by the VA? (Mark all that apply)

NEXT OF KIN



	Year	n	Veteran/family member	Funeral Director	Cemetery Representative	VA employee	My own research	Other
NEXT OF KIN	2022	2866	29.20%	48.50%	14.27%	9.35%	11.20%	5.27%
	2021	2698	28.17%	46.78%	13.57%	8.78%	8.90%	6.30%
	2020	2742	28.63%	51.79%	13.68%	11.01%	11.12%	0.00%

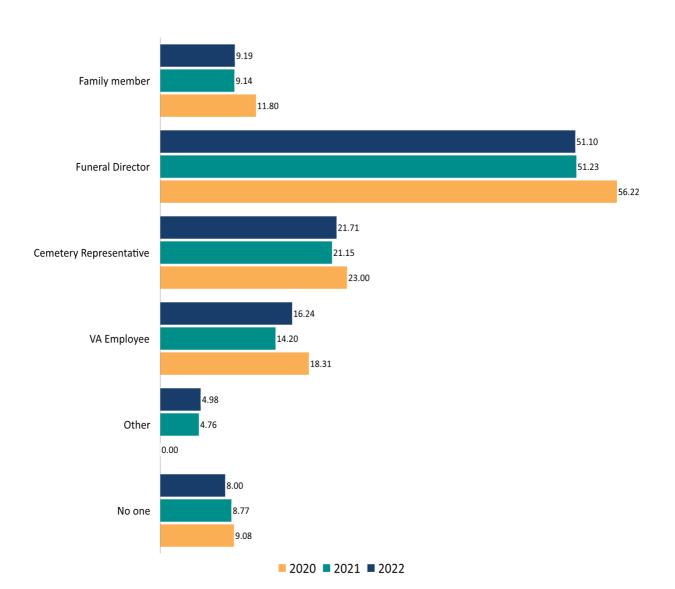
Note: As respondents could select more than one response option, percentages may not sum to 100.

Note: 2020 survey data is not available for "Other (specify)" responses.

Note: Prior to 2022 the question wording was: How did you learn about the headstone, marker, or medallion benefit provided by the VA? (Mark all that apply)

Question 5: Who helped you with ordering the headstone/marker/medallion? (Mark all that apply)

NEXT OF KIN



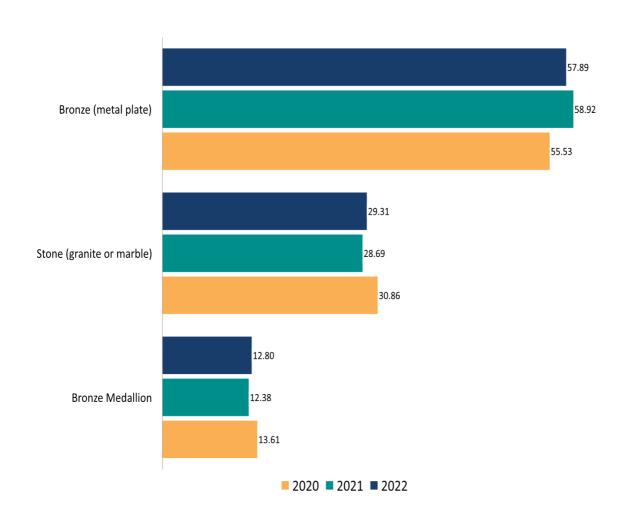
	Year	n	Family member	Funeral Director	Cemetery Representative	VA Employee	Other	No one
NEXT OF KIN	2022	2851	9.19%	51.10%	21.71%	16.24%	4.98%	8.00%
	2021	2690	9.14%	51.23%	21.15%	14.20%	4.76%	8.77%
	2020	2796	11.80%	56.22%	23.00%	18.31%	0.00%	9.08%

Note: As respondents could select more than one response option, percentages may not sum to 100.

Note: 2020 survey data is not available for "Other (specify)" responses.

Question 2: What type of headstone, marker, or medallion did you order?

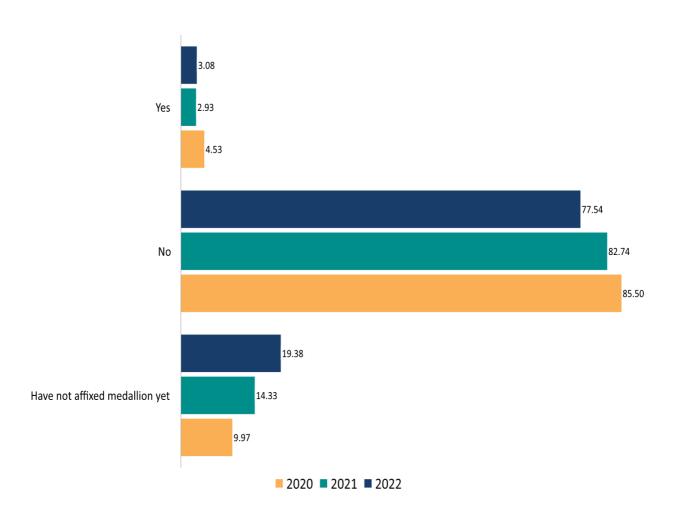
NEXT OF KIN



	Year	n	Bronze (metal plate)	Stone (granite or marble)	Bronze Medallion
	2022	2750	57.89%	29.31%	12.80%
NEXT OF KIN	2021	2600	58.92%	28.69%	12.38%
	2020	2696	55.53%	30.86%	13.61%

Question 3: Did you have any problems while affixing the Bronze Medallion to the headstone or markers?

NEXT OF KIN

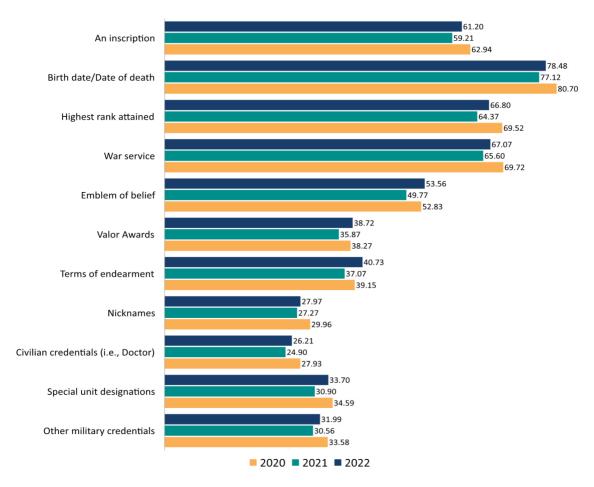


	Year	n	Yes	No	Have not affixed medallion yet
	2022	325	3.08%	77.54%	19.38%
NEXT OF KIN	2021	307	2.93%	82.74%	14.33%
	2020	331	4.53%	85.50%	9.97%

This question only applies to respondents who indicated "Bronze Medallion" to Question 2 (NoK).

Question 15: When you were applying for the headstone, marker, or medallion, were you aware that the following items could be added to the headstone, marker, or medallion:

NEXT OF KIN

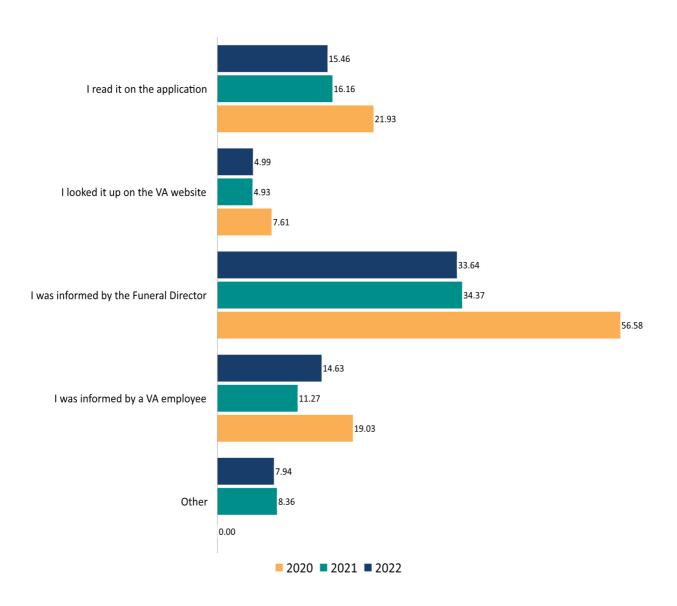


Percent Yes

	Decrease	20	20	20	21	2022	
	Response	n	% Yes	n	% Yes	n	% Yes
	An inscription	2566	62.94%	2493	59.21%	2575	61.20%
	Birth date/Date of death	2648	80.70%	2531	77.12%	2640	78.48%
	Highest rank attained	2559	69.52%	2453	64.37%	2545	66.80%
	War service	2513	69.72%	2413	65.60%	2508	67.07%
	Emblem of belief	2423	52.83%	2357	49.77%	2433	53.56%
NEXT OF KIN	Valor Awards	2307	38.27%	2269	35.87%	2340	38.72%
	Terms of endearment	2355	39.15%	2328	37.07%	2396	40.73%
	Nicknames	2303	29.96%	2288	27.27%	2338	27.97%
	Civilian credentials (i.e., Doctor)	2288	27.93%	2245	24.90%	2312	26.21%
	Special unit designations	2313	34.59%	2275	30.90%	2338	33.70%
	Other military credentials	2311	33.58%	2281	30.56%	2338	31.99%

Question 16: If you were aware of the availability of an inscription, how did you learn about what could be included in the inscription? (Mark all that apply)

NEXT OF KIN



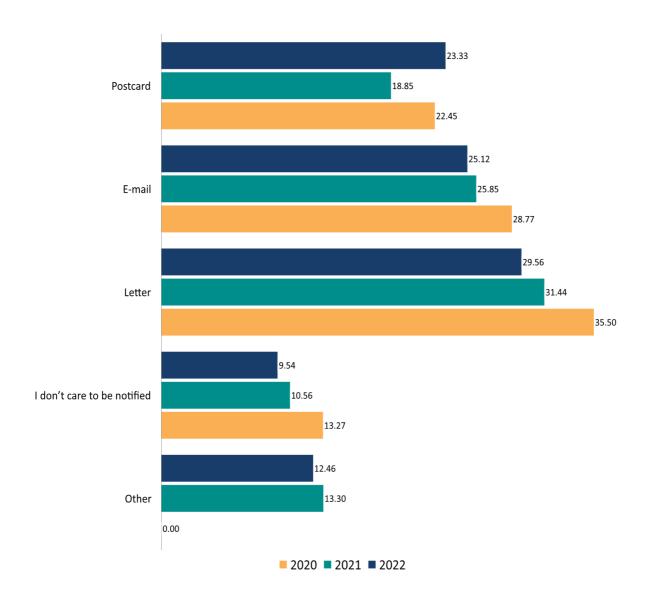
	Year	n	I read it on the application	I looked it up on the VA website	I was informed by the Funeral Director	I was informed by a VA employee	Other
	2022	2646	15.46%	4.99%	33.64%	14.63%	7.94%
NEXT OF KIN	2021	2476	16.16%	4.93%	34.37%	11.27%	8.36%
	2020	1997	21.93%	7.61%	56.58%	19.03%	0.00%

Note: As respondents could select more than one response option, percentages may not sum to 100.

Note: 2020 survey data is not available for "Other (specify)" responses.

Question 19: How would you have preferred to be notified about the delivery status of your headstone, marker, or medallion?

NEXT OF KIN

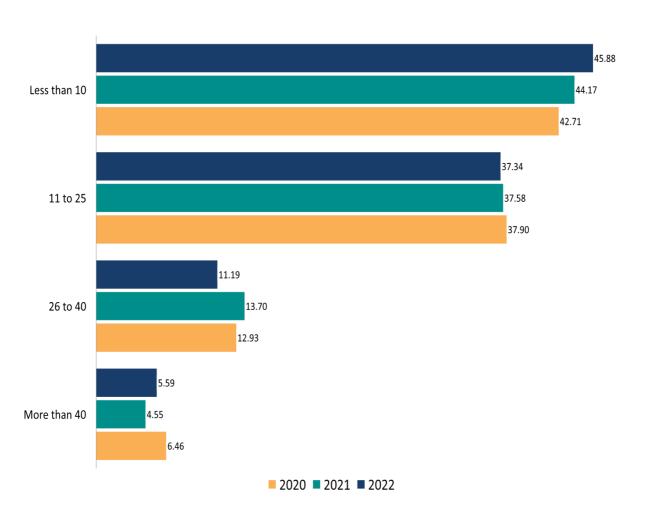


	Year	n	Postcard	E-mail	Letter	I don't care to be notified	Other
	2022	2568	23.33%	25.12%	29.56%	9.54%	12.46%
NEXT OF KIN	2021	2414	18.85%	25.85%	31.44%	10.56%	13.30%
	2020	2200	22.45%	28.77%	35.50%	13.27%	0.00%

Note: 2020 survey data is not available for "Other (specify)" responses.

Question 1: On average, about how many VA headstones, markers, and medallions do you/your company order in a year?

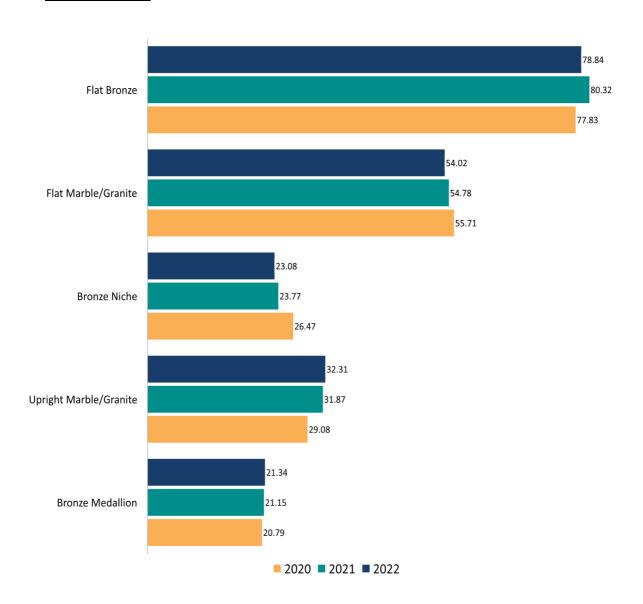
FUNERAL DIRECTORS



	Year	n	Less than 10	11 to 25	26 to 40	More than 40
	2022	1698	45.88%	37.34%	11.19%	5.59%
FUNERAL DIRECTORS	2021	1671	44.17%	37.58%	13.70%	4.55%
	2020	1934	42.71%	37.90%	12.93%	6.46%

Question 2: Please indicate the type(s) of VA headstones/markers/medallions you/your company ordered. (Mark all that apply)

FUNERAL DIRECTORS

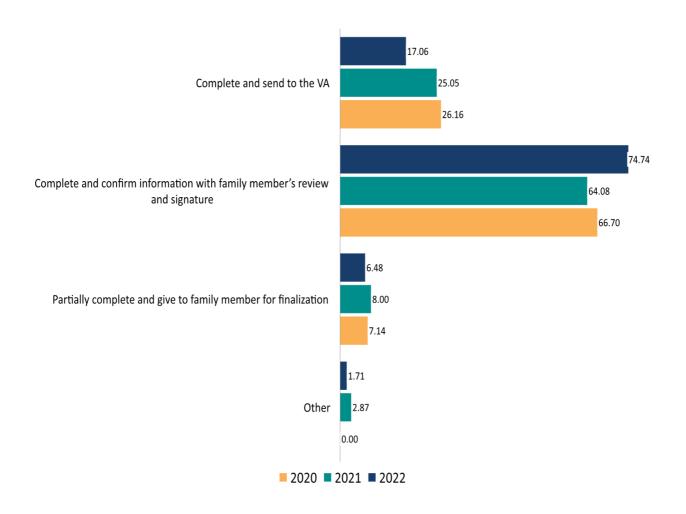


	Year	n	Flat Bronze	Flat Marble/Granite	Bronze Niche	Upright Marble/Granite	Bronze Medallion
	2022	1668	78.84%	54.02%	23.08%	32.31%	21.34%
FUNERAL DIRECTORS	2021	1641	80.32%	54.78%	23.77%	31.87%	21.15%
	2020	1953	77.83%	55.71%	26.47%	29.08%	20.79%

Note: As respondents could select more than one response option, percentages may not sum to 100.

Question 12: When completing an application for a VA headstone, marker, or medallion, do you typically: (Mark only one)

FUNERAL DIRECTORS

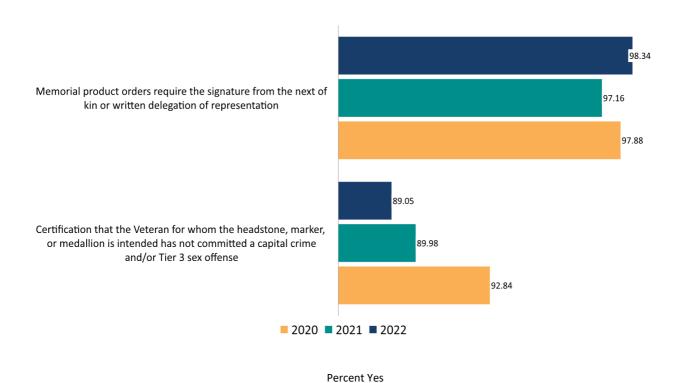


	Year	n	Complete and send to the VA	Complete and confirm information with family member's review and signature	Partially complete and give to family member for finalization	Other
	2022	1635	17.06%	74.74%	6.48%	1.71%
FUNERAL DIRECTORS	2021	1637	25.05%	64.08%	8.00%	2.87%
	2020	1877	26.16%	66.70%	7.14%	0.00%

Note: 2020 survey data is not available for "Other (specify)" responses.

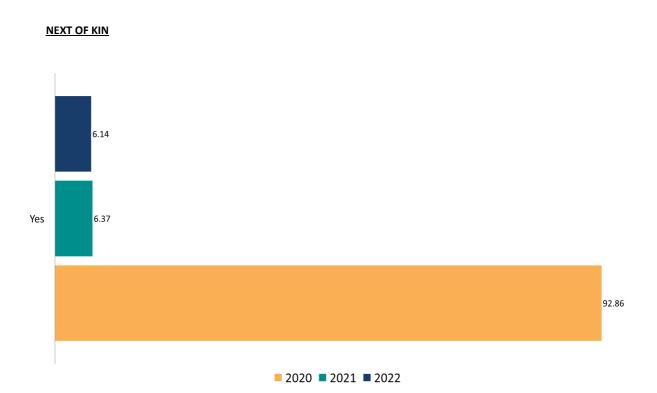
Question 13: Are you aware of the following requirements?

FUNERAL DIRECTORS



	Pagnanga	20	20	2021		2022	
	Response	n	% Yes	n	% Yes	n	% Yes
	Memorial product orders require the signature from the next of kin or written delegation of representation	1979	97.88%	1690	97.16%	1686	98.34%
FUNERAL DIRECTORS	Certification that the Veteran for whom the headstone, marker, or medallion is intended has not committed a capital crime and/or Tier 3 sex offense	1956	92.84%	1656	89.98%	1671	89.05%

Question 25A: NCA Pre-Need Eligibility Process: Are you aware of the NCA Pre-Need Eligibility Process?

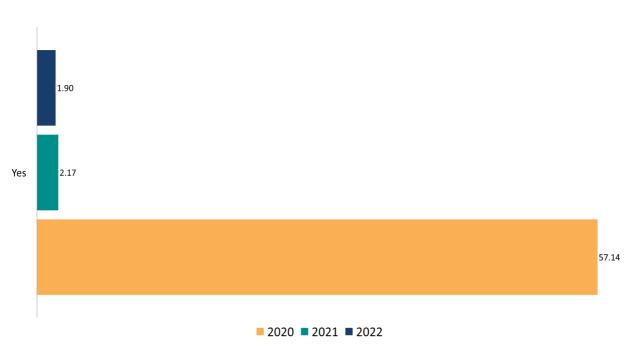


	Year	n	Yes
	2022	2475	6.14%
NEXT OF KIN	2021	2354	6.37%
	2020	28	92.86%

Note: The 2021 and 2022 results should not be compared to 2020 results as the 2020 results were calculated from a different base.

Question 25B: NCA Pre-Need Eligibility Process: Have you applied?





	Year	n	Yes	No
NEXT OF KIN	2022	1685	1.90%	98.10%
	2021	1615	2.17%	97.83%
	2020	14	57.14%	42.86%

Note: The 2021 and 2022 results should not be compared to 2020 results as the 2020 results were calculated from a different base.

Question 25C: NCA Pre-Need Eligibility Process: Do you intend to apply?



	Year	n	Yes	No
	2022	1467	8.59%	91.41%
NEXT OF KIN	2021	1427	6.94%	93.06%
	2020	21	71.43%	28.57%

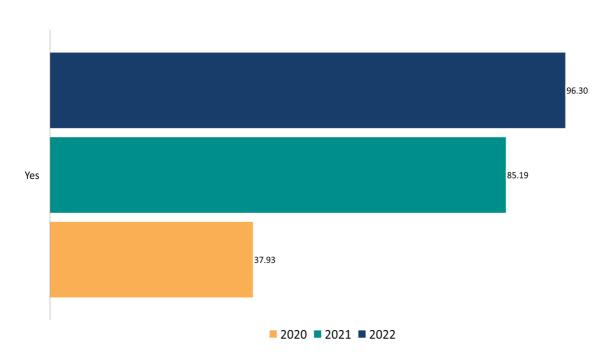
■ 2020 **■** 2021 **■** 2022

71.43

Note: The 2021 and 2022 results should not be compared to 2020 results as the 2020 results were calculated from a different base.

Question 25D: NCA Pre-Need Eligibility Process: If you applied, were you satisfied with the length of time it took to receive a certificate of approval?



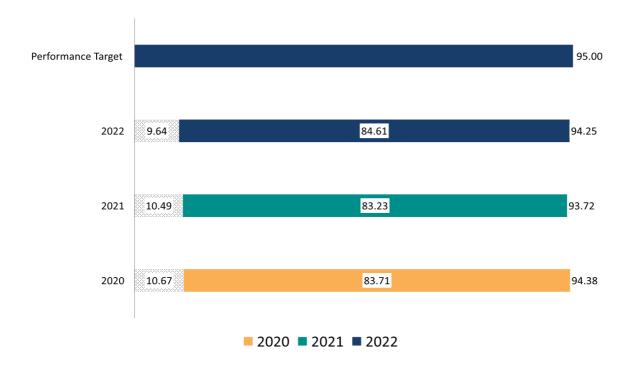


	Year	n	Yes	No
NEXT OF KIN	2022	27	96.30%	3.70%
	2021	27	85.19%	14.81%
	2020	29	37.93%	62.07%

Note: The 2021 and 2022 results should not be compared to 2020 results as the 2020 results were calculated from a different base.

NC Question 23: How satisfied were you with the length of time it took for the permanent headstone, marker, or columbarium niche cover to be in place?

NEXT OF KIN

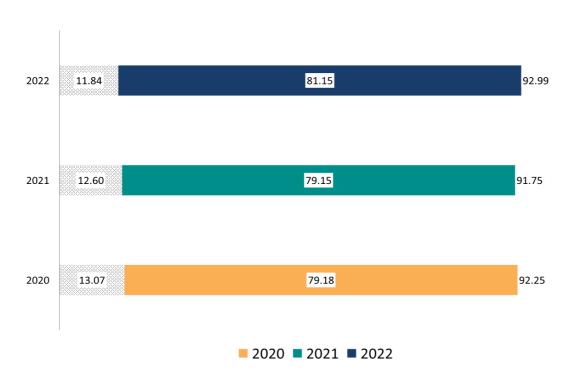


	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
	2022	20843	84.61%	1.38%	9.64%	4.46%	0.92%	0.37%
NEXT OF KIN	2021	18091	83.23%	-0.48%	10.49%	4.80%	1.07%	0.41%
	2020	17540	83.71%	-0.21%	10.67%	4.03%	1.09%	0.51%

^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

STVC Question 21: How satisfied were you with the length of time it took for the permanent headstone, marker, or columbarium niche cover to be in place?

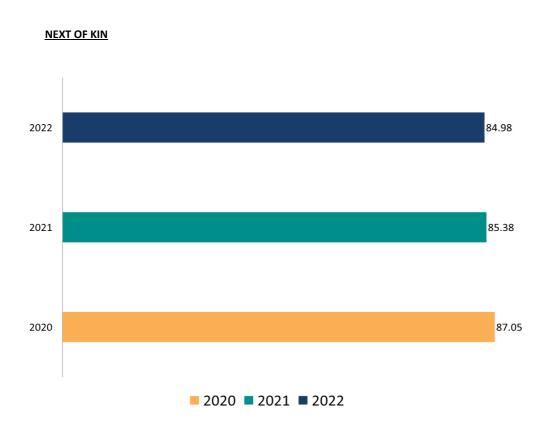
NEXT OF KIN



	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
	2022	7696	81.15%	2.00%	11.84%	4.70%	1.57%	0.74%
ALL RESPONDENTS	2021	6788	79.15%	-0.03%	12.60%	5.29%	1.99%	0.97%
	2020	7382	79.18%	-4.08%	13.07%	4.92%	2.19%	0.64%

^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

NC Question 24: When the headstone, marker, or columbarium niche cover arrived, was the inscription accurate?

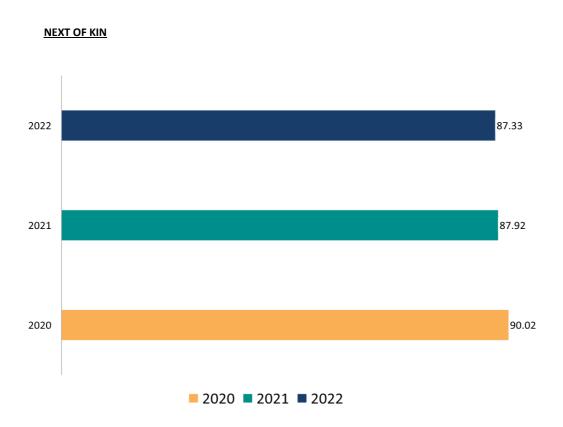


	Year	n	Yes	No	Don't Know
NEXT OF KIN	2022	20679	84.98%	3.05%	11.97%
	2021	17969	85.38%	3.40%	11.22%
	2020	17199	87.05%	3.47%	9.48%

This question only applies to respondents who indicated "Don't know/the marker or headstone has not yet arrived" to Question 23 (NoK).

Satisfaction with Headstone/Marker/Medallion Ordering Process

STVC Question 22: When the headstone, marker, or columbarium niche cover arrived, was the inscription accurate?



	Year	n	Yes	No	Don't Know
ALL RESPONDENTS	2022	7537	87.33%	3.72%	8.96%
	2021	6666	87.92%	3.78%	8.30%
	2020	7308	90.02%	3.79%	6.19%

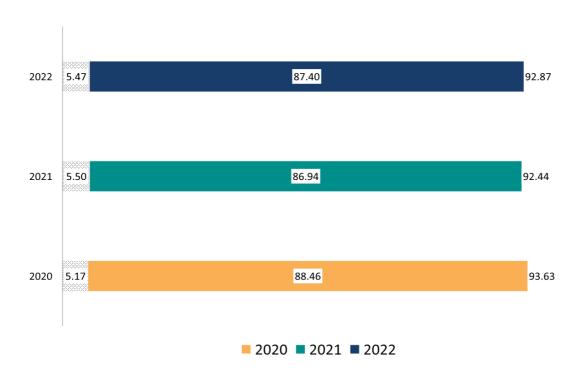
This question only applies to respondents who indicated "Don't know/the marker or headstone has not yet arrived" to Question 21 (NoK).

Note: The 2021 and 2020 results should not be compared to the 2019 results as the 2019 results were only calculated from the Yes/No answer options as survey data is not available for the answer option "Don't know".

Satisfaction with Headstone/Marker/Medallion Ordering Process

NC Question 25: Overall, how satisfied were you with the quality and appearance of the headstone, marker, or columbarium niche cover when it arrived?

NEXT OF KIN

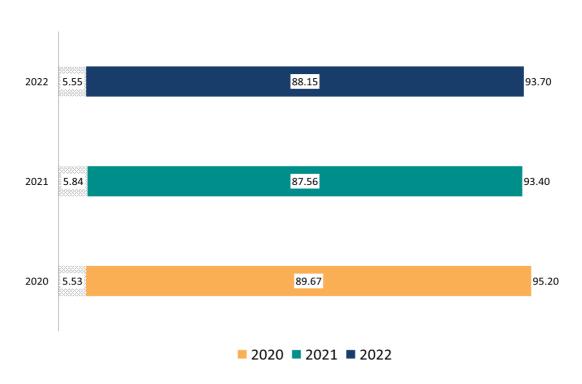


	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
	2022	19820	87.40%	0.46%	5.47%	5.78%	0.79%	0.56%
NEXT OF KIN	2021	17339	86.94%	-1.52%	5.50%	5.77%	1.15%	0.64%
	2020	16410	88.46%	0.31%	5.17%	4.94%	1.04%	0.40%

^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

STVC Question 23: Overall, how satisfied were you with the quality and appearance of the headstone, marker, or columbarium niche cover when it arrived?





	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
	2022	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
NEXT OF KIN	2021	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	2020	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

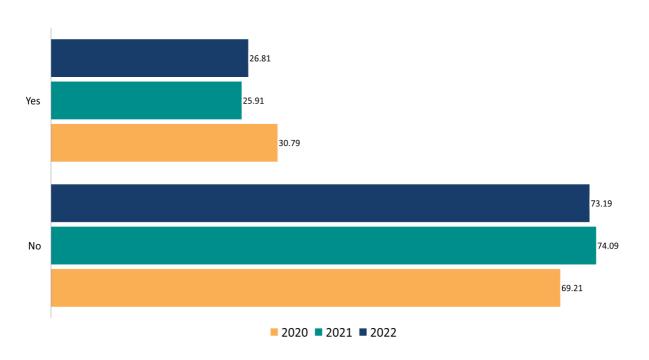
Satisfaction with Information on VA Website

SECTION DESCRIPTION

- This section presents survey findings from next of kin and funeral directors on their satisfaction with the information they receive through the VA Website.
- Questions that were asked of both funeral directors and next of kin are presented together in All Respondents graphs followed by the sample type's respective graph.
- When presented together, the first number presented for the question is the question number for the next of kin, and the second is the question number for funeral directors.
- Due to rounding, some percentages may not sum to 100%.

Question 12/9: Did you visit the VA website for information about ordering the headstone, marker, or medallion?

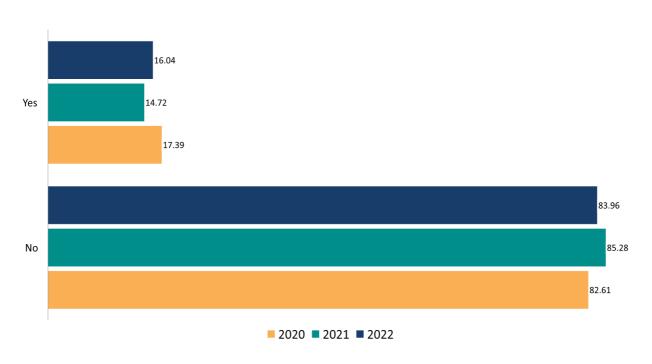
ALL RESPONDENTS



	Year	n	Yes	No
ALL RESPONDENTS	2022	4528	26.81%	73.19%
	2021	4354	25.91%	74.09%
	2020	4719	30.79%	69.21%

Question 12/9: Did you visit the VA website for information about ordering the headstone, marker, or medallion?

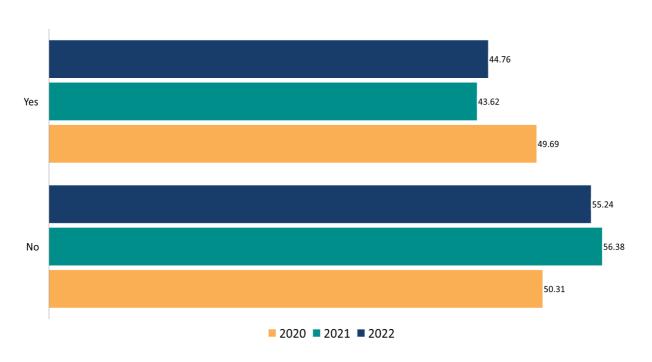




	Year	n	Yes	No
NEXT OF KIN	2022	2830	16.04%	83.96%
	2021	2669	14.72%	85.28%
	2020	2761	17.39%	82.61%

Question 12/9: Did you visit the VA website for information about ordering the headstone, marker, or medallion?

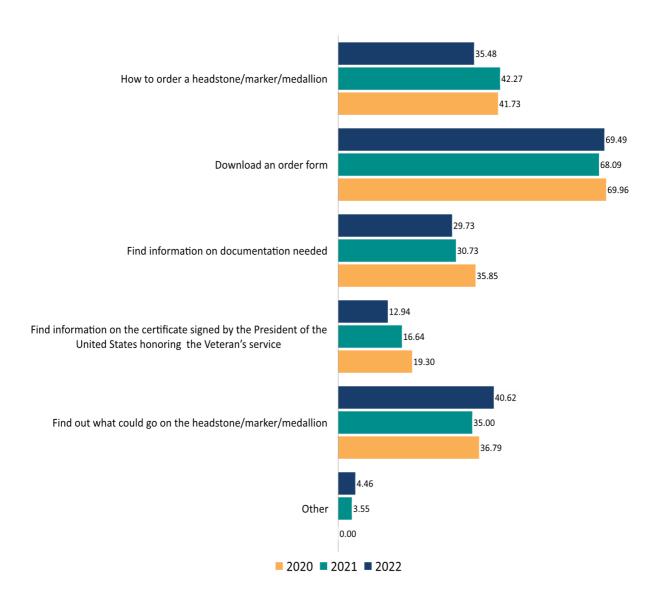
FUNERAL DIRECTORS



	Year	n	Yes	No
FUNERAL DIRECTORS	2022	1698	44.76%	55.24%
	2021	1685	43.62%	56.38%
	2020	1958	49.69%	50.31%

Question 13/10: What type of information were you looking for on VA's website? (Mark all that apply)

ALL RESPONDENTS



2020: n = 1,378 2021: n = 1,100 2022: n = 1,167

This question only applies to respondents who indicated "Yes" to Question 12/9.

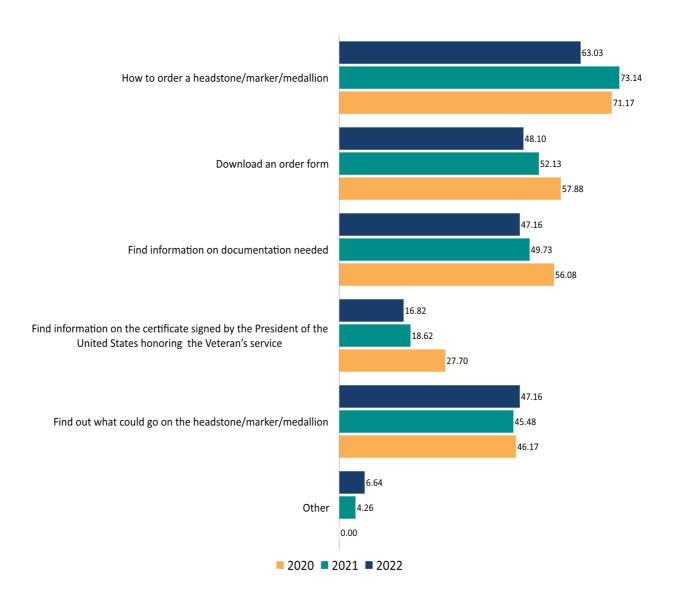
Note: As respondents could select more than one response option, percentages may not sum to 100.

Note: In the 2021 survey the answer option "Find information on the Presidential Memorial Certificate Program" was changed to "Find information on the certificate signed by the President of the United States honoring the Veteran's service."

Note: 2020 survey data is not available for "Other" responses.

Question 13/10: What type of information were you looking for on VA's website? (Mark all that apply)

NEXT OF KIN



2020: n = 444 2021: n = 376 2022: n = 422

This question only applies to respondents who indicated "Yes" to Question 12/9.

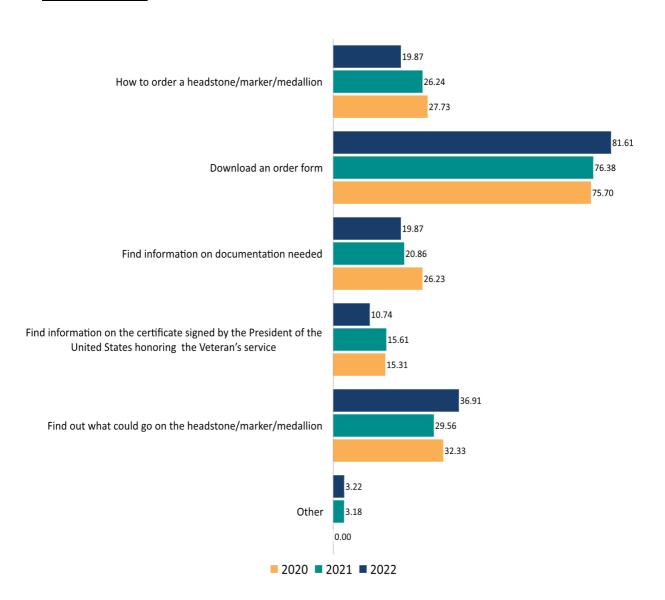
Note: As respondents could select more than one response option, percentages may not sum to 100.

Note: In the 2021 survey the answer option "Find information on the Presidential Memorial Certificate Program" was changed to "Find information on the certificate signed by the President of the United States honoring the Veteran's service."

Note: 2020 survey data is not available for "Other" responses.

Question 13/10: What type of information were you looking for on VA's website? (Mark all that apply)

FUNERAL DIRECTORS



This question only applies to respondents who indicated "Yes" to Question 12/9.

Note: As respondents could select more than one response option, percentages may not sum to 100.

Note: 2020 survey data is not available for "Other" responses.

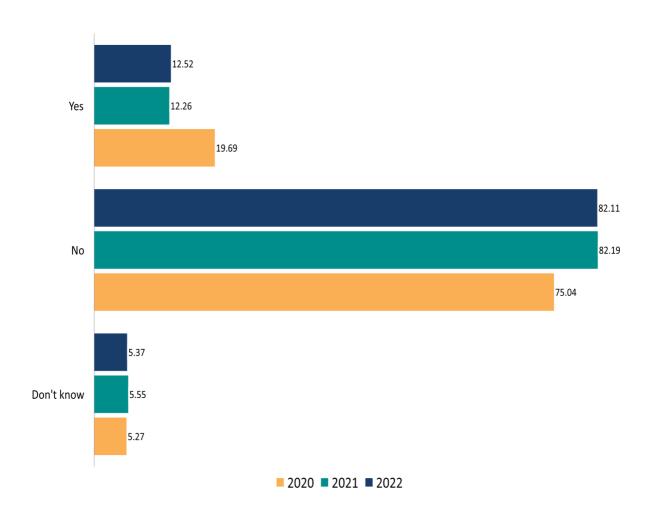
Satisfaction with 800 Number Assistance

SECTION DESCRIPTION

- This section presents survey findings from next of kin and funeral directors on their satisfaction with information and assistance received from VA's 800 number.
- Questions that were asked of both funeral directors and next of kin are presented together in All Respondents graphs followed by the sample type's respective graph.
- When presented together, the first number presented for the question is the question number for the next of kin, and the second is the question number for funeral directors.
- Due to rounding, some percentages may not sum to 100%.

Question 8/5: Did you call the NCA Applicant Assistance number (1-800-697-6947) for assistance with a headstone, marker, or medallion?

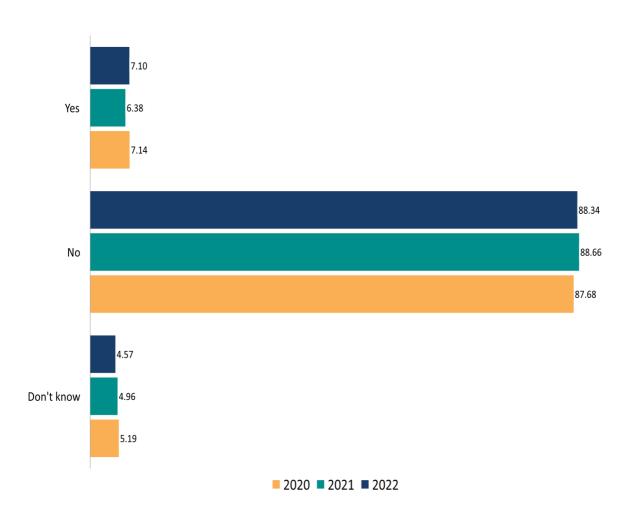
ALL RESPONDENTS



	Year	n	Yes	No	Don't know
ALL RESPONDENTS	2022	4527	12.52%	82.11%	5.37%
	2021	4341	12.26%	82.19%	5.55%
	2020	4748	19.69%	75.04%	5.27%

Question 8/5: Did you call the NCA Applicant Assistance number (1-800-697-6947) for assistance with a headstone, marker, or medallion?

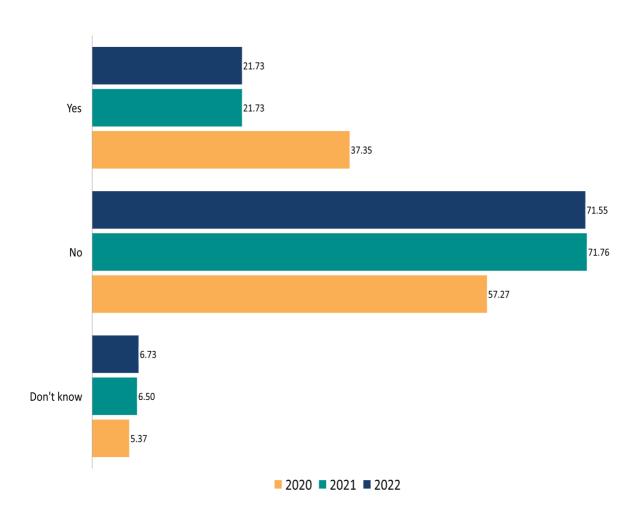
NEXT OF KIN



	Year	n	Yes	No	Don't know
NEXT OF KIN	2022	2847	7.10%	88.34%	4.57%
	2021	2680	6.38%	88.66%	4.96%
	2020	2775	7.14%	87.68%	5.19%

Question 8/5: Did you call the NCA Applicant Assistance number (1-800-697-6947) for assistance with a headstone, marker, or medallion?

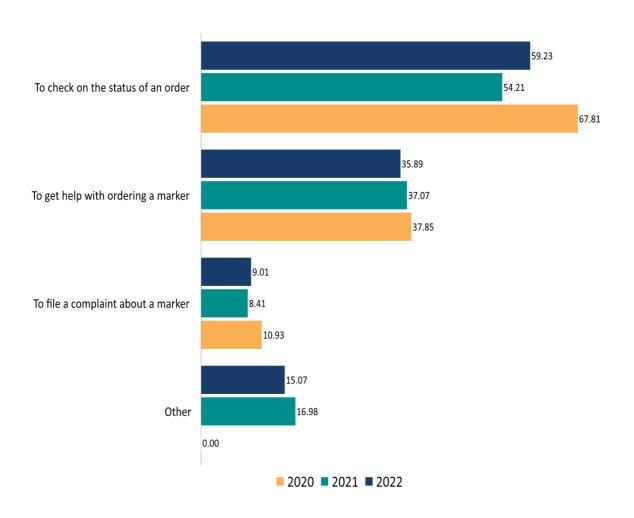
FUNERAL DIRECTORS



	Year	n	Yes	No	Don't know
FUNERAL DIRECTORS	2022	1680	21.73%	71.55%	6.73%
	2021	1661	21.73%	71.76%	6.50%
	2020	1973	37.35%	57.27%	5.37%

Question 10/7: Why did you call NCA? (Mark all that apply)

ALL RESPONDENTS



	Year	n	To check on the status of an order	To get help with ordering a marker	To file a complaint about a marker	Other
	2022	677	59.23%	35.89%	9.01%	15.07%
ALL RESPONDENTS	2021	642	54.21%	37.07%	8.41%	16.98%
	2020	988	67.81%	37.85%	10.93%	0.00%

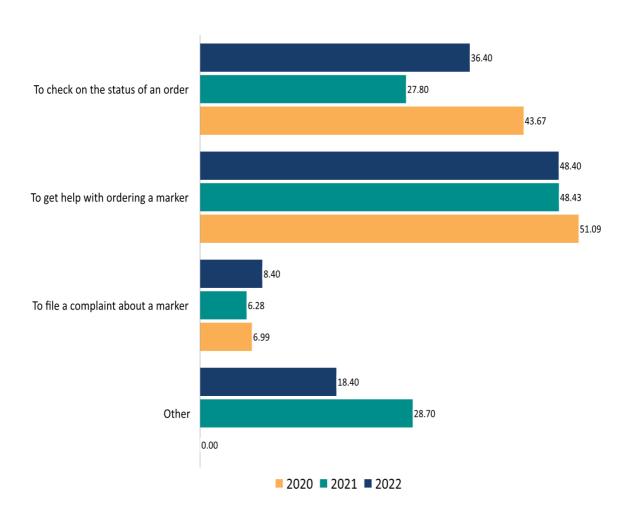
This question only applies to respondents who indicated "Yes" or "Don't know" to Question 8/5.

Note: As respondents could select more than one response option, percentages may not sum to 100.

Note: 2020 survey data is not available for "Other" responses

Question 10/7: Why did you call NCA? (Mark all that apply)

NEXT OF KIN



	Year	n	To check on the status of an order	with ordering a	To file a complaint about a marker	Other
	2022	250	36.40%	48.40%	8.40%	18.40%
NEXT OF KIN	2021	223	27.80%	48.43%	6.28%	28.70%
	2020	229	43.67%	51.09%	6.99%	0.00%

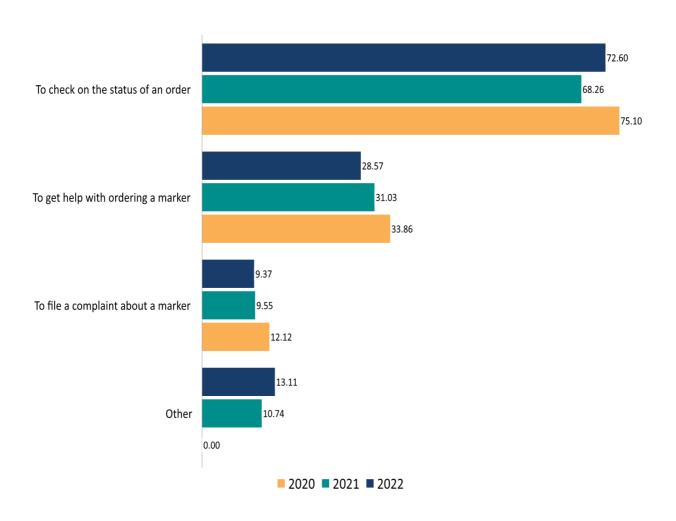
This question only applies to respondents who indicated "Yes" or "Don't know" to Question 8/5.

Note: As respondents could select more than one response option, percentages may not sum to 100.

Note: 2020 survey data is not available for "Other" responses.

Question 10/7: Why did you call NCA? (Mark all that apply)

FUNERAL DIRECTORS



	Year	n	To check on the status of an order	To get help with ordering a marker	To file a complaint about a marker	Other
	2022	427	72.60%	28.57%	9.37%	13.11%
FUNERAL DIRECTORS	2021	419	68.26%	31.03%	9.55%	10.74%
	2020	759	75.10%	33.86%	12.12%	0.00%

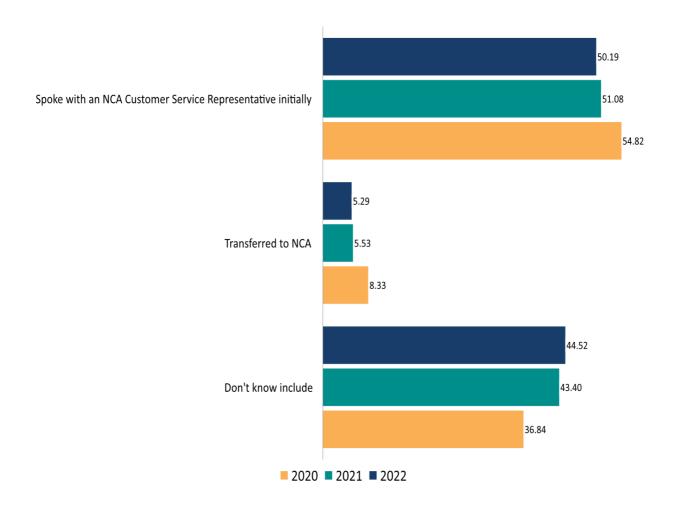
This question only applies to respondents who indicated "Yes" or "Don't know" to Question 8/5.

Note: As respondents could select more than one response option, percentages may not sum to 100.

Note: 2020 survey data is not available for "Other" responses.

Question 9/6: Did you speak with an National Cemetery Administration (NCA) Customer Service representative initially, or were you transferred to NCA by a VA Customer Service representative?

ALL RESPONDENTS

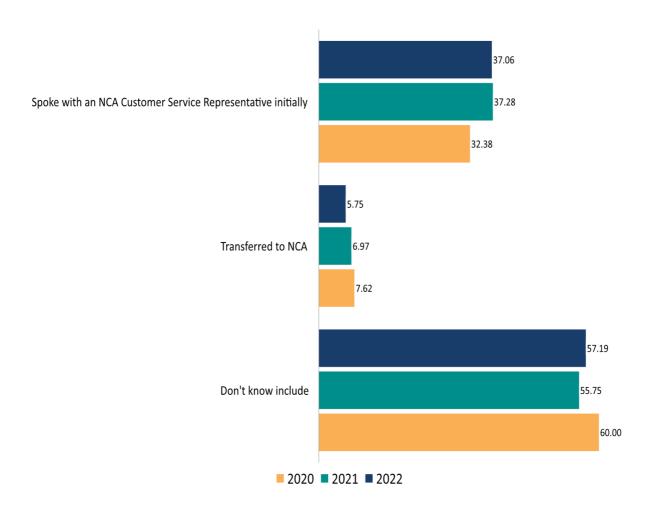


	Year	n	Spoke with an NCA Customer Service Representative initially	Transferred to NCA	Don't know include
	2022	775	50.19%	5.29%	44.52%
ALL RESPONDENTS	2021	742	51.08%	5.53%	43.40%
	2020	1140	54.82%	8.33%	36.84%

This question only applies to respondents who indicated "Yes" or "Don't know" to Question 8/5.

Question 9/6: Did you speak with an National Cemetery Administration (NCA) Customer Service representative initially, or were you transferred to NCA by a VA Customer Service representative?

NEXT OF KIN

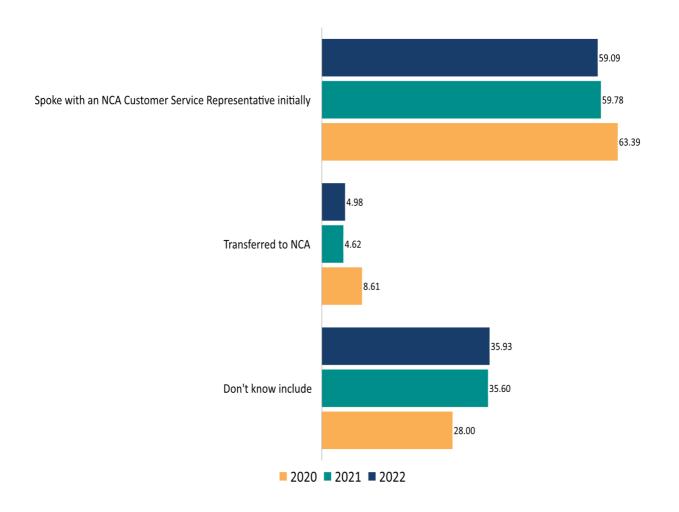


	Year	n	Spoke with an NCA Customer Service Representative initially	Transferred to NCA	Don't know include
	2022	313	37.06%	5.75%	57.19%
NEXT OF KIN	2021	287	37.28%	6.97%	55.75%
	2020	315	32.38%	7.62%	60.00%

This question only applies to respondents who indicated "Yes" or "Don't know" to Question 8/5.

Question 9/6: Did you speak with an National Cemetery Administration (NCA) Customer Service representative initially, or were you transferred to NCA by a VA Customer Service representative?

FUNERAL DIRECTORS



	Year	n	Spoke with an NCA Customer Service Representative initially	Transferred to NCA	Don't know include
	2022	462	59.09%	4.98%	35.93%
FUNERAL DIRECTORS	2021	455	59.78%	4.62%	35.60%
	2020	825	63.39%	8.61%	28.00%

This question only applies to respondents who indicated "Yes" or "Don't know" to Question 8/5.

Funeral Director Satisfaction with Scheduling

SECTION DESCRIPTION

- This section presents survey findings from funeral directors on their satisfaction with the National Cemetery Scheduling Office on various aspects involved with scheduling an interment at a national cemetery or State or Tribal Veterans Cemetery.
- Data for this new section is taken from the National Cemetery Administration's 2022 Funeral Director Satisfaction Survey.
- An "NC FD" before the question number denotes that the data in the chart and table was taken from the National Cemeteries Next of Kin/Family Member Satisfaction Survey section of the Funeral Director Satisfaction Survey, while "STVC FD" denotes that the data was taken from the State or Tribal Veterans Cemeteries Next of Kin/Family Member Satisfaction Survey section of the Funeral Director Satisfaction Survey.
- Due to rounding, some percentages may not sum to 100%.

NC FD Question 18: How easy is the process of scheduling an interment at the national cemetery?

FUNERAL DIRECTORS



	Year	n	Very easy	*Change Score	Somewhat easy	Neither easy nor hard	Somewhat hard	Very hard
	2022	2013	46.80%	2.06%	37.21%	9.54%	5.56%	0.89%
FUNERAL DIRECTORS	2021	1987	44.74%	-5.31%	35.53%	9.31%	6.89%	3.52%
	2020	2084	50.05%	0.19%	36.37%	8.11%	4.51%	0.96%

 $^{{\}bf *The\ change\ scores\ represent\ the\ difference\ between\ the\ "Very\ easy"\ categories\ for\ the\ row\ year\ and\ the\ previous\ year.}$

STVC FD Question 17: How easy is the process of scheduling an interment at the State or Tribal Veterans Cemetery?

FUNERAL DIRECTORS

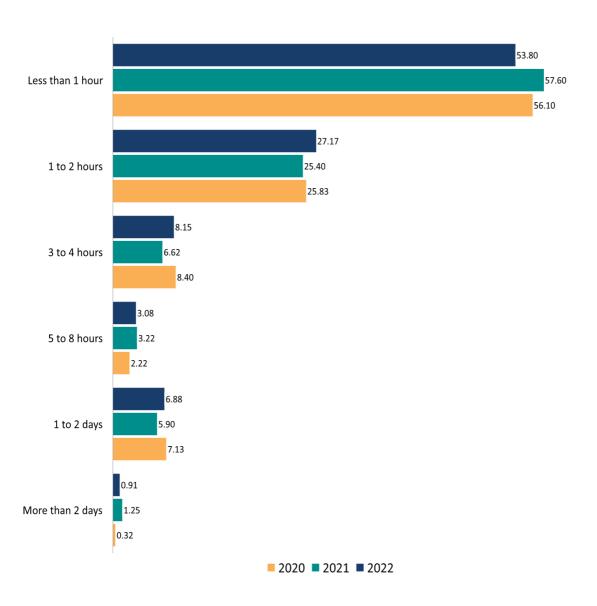


	Year	n	Very easy	*Change Score	Somewhat easy	Neither easy nor hard	Somewhat hard	Very hard
	2022	557	58.71%	-7.60%	28.55%	9.69%	2.33%	0.72%
FUNERAL DIRECTORS	2021	561	66.31%	-3.83%	25.49%	4.81%	2.67%	0.71%
	2020	643	70.14%	5.89%	22.86%	4.67%	1.87%	0.47%

^{*}The change scores represent the difference between the "Very easy" categories for the row year and the previous year.

STVC FD Question 18: How long does it typically take to confirm the scheduling of an interment with the State or Tribal Veterans Cemetery?

FUNERAL DIRECTORS



	Year	n	Less than 1 hour	1 to 2 hours	3 to 4 hours	5 to 8 hours	1 to 2 days	More than 2 days
	2022	552	53.80%	27.17%	8.15%	3.08%	6.88%	0.91%
FUNERAL DIRECTORS	2021	559	57.60%	25.40%	6.62%	3.22%	5.90%	1.25%
	2020	631	56.10%	25.83%	8.40%	2.22%	7.13%	0.32%

Funeral Director Satisfaction with Scheduling

NC FD Question 19: Overall, how satisfied were you with the length of time you were on the phone to schedule an interment with the National Cemetery Scheduling Office?

FUNERAL DIRECTORS



	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
	2022	2015	40.20%	4.07%	33.90%	11.46%	10.37%	4.07%
FUNERAL DIRECTORS	2021	1990	36.13%	-7.97%	28.29%	12.31%	14.42%	8.84%
	2020	2077	44.10%	-9.96%	31.68%	11.12%	10.21%	2.89%

^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

STVC FD Question 19: Overall, how satisfied were you with the length of time it took to confirm the scheduling of an interment?

FUNERAL DIRECTORS



	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
	2022	554	66.79%	-4.54%	23.65%	7.22%	1.99%	0.36%
FUNERAL DIRECTORS	2021	565	71.33%	-2.03%	21.24%	5.84%	1.59%	0.00%
	2020	642	73.36%	2.95%	19.78%	4.98%	1.71%	0.16%

^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

NC FD Question 32: The National Cemetery Scheduling Office's hours of operation meet my needs for scheduling services.

FUNERAL DIRECTORS



	Year	n	Strongly agree	*Change Score	Agree	Neither / Nor	Disagree	Strongly disagree
	2022	1989	66.26%	1.39%	26.80%	5.08%	1.56%	0.30%
FUNERAL DIRECTORS	2021	1964	64.87%	7.26%	26.27%	5.60%	1.88%	1.37%
	2020	2071	57.61%	-6.85%	34.86%	5.26%	1.83%	0.43%

^{*}The change scores represent the difference between the "Strongly agree" categories for the row year and the previous year.

STVC FD Question 32: The State or Tribal Veterans Cemetery hours of operation meet my needs for scheduling services.

FUNERAL DIRECTORS



	Year	n	Strongly agree	*Change Score	Agree	Neither / Nor	Disagree	Strongly disagree
	2022	545	66.06%	-2.71%	24.95%	5.32%	2.75%	0.92%
FUNERAL DIRECTORS	2021	570	68.77%	6.88%	24.39%	3.86%	1.40%	1.58%
	2020	635	61.89%	-4.87%	30.24%	5.04%	2.05%	0.79%

^{*}The change scores represent the difference between the "Strongly agree" categories for the row year and the previous year.

Satisfaction with Quality of Products and Services

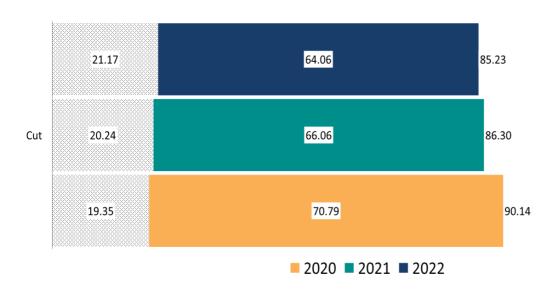
SECTION DESCRIPTION

■ This section presents survey findings from funeral directors on their satisfaction with the quality of VA headstones.

■ Due to rounding, some percentages may not sum to 100%.

Question 20A: Generally, how would you rate the quality of the VA headstones or markers received compared to those received in previous years in the following areas?

FUNERAL DIRECTORS

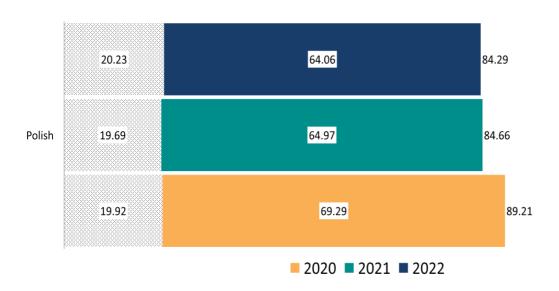


	Year	n	Excellent	*Change Score	Above average	Average	Below average	Extremely poor
	2022	1611	64.06%	-2.00%	21.17%	14.65%	0.12%	0.00%
FUNERAL DIRECTORS	2021	1606	66.06%	-4.73%	20.24%	13.51%	0.12%	0.06%
	2020	1938	70.79%	10.28%	19.35%	9.80%	0.00%	0.05%

^{*}The change scores represent the difference between the "Excellent" categories for the row year and the previous year.

Question 20B: Generally, how would you rate the quality of the VA headstones or markers received compared to those received in previous years in the following areas?

FUNERAL DIRECTORS

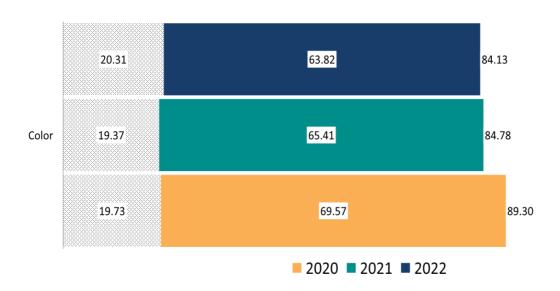


	Year	n	Excellent	*Change Score	Above average	Average	Below average	Extremely poor
	2022	1597	64.06%	-0.91%	20.23%	15.34%	0.31%	0.06%
FUNERAL DIRECTORS	2021	1590	64.97%	-4.32%	19.69%	14.72%	0.25%	0.38%
	2020	1918	69.29%	9.41%	19.92%	10.43%	0.16%	0.21%

^{*}The change scores represent the difference between the "Excellent" categories for the row year and the previous year.

Question 20C: Generally, how would you rate the quality of the VA headstones or markers received compared to those received in previous years in the following areas?

FUNERAL DIRECTORS

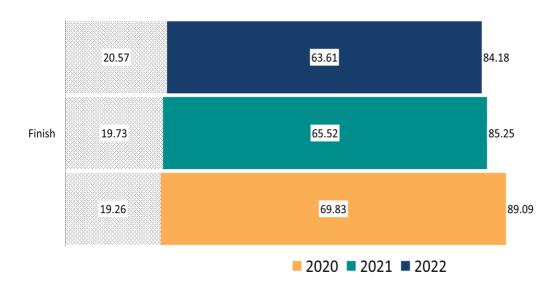


	Year	n	Excellent	*Change Score	Above average	Average	Below average	Extremely poor
	2022	1595	63.82%	-1.59%	20.31%	15.74%	0.13%	0.00%
FUNERAL DIRECTORS	2021	1590	65.41%	-4.16%	19.37%	14.78%	0.31%	0.13%
	2020	1926	69.57%	8.91%	19.73%	10.54%	0.16%	0.00%

^{*}The change scores represent the difference between the "Excellent" categories for the row year and the previous year.

Question 20D: Generally, how would you rate the quality of the VA headstones or markers received compared to those received in previous years in the following areas?

FUNERAL DIRECTORS

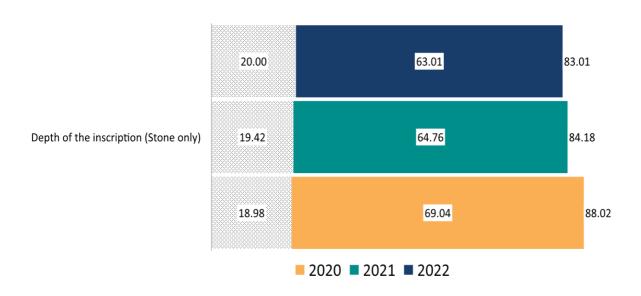


	Year	n	Excellent	*Change Score	Above average	Average	Below average	Extremely poor
FUNERAL DIRECTORS	2022	1580	63.61%	-1.91%	20.57%	15.51%	0.32%	0.00%
	2021	1566	65.52%	-4.31%	19.73%	14.56%	0.13%	0.06%
	2020	1926	69.83%	9.94%	19.26%	10.70%	0.16%	0.05%

^{*}The change scores represent the difference between the "Excellent" categories for the row year and the previous year.

Question 20E: Generally, how would you rate the quality of the VA headstones or markers received compared to those received in previous years in the following areas?

FUNERAL DIRECTORS



	Year	n	Excellent	*Change Score	Above average	Average	Below average	Extremely poor
	2022	1430	63.01%	-1.75%	20.00%	16.50%	0.42%	0.07%
FUNERAL DIRECTORS	2021	1416	64.76%	-4.28%	19.42%	15.25%	0.49%	0.07%
	2020	1828	69.04%	10.67%	18.98%	11.49%	0.38%	0.11%

^{*}The change scores represent the difference between the "Excellent" categories for the row year and the previous year.

Satisfaction with Delivery of Headstone, Marker or Medallion SECTION DESCRIPTION

■ This section presents survey findings from funeral directors on their satisfaction with various MPS products. Satisfaction ratings are provided for headstones, markers, or medallions.

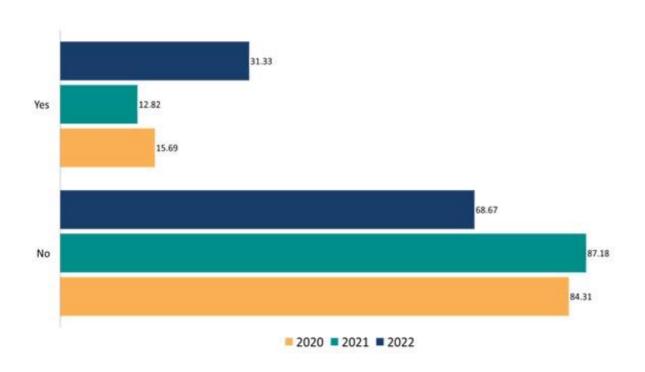
■ Due to rounding, some percentages may not sum to 100%.

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Question 16: In the past year, have you/your company had problems with a delivered headstone, marker, or medallion?

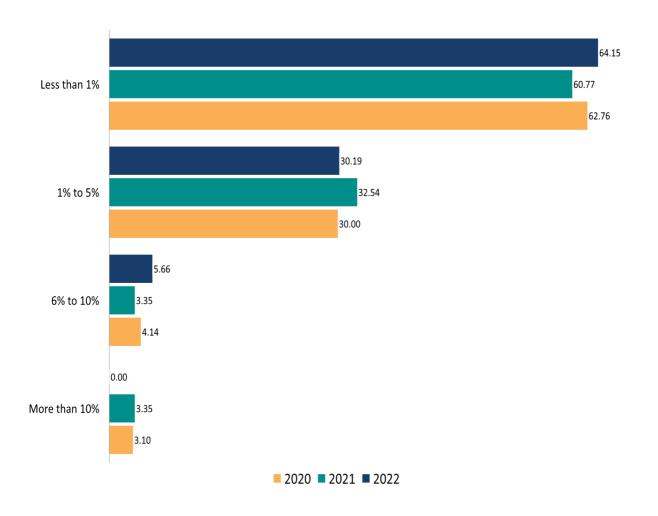
FUNERAL DIRECTORS



	Year	n	Yes	No
FUNERAL DIRECTORS	2022	1660	31.33%	68.67%
	2021	1662	12.82%	87.18%
	2020	1944	15.69%	84.31%

Question 17: About what percentage of the markers that you receive have problems?

FUNERAL DIRECTORS



	Year	n	Less than 1%	1% to 5%	6% to 10%	More than 10%
FUNERAL DIRECTORS	2022	53	64.15%	30.19%	5.66%	0.00%
	2021	209	60.77%	32.54%	3.35%	3.35%
	2020	290	62.76%	30.00%	4.14%	3.10%

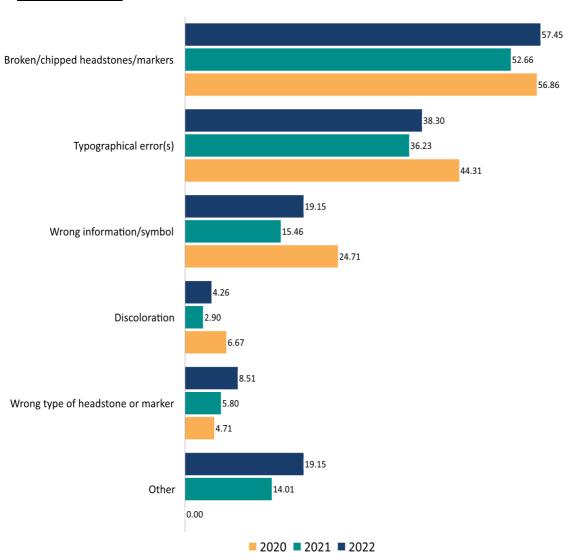
This question only applies to respondents who indicated "Yes" to Question 16 (FD).

Note: As respondents could select more than one response option, percentages may not sum to 100.

Note: 2020 survey data is not available for "Other" responses.

Question 18: What types of problems have you experienced with VA furnished headstones and markers? (Mark all that apply)

FUNERAL DIRECTORS



	Year	n	Broken/chipped headstones/markers	Typographical error(s)	Wrong information/symbol		Wrong type of headstone or marker	Other
	2022	47	57.45%	38.30%	19.15%	4.26%	8.51%	19.15%
FUNERAL DIRECTORS	2021	207	52.66%	36.23%	15.46%	2.90%	5.80%	14.01%
Binterons	2020	255	56.86%	44.31%	24.71%	6.67%	4.71%	0.00%

This question only applies to respondents who indicated "Yes" to Question 16 (FD).

Note: As respondents could select more than one response option, percentages may not sum to 100.

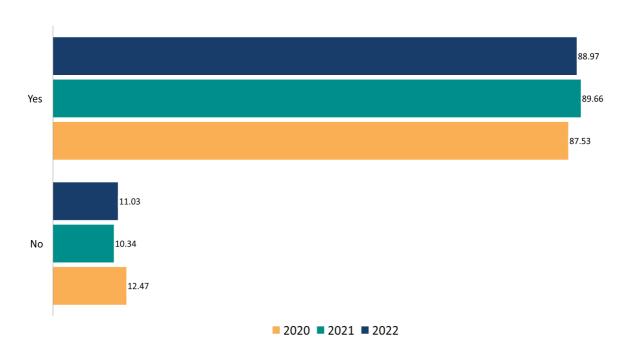
Note: 2020 survey data is not available for "Other" responses.

Presidential Memorial Certificate (PMC) and Additional Costs SECTION DESCRIPTION

- This section presents survey findings from next of kin and funeral directors on their satisfaction with the Presidential Memorial Certificate (PMC) and additional costs next of kin were required to pay regarding the government headstone, marker, or medallion.
- This section also presents survey findings from the 2022 National Cemeteries Next of Kin/Family Member Satisfaction Survey and State or Tribal Veterans Cemeteries Next of Kin/Family Member Satisfaction Survey regarding next of kin satisfaction with the quality of the PMC.
- An "NC" before the question number denotes that the data in the chart and table was taken from the 2022 National Cemeteries Next of Kin/Family Member Satisfaction Survey, while "STVC" denotes that the data was taken from the State or Tribal Veterans Cemeteries Next of Kin/Family Member Satisfaction Survey.
- Due to rounding, some percentages may not sum to 100%.

Question 22: Are you aware of the Presidential Memorial Certificate (PMC) Program (the certificate signed by the President of the United States honoring the Veteran's service)?

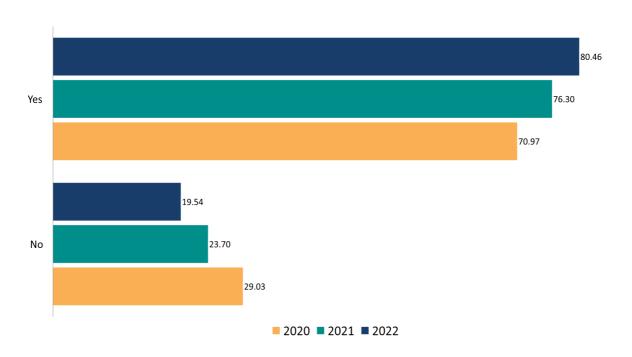
FUNERAL DIRECTORS



	Year	n	Yes	No
FUNERAL DIRECTORS	2022	1678	88.97%	11.03%
	2021	1683	89.66%	10.34%
	2020	1972	87.53%	12.47%

Question 23: Do you typically inform your clients about the program?

FUNERAL DIRECTORS

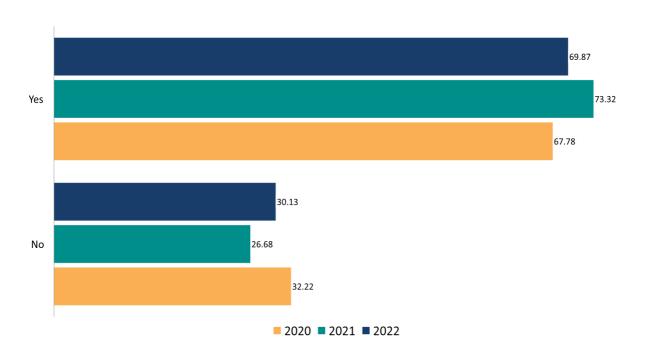


	Year	n	Yes	No
FUNERAL DIRECTORS	2022	394	80.46%	19.54%
	2021	1460	76.30%	23.70%
	2020	1705	70.97%	29.03%

This question only applies to respondents who indicated "Yes" to Question 22 (FD).

Question 24: Do you typically order the certificate(s) for your client?

FUNERAL DIRECTORS

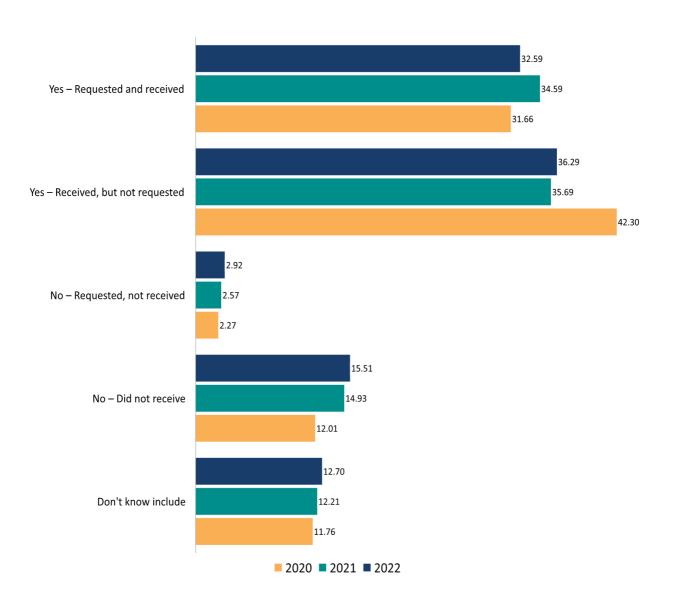


	Year	n	Yes	No
FUNERAL DIRECTORS	2022	395	69.87%	30.13%
	2021	1462	73.32%	26.68%
	2020	1704	67.78%	32.22%

This question only applies to respondents who indicated "Yes" to Question 22 (FD).

Question 21: Did you order and/or receive a certificate signed by the President of the United States honoring the Veteran's service?

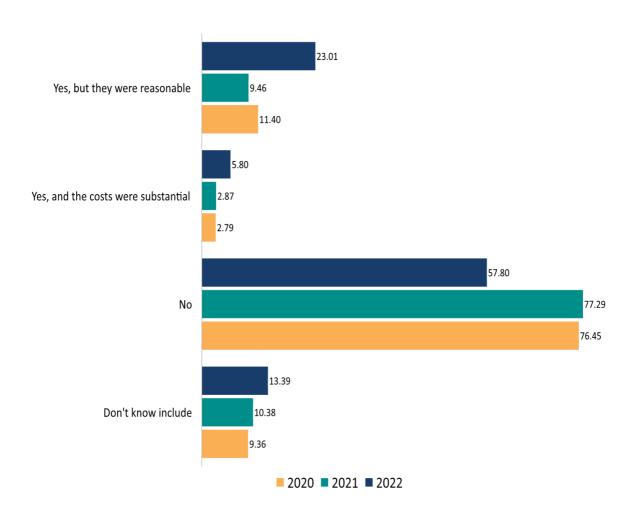
NEXT OF KIN



	Year	n	Yes – Requested and received	Yes – Received, but not requested	No – Requested, not received	No – Did not receive	Don't know include
	2022	2811	32.59%	36.29%	2.92%	15.51%	12.70%
NEXT OF KIN	2021	2645	34.59%	35.69%	2.57%	14.93%	12.21%
	2020	2773	31.66%	42.30%	2.27%	12.01%	11.76%

Question 26: Were you required to pay any setting fees regarding your VA-issued headstone, marker, or medallion?

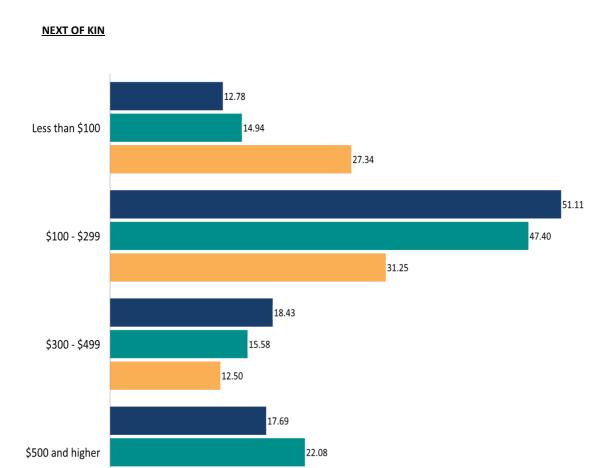
NEXT OF KIN



Year	n	Yes, but they were reasonable	Yes, and the costs were substantial	No	Don't know include
2022	2808	23.01%	5.80%	57.80%	13.39%
2021	2611	9.46%	2.87%	77.29%	10.38%
2020	2798	11.40%	2.79%	76.45%	9.36%

Note: Prior to 2022 the question wording was: Were you required to pay any fees regarding your government headstone, marker, or medallion?

Question 27: If you ordered a Bronze marker, what setting fee were you required to pay? (Please round up to nearest whole dollar.)



	Year	n	Less than \$100	\$100 - \$299	\$300 - \$499	\$500 and higher
	2022	407	12.78%	51.11%	18.43%	17.69%
NEXT OF KIN	2021	154	14.94%	47.40%	15.58%	22.08%
	2020	128	27.34%	31.25%	12.50%	28.91%

■ 2020 ■ 2021 ■ 2022

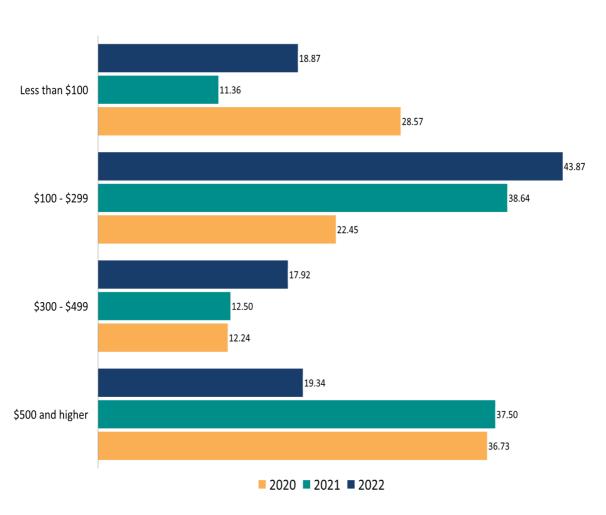
28.91

This question only applies to respondents who indicated "Yes, but they were reasonable" or "Yes, and the costs were substantial" to Question 26 (NoK).

Note: Prior to 2022 the question wording was: If you ordered a Bronze marker, what amount were you required to pay?

Question 28: If you ordered a Granite/Marble headstone or marker, what amount were you required to pay? (Please round up to nearest whole dollar.)



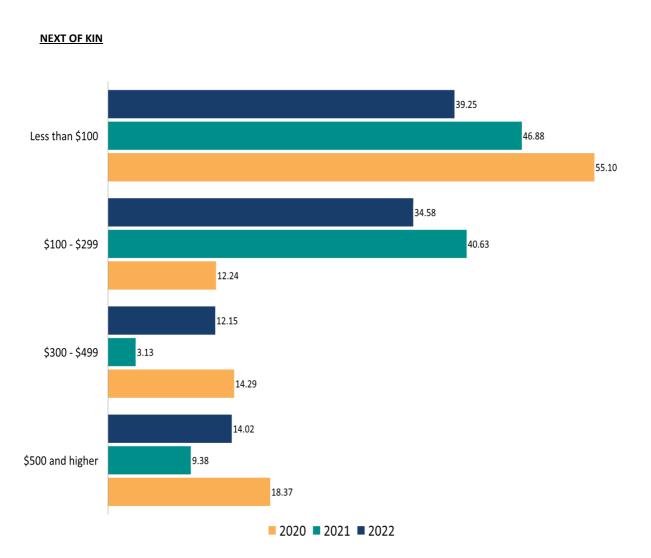


	Year	n	Less than \$100	\$100 - \$299	\$300 - \$499	\$500 and higher
	2022	212	18.87%	43.87%	17.92%	19.34%
NEXT OF KIN	2021	88	11.36%	38.64%	12.50%	37.50%
	2020	98	28.57%	22.45%	12.24%	36.73%

This question only applies to respondents who indicated "Yes, but they were reasonable" or "Yes, and the costs were substantial" to Question 26 (NoK).

Note: Prior to 2022 the question wording was: If you ordered a Granite/Marble headstone or marker, what amount were you required to pay? (Please round up to nearest whole dollar)

Question 29: If you ordered a Bronze Medallion, what fee were you required to pay to have the medallion placed on your privately purchased headstone? (Please round up to nearest whole dollar.)



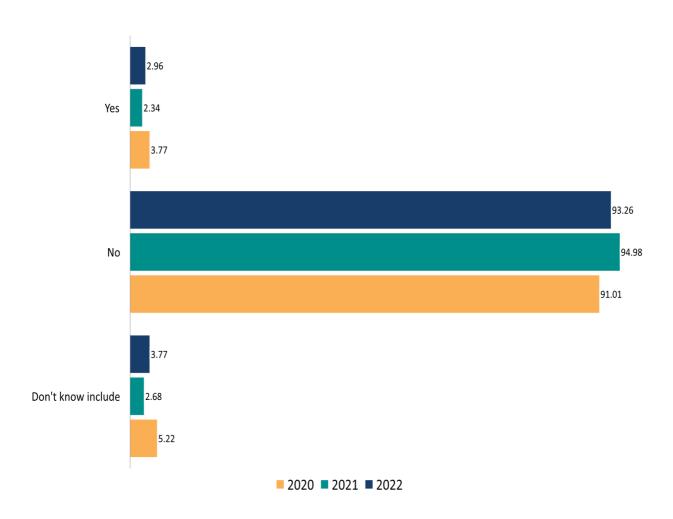
	Year	n	Less than \$100	\$100 - \$299	\$300 - \$499	\$500 and higher
	2022	107	39.25%	34.58%	12.15%	14.02%
NEXT OF KIN	2021	32	46.88%	40.63%	3.13%	9.38%
	2020	49	55.10%	12.24%	14.29%	18.37%

This question only applies to respondents who indicated "Yes, but they were reasonable" or "Yes, and the costs were substantial" to Question 26 (NoK).

Note: Prior to 2022 the question wording was: If you ordered a Bronze Medallion, what amount were you required to pay? (Please round up to nearest whole dollar)

Question 30: Was there a delay in the placement of the headstone, marker or medallion because of a difficulty to pay the setting fee?

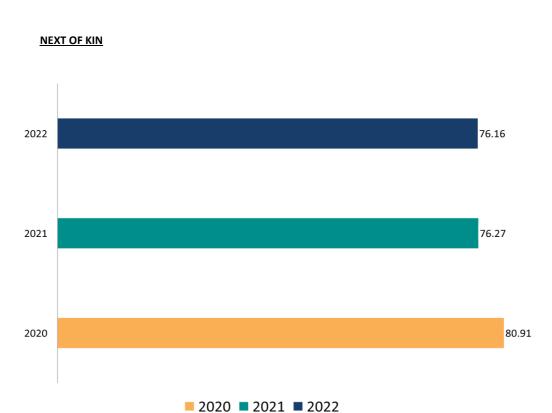
NEXT OF KIN



	Year	n	Yes	No	Don't know include
NEXT OF KIN	2022	742	2.96%	93.26%	3.77%
	2021	299	2.34%	94.98%	2.68%
	2020	345	3.77%	91.01%	5.22%

This question only applies to respondents who indicated "Yes, but they were reasonable" or "Yes, and the costs were substantial" to Question 26 (NoK).

NC Question 26: Did you receive a certificate signed by the President of the United States honoring the Veteran's service?

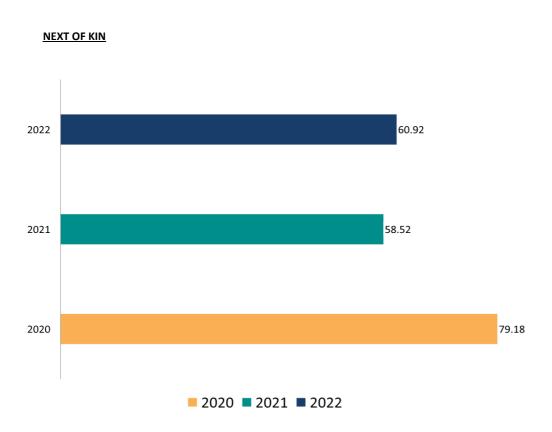


	Year	n	Yes	No
	2022	17088	76.16%	23.84%
NEXT OF KIN	2021	14149	76.27%	23.73%
	2020	13452	80.91%	19.09%

The Veteran status of the interred loved one is not self-reported. Veteran status of the interred loved one is recorded by the national cemetery and captured in the NCA database. This question only applies to respondents whose interred loved one was a Veteran.

Prior to 2022 the question wording was: If your loved one was a Veteran, did you receive a certificate signed by the President of the United States honoring the Veteran's service?

STVC Question 24: Did you receive a certificate signed by the President of the United States honoring the Veteran's service?



	Year	n	Yes	No
	2022	6540	60.92%	39.08%
NEXT OF KIN	2021	5593	58.52%	41.48%
	2020	6139	79.18%	20.82%

The Veteran status of the interred loved one is not self-reported. Veteran status of the interred loved one is recorded by the national cemetery and captured in the NCA database. This question only applies to respondents whose interred loved one was a Veteran.

Prior to 2022 the question wording was: If your loved one was a Veteran, did you receive a certificate signed by the President of the United States honoring the Veteran's service?

NC Question 27: How satisfied were you with the quality of the certificate signed by the President of the United States honoring the Veteran's service?

NEXT OF KIN



	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
	2022	12629	83.46%	-0.81%	8.49%	6.15%	0.93%	0.97%
NEXT OF KIN	2021	10526	84.27%	27.99%	7.36%	6.36%	0.85%	1.17%
	2020	13656	56.28%	-32.77%	19.11%	11.77%	6.36%	6.48%

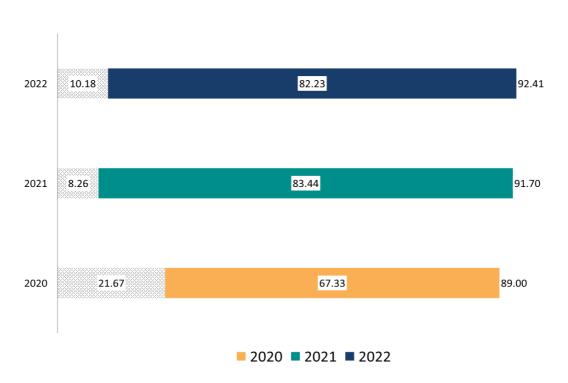
^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

This question only applies to respondents who indicated "Yes" to Question 26 (NoK).

Note: The 2021 and 2022 results should not be compared to 2020 results as the 2020 results were calculated from eight answer options (the 5-point satisfaction scale answer options and three reasons for why NoK may not be satisfied).

STVC Question 25: How satisfied were you with the quality of the certificate signed by the President of the United States honoring the Veteran's service?





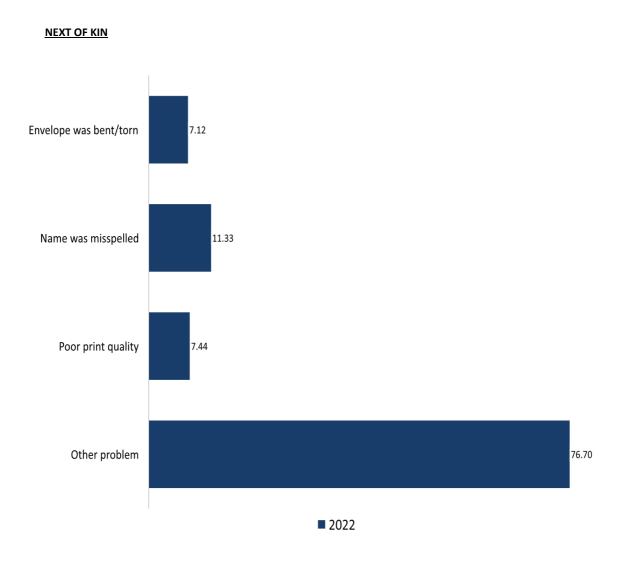
	Year	n	Very satisfied	*Change Score	Somewhat satisfied	Neither / Nor	Somewhat dissatisfied	Very dissatisfied
	2022	3882	82.23%	-1.21%	10.18%	5.64%	1.03%	0.93%
NEXT OF KIN	2021	3159	83.44%	16.11%	8.26%	5.89%	1.14%	1.27%
	2020	4601	67.33%	-21.57%	21.67%	9.39%	0.96%	0.65%

^{*}The change scores represent the difference between the "Very satisfied" categories for the row year and the previous year.

This question only applies to respondents who indicated "Yes" to Question 24 (NoK).

Note: The 2022 and 2021 results should not be compared to 2020 results as the 2020 results were calculated from eight answer options (the 5-point satisfaction scale answer options and three reasons for why NoK may not be satisfied).

NC Question 28: Why were you not satisfied with the quality of the certificate signed by the President of the United States honoring the Veteran's service? (Mark all that apply)



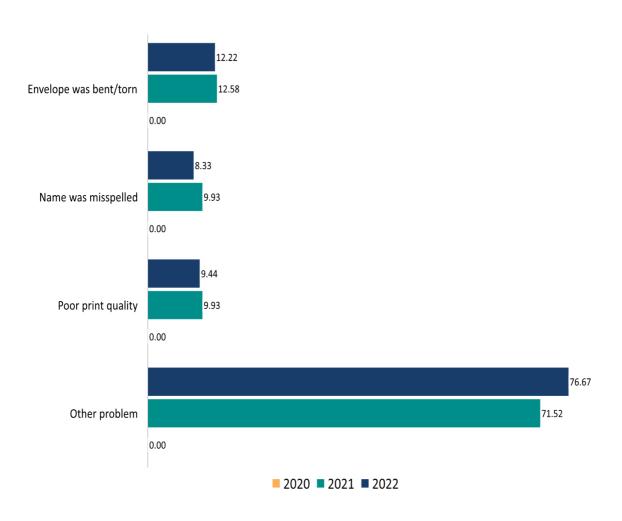
This question only applies to respondents who indicated "Very dissatisfied," "Somewhat dissatisfied," or "Neither satisfied or dissatisfied to Question 27 (NoK).

Note: In the 2020 survey, the responses to the new 2021 Question 28 displayed above were included in Question 27 in the 2020 survey. For the 2021 survey, a separate question was created to specifically ask why the NoK was not satisfied with the quality of the certificate signed by the President of the United States honoring the Veteran's service.

As respondents could select more than one response option, percentages may not sum to 100%.

STVC Question 26: Why were you not satisfied with the quality of the certificate signed by the President of the United States honoring the Veteran's service? (Mark all that apply)

NEXT OF KIN



This question only applies to respondents who indicated "Very dissatisfied," "Somewhat dissatisfied," or "Neither satisfied or dissatisfied to Question 25 (NoK).

Note: In the 2020 survey, the responses to the new 2021 Question 26 displayed above were included in Question 25 in the 2020 survey. For the 2021 survey, a separate question was created to specifically ask why the NoK was not satisfied with the quality of the certificate signed by the President of the United States honoring the Veteran's service.

As respondents could select more than one response option, percentages may not sum to 100%.

NC Question 29: Receiving the certificate signed by the President of the United States honoring the Veterans service at the committal service (rather than receiving it in the mail) would enhances the meaning of the recognition.

NEXT OF KIN



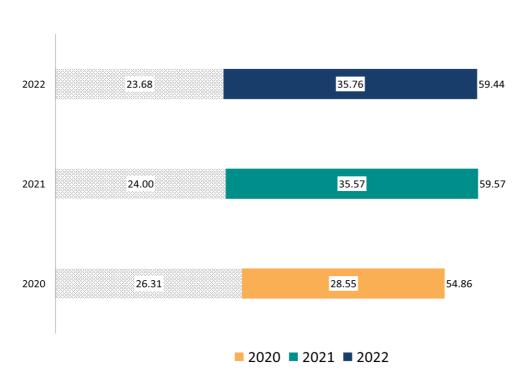
	Year	n	Strongly agree	*Change Score	Agree	Neither / Nor	Disagree	Strongly disagree
	2022	12531	45.54%	-0.23%	22.46%	28.41%	2.89%	0.71%
NEXT OF KIN	2021	10378	45.77%	3.08%	21.55%	28.85%	2.94%	0.90%
	2020	10209	42.69%	5.08%	22.36%	30.72%	2.81%	1.42%

^{*}The change scores represent the difference between the "Strongly agree" categories for the row year and the previous year.

This question only applies to respondents who indicated "Yes" to Question 26 (NoK).

STVC Question 27: Receiving the certificate signed by the President of the United States honoring the Veteran's service at the committal service (rather than receiving it in the mail) would enhance the meaning of the recognition.





	Year	n	Strongly agree	*Change Score	Agree	Neither / Nor	Disagree	Strongly disagree
	2022	3831	35.76%	0.19%	23.68%	35.66%	3.71%	1.20%
ALL RESPONDENTS	2021	3129	35.57%	7.02%	24.00%	36.08%	3.52%	0.83%
	2020	4287	28.55%	-8.38%	26.31%	38.21%	4.97%	1.96%

^{*}The change scores represent the difference between the "Strongly agree" categories for the row year and the previous year.

This question only applies to respondents who indicated "Yes" to Question 24 (NoK).

Appendix A: Respondent Characteristics

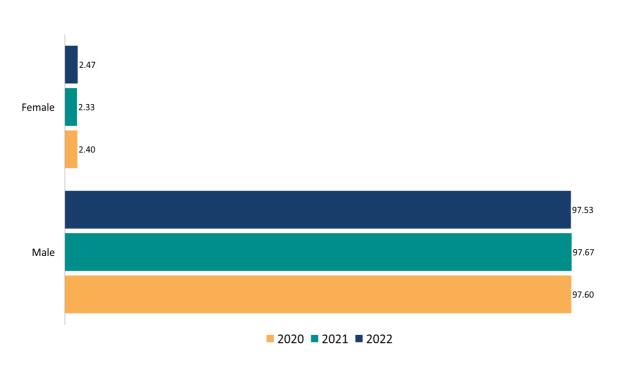
SECTION DESCRIPTION

■ This section presents survey findings from next of kin on self-reported demographics. Responses are provided on gender, race and relationship to the next of kin's loved one.

■ Due to rounding, some percentages may not sum to 100%.

Question 31: What was the gender of your loved one?

NEXT OF KIN

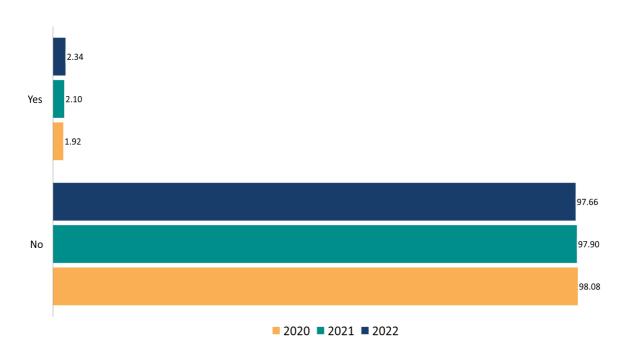


	Year	n	Female	Male
	2022	2880	2.47%	97.53%
NEXT OF KIN	2021	2709	2.33%	97.67%
	2020	2839	2.40%	97.60%

Appendix A: Respondent Characteristics

Question 32: Was your loved one Hispanic or Latino?

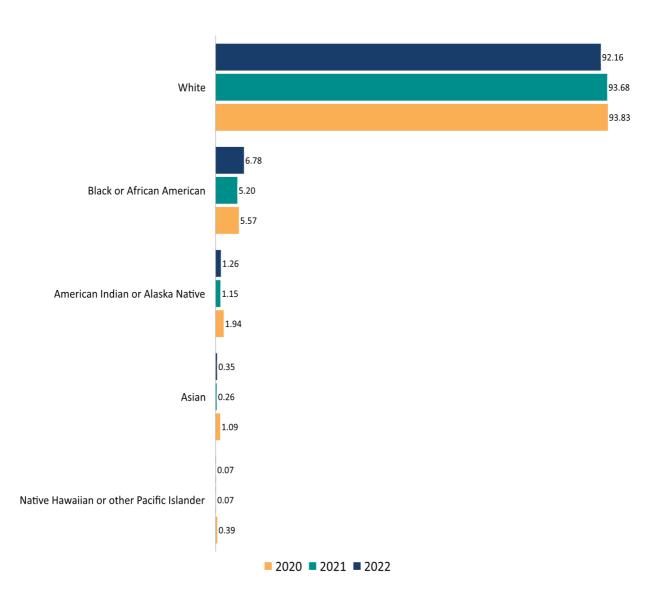
NEXT OF KIN



	Year	n	Yes	No
	2022	2826	2.34%	97.66%
NEXT OF KIN	2021	2661	2.10%	97.90%
	2020	2759	1.92%	98.08%

Question 33: What was the race of your loved one? (Mark one or more)

NEXT OF KIN

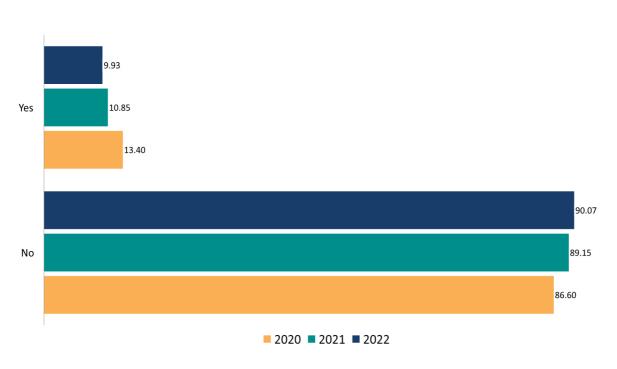


	Year	n	White	Black or African American	American Indian or Alaska Native	Asian	Native Hawaiian or other Pacific Islander
	2022	2846	92.16%	6.78%	1.26%	0.35%	0.07%
NEXT OF KIN	2021	2691	93.68%	5.20%	1.15%	0.26%	0.07%
	2020	2836	93.83%	5.57%	1.94%	1.09%	0.39%

Note: As respondents could select more than one response option, percentages may not sum to 100.

Question 34: Are you a Veteran (served on active duty in the U.S. Armed Forces, either in the regular military or a National Guard or Reserve Unit)?

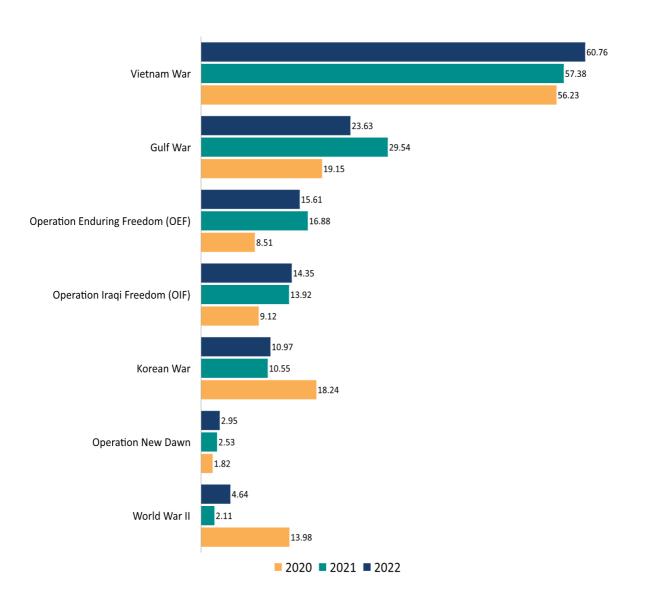




	Year	n	Yes	No
	2022	2850	9.93%	90.07%
NEXT OF KIN	2021	2682	10.85%	89.15%
	2020	2747	13.40%	86.60%

Question 35: In which of the following eras did you serve? (Mark all that apply)

NEXT OF KIN



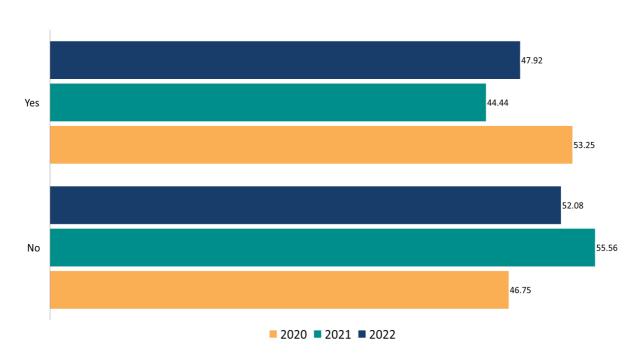
	Year	n	World War	Korean War	Vietnam War	Gulf War	Operation Enduring Freedom (OEF)	Operation Iraqi Freedom (OIF)	Operation New Dawn
	2022	237	4.64%	10.97%	60.76%	23.63%	15.61%	14.35%	2.95%
NEXT OF KIN	2021	237	2.11%	10.55%	57.38%	29.54%	16.88%	13.92%	2.53%
	2020	329	13.98%	18.24%	56.23%	19.15%	8.51%	9.12%	1.82%

This question only applies to respondents who indicated "Yes" to Question 34 (NoK).

Note: As respondents could select more than one response option, percentages may not sum to 100.

Question 37: Are you aware that Veterans who are married to Veterans are entitled to individual gravesite headstone/marker/medallion benefits?

NEXT OF KIN



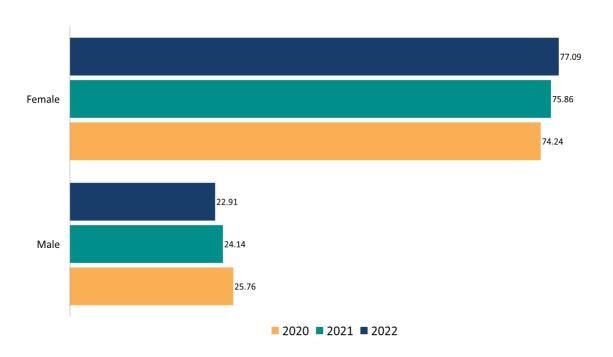
	Year	n	Yes	No
	2022	48	47.92%	52.08%
NEXT OF KIN	2021	45	44.44%	55.56%
	2020	77	53.25%	46.75%

This question only applies to respondents who indicated "Yes" to Questions 34 and 36 (NoK).

Appendix A: Respondent Characteristics

Question 38: What is your gender?

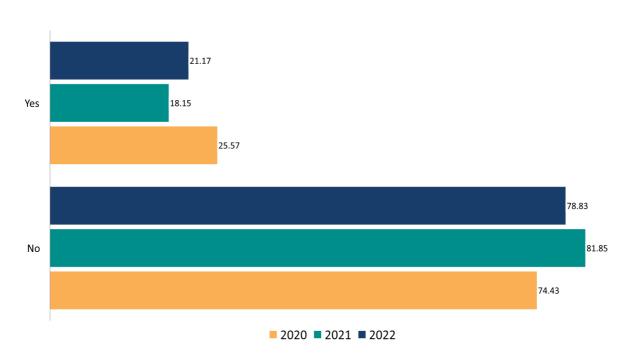
NEXT OF KIN



	Year	n	Female	Male
	2022	2833	77.09%	22.91%
NEXT OF KIN	2021	2651	75.86%	24.14%
	2020	2795	74.24%	25.76%

Question 36: Was your loved one your spouse?

NEXT OF KIN

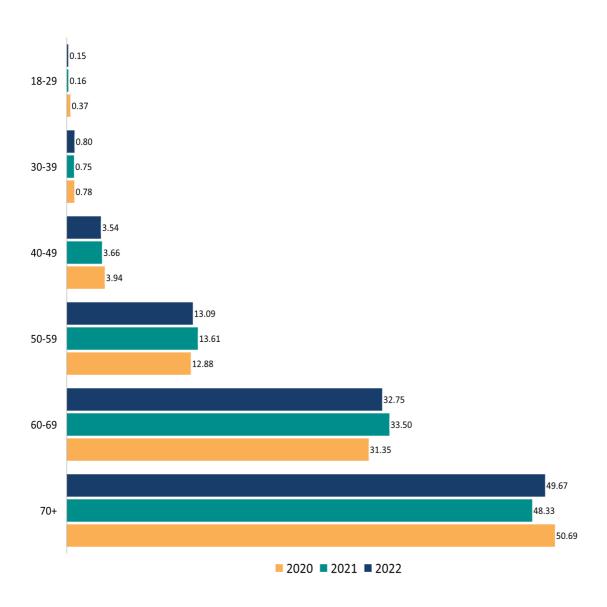


	Year	n	Yes	No
	2022	274	21.17%	78.83%
NEXT OF KIN	2021	270	18.15%	81.85%
	2020	348	25.57%	74.43%

This question only applies to respondents who indicated "Yes" to Question 34 (NoK).

Question 39: In what year were you born?

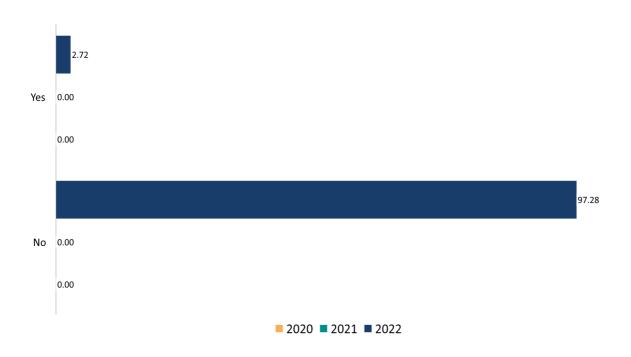
NEXT OF KIN



	Year	n	18-29	30-39	40-49	50-59	60-69	70+
	2022	2742	0.15%	0.80%	3.54%	13.09%	32.75%	49.67%
NEXT OF KIN	2021	2543	0.16%	0.75%	3.66%	13.61%	33.50%	48.33%
	2020	2182	0.37%	0.78%	3.94%	12.88%	31.35%	50.69%

Question 40: Are you Hispanic or Latino?

ALL RESPONDENTS

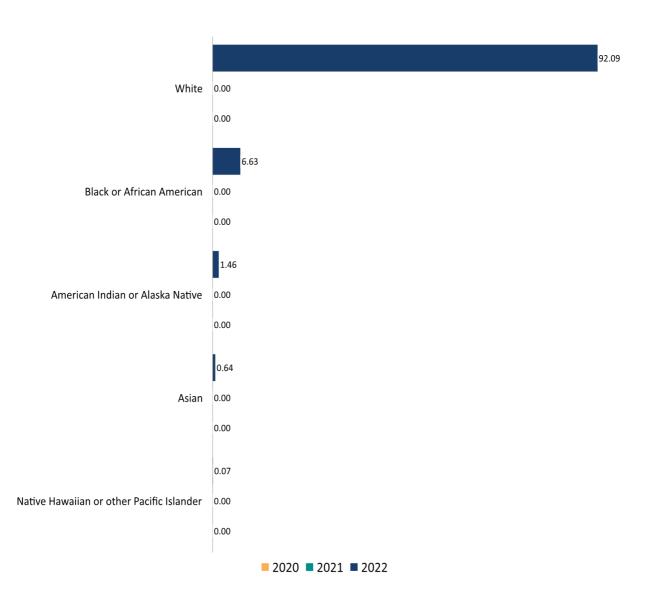


	Year	n	Yes	No
	2022	2796	2.72%	97.28%
ALL RESPONDENTS	2021	0	0.00%	0.00%
	2020	0	0.00%	0.00%

Question 40 was added as a new question to the 2022 survey.

Question 41: What is your race? (Mark one or more)

ALL RESPONDENTS



	Year	n	White	Black or African American	American Indian or Alaska Native	Asian	Native Hawaiian or other Pacific Islander
	2022	2805	92.09%	6.63%	1.46%	0.64%	0.07%
ALL RESPONDENTS	2021	0	0.00%	0.00%	0.00%	0.00%	0.00%
	2020	0	0.00%	0.00%	0.00%	0.00%	0.00%

Question 41 was added as a new question to the 2022 survey.

SECTION DESCRIPTION

- Presented within this appendix is a description of the methodology used to develop and administer the 2022 Memorial Products Service Survey.
- Details about the survey development, the sampling procedure, and the mailing protocol are included.
- A summary of the types and number of calls received to the survey help line and email address established to respond to survey respondents' questions or concerns about the survey is included.
- Finally, the 2022 national cemetery and funeral director survey instruments are included as well.

Project Background

To better assess satisfaction with products and services provided by VA's Memorial Products Service (MPS) to customers utilizing private cemeteries and to measure process performance, the National Cemetery Administration (NCA) Office of Finance and Planning contracted with Vistra, a communications strategy and professional solutions firm, to conduct the 2022 Satisfaction with VA Memorial Products Service Survey. The 2022 survey represents the twelfth national administration of this satisfaction survey and the eighth time a web survey option was offered to respondents.

Data for this 2022 MPS survey were collected from next of kin and funeral directors in three separate fielding's:

- Next of kin Fall fielding: October 8, 2021 to January 4, 2022;
- Funeral director fielding: February 16, 2022 to June 17, 2022; and
- Next of kin Spring fielding: March 30, 2022 to June 17, 2022.

Mailing data was extracted from NCA's Automated Monument Application System (AMAS) database and the Burial Operations Support System (BOSS) for records with interment dates from January 1, 2021 to December 31, 2021.

Vistra sent surveys to 6,723 next of kin who had ordered an MPS product for placement at private cemeteries, as well as 12,554 funeral directors who had worked with VA national cemeteries, private cemeteries, and State or Tribal Veteran Cemeteries.

This appendix presents the detailed methodology used to conduct and administer the surveys, aswell as the 2022 survey instruments used for the study. It is presented in the following sections:

- Survey Development
- Sampling
- Mailing Protocol and Schedule
- Survey Help Line
- 2022 Survey Instruments

Survey Development

The survey instrument used for the 2022 survey administration was developed from the 2021 survey instrument. Several modifications were made to the 2021 survey instruments to develop the 2022 versions. These modifications are summarized below. The question numbers in the list below refer to the numbers in the 2022 questionnaires.

The final 2022 questionnaire included a total of 42 questions for next of kin, and 26 questions forfuneral directors.

2022 Memorial Products Next of Kin Survey

The next of kin MPS 2022 survey instrument revisions were as follows:

- Question 1: The wording of the question was modified for the 2022 questionnaire to add "from whom".
 - O Q1. How or from whom did you learn about the headstone, marker, or medallion benefit provided by the VA? (Mark all that apply)
- Question 6: The guestion was modified to underline the word "one" in "(Mark only one)"
 - o Q6. How did you order the headstone, marker, or medallion? (Mark only one)
- Question 9: The answer option "Don't know" was replaced with "Don't know/Can't recall".
 - Q9. Did you speak with an National Cemetery Administration (NCA) Customer Service representative initially, or were you transferred to NCA by a VA Customer Service representative?
 - Spoke with an NCA Customer Service representative initially
 - Transferred to NCA
 - Don't know/Can't recall
- Question 13: The answer options were modified to rank them in descending order of frequency based on 2021 survey results.
 - Q13. What type of information were you looking for on VA's website? (Mark all that apply)
 - How to order a headstone/marker/medallion
 - Download an order form
 - Find information on documentation needed
 - Find out what could go on the headstone/marker/medallion
 - Find information on the certificate signed by the President of the United States honoring the Veteran's service
 - Other (specify) ______
- Question 17: The answer options were modified to add "Has not arrived yet" for the 2022 questionnaire.
 - Q17. About how long after ordering the headstone, marker, or medallion did it arrive?
 - Less than 1 month
 - Between 1 and 2 months
 - Between 3 and 4 months
 - More than 4 months
 - Has not arrived yet
 - Don't know

- Question 26: The question was reworded for the 2022 questionnaire to change "fees" to "setting fees".
 - Q26. Were you required to pay any setting fees regarding your VA-issued headstone, marker, or medallion?
- Question 27: The question was reworded for the 2022 questionnaire to change "amount" to "setting fee".
 - O Q27. If you ordered a Bronze marker, what setting fee were you required to pay? (Please round up to the nearest whole dollar.)
- Question 28: The question was reworded for the 2022 questionnaire to change "amount" to "setting fee"?
 - Q28. If you ordered a Granite/Marble headstone or marker, what setting fee were you
 required to pay? (Please round up to nearest whole dollar.)
- Question 29: The question was reworded for the 2022 questionnaire to change "amount" to "fee".
 - Q29. If you ordered a Bronze medallion, what fee were you required to pay to have the medallion placed on your privately purchased headstone? (Please round up to nearest whole dollar.)
- Two demographic questions were added to the 2022 questionnaire:
 - O Q40. Are you Hispanic or Latino?
 - Yes
 - No
 - Q41. What is your race? (Mark one or more)
 - White
 - Black or African American
 - American Indian or Alaska Native
 - Asian
 - Native Hawaiian or other Pacific Islander
- Question 42: This question was previously Question 40 in the 2021 questionnaire but was changed to question 42 in the 2022 questionnaire.
 - Q42. Do you have any additional comments concerning how the VA Memorial Products Service could improve its services and programs? If your comment is in response to a specific question, please reference the question number.

2021 Funeral Director Survey

The funeral director 2022 survey instrument revisions were as follows:

- Question 2: The question was reworded to change "type/types" to "type(s)" for the 2022 questionnaire.
 - Q2. Please indicate the type(s) of VA headstones/markers/medallions you/your company ordered. (Mark all that apply)

- Question 10: The answer options were modified to be ranked in descending order of frequency based on 2021 survey results.
 - O Q10. What type of information were you looking for on VA's website? (Mark all that apply)
 - Download an order form
 - Find out what could go on the headstone/marker/medallion
 - How to order a headstone/marker/medallion
 - Find information on documentation needed
 - Find information on the certificate signed by the President of the United States honoring the Veteran's service

•	Other	(specify):	
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- Question 12: The question was modified to underline the word "one" for the 2022 questionnaire, and the answer options were modified to be ranked in descending order of frequency based on 2021 survey results.
 - Q12. When completing an application for a VA headstone, marker, or medallion, do you typically: (Mark only one)
 - Complete and confirm information with family member's review and signature
 - Complete and send to the VA
 - Partially complete and give to family member for finalization

•	Other	(specify):	
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- Question 13: This question was edited to change the punctuation from a period to a question mark for the 2022 questionnaire.
 - Q13. Memorial product orders require the signature rom the next of kin on written delegation of representation?

2022 Reporting

It should be noted that for this 2022 report, results from the 2022 national cemetery and State or Tribal Veterans Cemetery reports regarding survey questions about the headstone, marker or columbarium niche, Presidential Memorial Certificate, and funeral director scheduling were included:

- <u>Headstone, Marker or Columbarium Niche</u>: Questions 23, 24, and 25 from the national cemetery survey and Questions 21, 22, and 23 from the State or Tribal Veterans Cemetery survey were added to the "Satisfaction with Headstone/Marker/Medallion Ordering Process" section of this report.
 - Question Text:
 - 23/21. How satisfied were you with the length of time it took for the permanent headstone, marker, or columbarium niche cover to be in place?
 - 24/22. When the headstone, marker, or columbarium niche cover arrived, was the inscription accurate?
 - 25/23. Overall, how satisfied were you with the quality and appearance of the headstone, marker, or columbarium niche cover when it arrived?

■ <u>Presidential Memorial Certificate</u>: Questions 26, 27, 28, and 29 from the national cemetery survey and Questions 24, 25, 26 and 27 from the State or Tribal Veterans Cemetery survey were added to the Presidential Memorial Certificate (PMC) and Additional Costs section of this report.

Question Text:

- 26/24. Did you receive a certificate signed by the President of the United States honoring the Veteran's service?
- 27/25. How satisfied were you with the quality of the certificate signed by the President of the United States honoring the Veteran's service?
- 28/26. Why were you not satisfied with the quality of the certificate signed by the President of the United States honoring the Veteran's service?
- 29/27. Receiving the certificate signed by the President of the United States honoring the Veteran's service at the committal service (rather than receiving it in the mail) would enhance the meaning of the recognition.
- <u>Funeral Director Scheduling</u>: Funeral director national cemetery questions 18, 19 and 32, as well as funeral director State or Tribal Veterans Cemetery questions 17, 18, 19 and 32 were added to a new section of this report entitled "Funeral Director Satisfaction with Scheduling."
 - National Cemetery Question Text:
 - 18. How easy is the process of scheduling an interment at the national cemetery?
 - 19. Overall, how satisfied were you with the length of time you were on the phone to schedule an interment with the National Cemetery Scheduling Office?
 - 32. The National Cemetery Scheduling Office's hours of operation meet my needs for schedulingservices.
 - State or Tribal Veterans Cemetery Question Text:
 - 17. How easy is the process of scheduling an interment at the State or Tribal Veterans Cemetery?
 - 18. How long does it typically take to confirm the scheduling of an interment with the State or Tribal Veterans Cemetery?
 - 19. Overall, how satisfied were you with the length of time it took to confirm the scheduling of an interment?
 - 32. The State or Tribal Veterans Cemetery hours of operation meet my needs for scheduling services.

Sampling

Sampling Frame

The sampling frame for the 2022 Next of Kin MPS survey included all cases for headstones, markers, and medallions that were ordered for Veterans and eligible family members interred at private cemeteries during the 2021 calendar year.

The sampling frame utilized for the 2022 surveys was provided to Vistra by NCA semiannually. The initial step was to clean the data and remove records that included fields with missing data critical for successful mailing. Reasons for exclusion in descending order of frequency were:

- Not NoK;
- 2) Duplicate addresses;
- 3) Invalid names*; and
- 4) No address/Incomplete address.

NoK Summary of Reasons for Record Exclusion			
Reason Record Excluded	Fall Fielding	Spring Fielding	
Not NoK	4,376	4,162	
Duplicate Address	506	698	
Invalid names	324	320	
No address/Incomplete address	23	98	
Total excluded	5,229	5,278	
Total available	64,899	68,810	
Percent excluded	8.06%	7.67%	

^{*}Names provided that were not valid next of kin. Examples include the names of funeral directors, coroners, mortuaries, and lawyers for unclaimed remains.

As in previous iterations, the funeral director survey was a census, but data cleaning was still conducted so as to prevent duplicate surveys from being sent to the same funeral home. Duplicate addresses are far more common with this population than next of kin surveys, and over 100,000 records were removed as a result of various de-duplication ("de-duping").

The records that were deemed eligible, or usable, were based on the American Association for Public Opinion Research (AAPOR) referenced by the federal government. AAPOR classifies the eligibility of data by disposition codes for mail surveys** into categories of "mail surveys of specifically named persons" and "internet surveys of specifically named persons." AAPOR's disposition codes inform which records are eligible, or usable, from which to draw sample. Of the 133,709 and 197,640 available MPS and funeral director records, 123,202 and 12,701, respectively were deemed usable for sample selection.

Usable Records Available for Sample Selection				
Group	Available Records	Usable Records		
MPS	133,709	123,202		
Funeral Directors	197,640	12,701		

^{**}The American Association for Public Opinion Research. 2015. Standard Definitions: Final Dispositions of Case Codes and Outcome Rates for Surveys. 8th edition. AAPOR.

Sample Selection

The 2022 sample selections for next of kin and funeral directors had the overarching goal of achieving comparability with past administrations of the CSS survey to avoid a break in the series of survey administration and strive for full comparability from survey administrations in recent years.

The NoK survey (MPS) used a stratified random sample separating the memorial product types into Bronze and Non-Bronze. Bronze products include bronze flat burial markers for in-ground interments and cremations, bronze columbarium niche covers or niche markers, and bronze medallions for placement on private headstones in private cemeteries. The non-bronze products include marble and granite upright headstones and markers, marble and granite niche covers, and marble and granite flat markers. The sample was allocated using a ratio for the distribution by memorial product type in the full population (of memorial products). Because 37 percent of the memorial products were Non- Bronze, the sample was selected at random to achieve this same proportion for a Non-Bronze sample of (n=1,818) and Bronze (n=4,905).

The confidence level for this 2022 survey was 95 percent (α = 1 – 0.95, or alpha = 0.05) which is in accordance with other federal surveys. A 95 percent confidence level means that 5 times out of 100 the response could be due to chance. The margin of error (MOE) is 3 percent which is frequently used with opinion research. The MOE is commonly used to indicate how many percentage points estimates will differ from the real population value. With an MOE of 3 percent, this means the estimate (statistic) for the sample will be within 3 percentage points of the true value (parameter) in the population. The MOE is calculated by finding the critical value of the z-score (1.96 for 95% confidence level), sigma (σ) is the standard deviation, and n is the sample size.

Following National Change of Address (NCOA) file cleaning, 12,554 surveys were mailed to funeral directors who had (1) assisted with interments at national cemeteries from January 1, 2021 until December 31, 2021; (2) assisted with interments at State or Tribal Veterans Cemeteries during that same period; or (3) who assisted with obtaining memorial products for interments during that period. Vistra mailed each funeral director three survey instruments contained in one physical survey package: the National Cemeteries Satisfaction Survey, the State or Tribal Veterans Cemetery Satisfaction Survey, and the Memorial Products Service Survey. Funeral directors were asked to complete all sections applicable to their experiences.

Mailing Protocol and Schedule

The mailing protocol consisted of four waves:

■ Wave 1:

- A cover letter signed by the Executive Director of Field Programs for the next of kin MPS survey, requesting the respondents' participation, a copy of the questionnaire, and a return envelope.
- A cover letter signed by the Principal Deputy Under Secretary for Memorial Affairs for the funeral director survey, requesting the respondents' participation, a copy of the questionnaire, and a return envelope.
- Wave 2: A reminder/thank you postcard.
- Wave 3: A second copy of the questionnaire, a return envelope, and a cover letter.
- Wave 4: A reminder/thank you/focus group postcard.

In addition to the traditional reminder and thank you postcard, the Wave 4 postcard included an invitation to participate in a focus group as the NCA seeks to gather more qualitative insights on customer experience. Next of kin and funeral directors were instructed to provide their contact information and how they would be willing to participate (i.e. online, by phone, or in person) and return the postage-paid postcard in the mail.

Residents of Puerto Rico were mailed Spanish-language materials. Spanish surveys were sent to 19 next of kin and 147 funeral directors.

The mailings took place according to the following schedule:

Wave	Fall NoK Fielding	Spring NoK Fielding	FD Fielding
Wave 1: First Questionnaire	10/06/2022	03/30/2022	02/16/2022
Wave 2: First Postcard	11/03/2021	04/22/2022	03/11/2022
Wave 3: Second Questionnaire	11/29/2021	05/13/2022	04/12/2022
Wave 4: Second Postcard	12/15/2021	06/03/2022	05/18/2022
Close of Field Date	01/04/2022	06/17/2022	06/17/2022

Survey Help Line

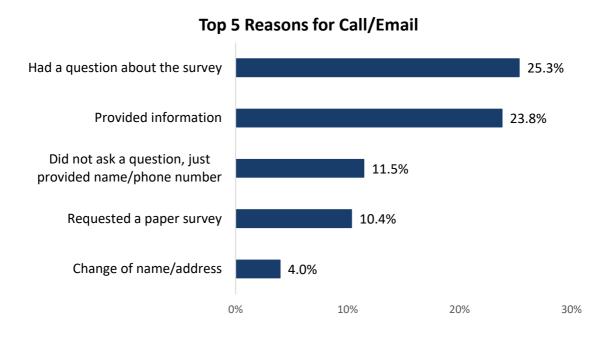
To facilitate responses during the survey administration period, Vistra maintained a survey-specific, toll-free survey help line and email address where respondents could ask questions. A live agent returned all survey-related calls and emails within 24 hours or the next business day.

Overall, during the survey administration period 454 respondents called or emailed (434 calls, 20 emails) the help line with questions pertaining to the 2022 NCA Customer Satisfaction Surveys. Calls and emails were fielded from October 13, 2021 to June 22, 2022.

The majority of calls/emails received pertained to one of the following:

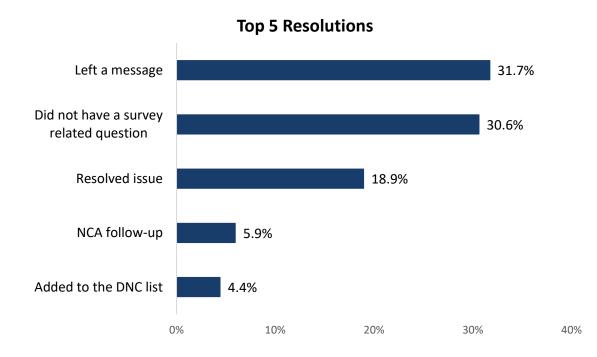
- Provided information
 - Callers provided general information about the status of their survey. This information included if they sent in the survey, when they would send the survey, or why they would not be completing the survey.
- Survey-related questions
 - Questions varied by caller, but common themes included how to answer a particular question, not understanding terminology on the survey, not understanding the difference between a "national" and "state or tribal" cemetery, inquiries on whether they could take the survey on behalf of next of kin (deceased or unable to take it), whether they could turn the survey in late due to their COVID delaying the service, and how to access the online survey.
- Requested a paper survey
 - Callers requested a paper survey for the following reasons: they did not receive the initial survey, they misplaced or discarded the survey, or they could not remember whether they sent in the survey.
- Request to not be contacted
 - Callers requested to be removed from the mailing list for the following reasons: they completed the survey and received a second survey or postcard, they did not want to participate in the survey, or because the next of kin is deceased.
- NCA-related questions and comments
 - Questions varied by caller, but common themes included requesting a Presidential Memorial Certificate, questions or comments about the interment service, questions about being buried or interred with their spouse, and questions or comments about the headstone, marker, or medallion. As appropriate, these questions were referred to NCA, with the appropriate NCA element making the follow-up contact.

The below chart and table show the reasons for the calls/emails.



Reasons for calls	N	Percentage
Had a question about the Survey	115	25.3%
Provided Information	108	23.8%
Did not ask a question, just provided		
name/phone number	52	11.5%
Requested a paper survey	47	10.4%
Change of name/address	18	4.0%
Received the postcard	18	4.0%
Received a 2 nd Survey	17	3.7%
Other (See Additional Comments)	14	3.1%
Did not get the survey, just the		
postcard	14	3.1%
Online survey question	12	2.6%
NoK is Deceased	10	2.2%
3 digit Code requested	8	1.8%
Unable to fill out the survey because of		
mental or physical limitations	6	1.3%
Received mismatch MasterIDs	5	1.1%
Do not contact or survey	5	1.1%
Call/email in Spanish	3	0.7%
Needs return envelope/address	1	0.2%
Benefit question	1	0.2%
Grand Total	454	100.0%

The below chart and table show the call/email resolutions.



Resolutions	N	Percent
Left a message	144	31.7%
Did not have a survey related question	139	30.6%
Resolved issue	86	18.9%
NCA follow-up	27	5.9%
Added to the DNC list	20	4.4%
Unable to contact	19	4.2%
Replied to email	17	3.7%
Sent to Spanish Consultant	1	0.2%
Other (See Additional Comments)	1	0.2%
Grand Total	454	100.0%

OMB Control Number 2900-0571 Estimated Completion Time: 20 Minutes

U.S. DEPARTMENT OF VETERANS AFFAIRS NATIONAL CEMETERY ADMINISTRATION

VA Memorial Products: 2022 Next of Kin/Family Member Satisfaction Survey

(Headstones/Markers/Medallions and Presidential Memorial Certificates)



VA may not conduct, sponsor, or require the respondent to respond to this collection of information unless it displays a valid OMB Control Number. All responses to this collection are voluntary. Public reporting burden for this collection of information is estimated to average 20 minutes per response, including the time necessary for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. The information collected is intended to be used in making improvements in services within the National Cemetery Administration of the Department of Veterans Affairs and for associated administrative purposes. Failure to furnish the requested information will have no adverse effect on any VA benefit to which you may be entitled.

The information you supply will be confidential and protected by the Privacy Act of 1974 (5 U.S.C. 522a) and the VA's confidentiality statute (38 U.S.C. 5701) as implemented by 38 CFR 1.526(a) and 38 CFR 1.576(b). Disclosure of information involves releases of statistical data and other non-identifying data for the improvement of services within the National Cemetery Administration and for associated administrative purposes. Please send any comments regarding this burden estimate or any other aspect of this collection, including suggestions for reducing this burden, to VA Clearance Officer (005G2), 810 Vermont Ave., NW, Washington DC 20420. SEND COMMENTS ONLY. DO NOT SEND THIS FORM OR REQUESTS FOR BENEFITS TO THIS ADDRESS.

Marking Instructions

The survey will take about 20 minutes to complete. Please read each question carefully and respond by filling in the circle of the response that most closely represents your opinion.

Correct Mark

Incorrect Marks





- Use pencil or pen. Make heavy dark marks that fill the circles completely. If you wish to change an answer, erase cleanly (pencil) or put an "X" over the incorrect response (pen).
- · Fill in one answer circle for each question unless it tells you to "Mark all that apply."
- · When you are finished, please place the questionnaire in the enclosed postage-paid envelope and put it in the mail.

If you have any questions or concerns, please contact the Survey Help Line at 1-833-231-7069 or VistraResearch@ConsultVistra.com.



NATIONAL CEMETERY ADMINISTRATION 295126-2

-1-

1.	How or from whom did you learn about the headstone, marker, or medallion benefit provided by the VA? (Mark all that apply) Veteran/family member Funeral Director Cemetery Representative VA employee My own research Other (specify)	6. How did you order the headstone, marker, or medallion? (Mark only one) Via the mail Via fax Via the Funeral Director Other (specify) 7. How satisfied were you with the process you used to order the headstone, marker, or medallion?
2.	What type of headstone, marker, or medallion did you order? Bronze (metal plate) -> Go To #5 Stone (granite or marble) -> Go To #5 Bronze Medallion	Very satisfied Somewhat satisfied Neither satisfied nor dissatisfied Somewhat dissatisfied Very dissatisfied
3.	Did you have any problems while affixing the Bronze Medallion to the headstone or markers? Yes No -> Go To #5 Have not affixed medallion yet -> Go To #5	8. Did you call the NCA Applicant Assistance number (1-800-697-6947) for assistance with a headstone, marker, or medallion? Yes No -> Go To #12 Don't Know
4.	Please explain the difficulty you faced in affixing the medallion to a headstone or marker.	9. Did you speak with an National Cemetery Administration (NCA) Customer Service representative initially, or were you transferred NCA by a VA Customer Service representative of Spoke with an NCA Customer Service representative initially Transferred to NCA Don't know/Can't recall 10. Why did you call NCA? (Mark all that apply) To check on the status of an order To get help with ordering a marker To file a complaint about a marker
5.	Who helped you with ordering the headstone/marker/medallion? (Mark all that apply) Family member Funeral Director Cemetery Representative VA employee Other (specify) No one	Other (specify) 11. How satisfied were you with the service you received from the NCA Customer Service representative? Very satisfied Somewhat satisfied Neither satisfied nor dissatisfied Somewhat dissatisfied Very dissatisfied Very dissatisfied 12. Did you visit the VA website for information about ordering the headstone, marker, or medallion? Yes No -> Go To #15

13. What type of information were you looking for on VA's website? (Mark all that apply) How to order a headstone/marker/medallion Download an order form Find information on documentation needed Find out what could go on the headstone/marker/medallion Find information on the certificate signed by the President of the United States honoring the Veteran's service Other (specify) 14. How satisfied were you with the ease of finding the information you were looking for on VA's website? Very satisfied Somewhat satisfied Neither satisfied on dissatisfied Very dissatisfied Very dissatisfied Very dissatisfied 15. When you were applying for the headstone, marker, or medallion, were you aware that the following items could be added to the headstone, marker, or medallion: An inscription Birth date/Date of death Highest rank attained War service Emblem of belief Valor Awards Terms of endearment Nicknames Civilian credentials (i.e., Doctor) Special unit designations Other military credentials	17. About how long after ordering the headstone, marker, or medallion did it arrive? Less than 1 month Between 1 and 2 months Between 2 and 3 months More than 4 months Has not arrived yet Don't know 18. How satisfied were you with the amount of time it took to receive the headstone, marker, or medallion? Very satisfied Somewhat satisfied Neither satisfied nor dissatisfied Somewhat dissatisfied Very dissatisfied Very dissatisfied 19. How would you have preferred to be notified about the delivery status of your headstone, marker, or medallion? Postcard E-mail Letter Other (specify) I don't care to be notified 20. Please indicate your level of agreement with the following statement: The overall quality of the headstone, marker, or medallion I received from the VA was excellent. Strongly agree Agree Neither agree nor disagree Disagree
16. If you were aware of the availability of an inscription, how did you learn about what could be included in the inscription? (Mark all that apply) I read it on the application I looked it up on the VA website I was informed by the Funeral Director I was informed by a VA employee Other (specify)	For information about the certificate signed by the President of the United States honoring the Veteran's service or to order more copies, please visit our web page at www.cem.va.gov/pmc.asp . 21. Did you order and/or receive a certificate signed by the President of the United States honoring the Veteran's service? Yes – Requested and received Yes – Received, but not requested No – Requested, not received –> Go To #24 Don't know what this is -> Go To #24

22. How satisfied were you with the quality of the certificate signed by the President of the United States honoring the Veteran's service? Very satisfied -> Go To #24 Somewhat satisfied -> Go To #24 Neither satisfied nor dissatisfied Somewhat dissatisfied Very dissatisfied 23. Why were you not satisfied with the quality of	27. If you ordered a Bronze marker, what setting fee were you required to pay? (Please round up to nearest whole dollar.)	
the certificate signed by the President of the United States honoring the Veteran's service? (Mark all that apply.) Envelope was bent/torn Name was misspelled	20 Mary and and a Compiler of	
Poor print quality Other problem (specify) 24. Overall, how satisfied were you with your experiences with the VA Memorial Products Service products and services? Very satisfied Somewhat satisfied Neither satisfied nor dissatisfied Somewhat dissatisfied Very dissatisfied	28. If you ordered a Granite/ \$ Marble headstone or marker, what setting fee were you required to pay? (Please round up to nearest whole dollar.)	000000000000000000000000000000000000000
25. NCA Pre-Need Eligibility Process: a. Are you aware of the NCA Pre-Need Eligibility Process? Yes No b. Have you applied? Yes No c. Do you intend to apply? Yes No d. If you applied, were you satisfied with the length of time it took to receive a certificate of approval? Yes No	29. If you ordered a Bronze Medallion, what fee were you required to pay to have the medallion placed on your privately purchased headstone? (Please round up to nearest whole dollar.)	0000
26. Were you required to pay any setting fees regarding your VA-issued headstone, marker, or medallion? Yes, but they were reasonable Yes, and the costs were substantial No -> Go To #31		
O Don't know -> Go To #31	30. Was there a delay in the planeadstone, marker or meda a difficulty to pay the settin Yes No Don't know	Illion because of

81. What was the gender of your loved one? Female Male	36. Was your loved one your spouse? Yes No -> Go To #38
32. Was your loved one Hispanic or Latino? Yes No 33. What was the race of your loved one? (Mark one or more) White Black or African American American Indian or Alaska Native Asian Native Hawaiian or other Pacific Islander 34. Are you a Veteran (served on active duty in the U.S. Armed Forces, either in the regular military or a National Guard or Reserve Unit)? Yes No -> Go To #38 35. In which of the following eras did you serve? (Mark all that apply) World War II Korean War Vietnam War Gulf War Operation Enduring Freedom (OEF) Operation New Dawn	37. Are you aware that Veterans who are married to Veterans are entitled to individual gravesite headstone/marker/ medallion benefits? Yes No 38. What is your gender? Male Female 39. In what year were you born? Yes No 40. Are you Hispanic or Latino? Yes No 41. What is your race? (Mark one or more) White Black or African American American Indian or Alaska Native Asian Native Hawaiian or other Pacific Islander
World War II Korean War Vietnam War Gulf War Operation Enduring Freedom (OEF) Operation New Dawn 42. Do you have any additional comments concerni improve its services and programs? If your comreference the question number. Thank you very much for taking the PLEASE mail this completed questionnaire in the If you misplaced the pre-paid envelope, you may	Black or African American American Indian or Alaska Native Asian Native Hawaiian or other Pacific Islander
VA NCA CUSTOMER PO BO LIVONIA	VETERANS AFFAIRS SATISFACTION SURVEY X 510570
If you have any questions about this research, pie	

OMB Control Number 2900-0571 Estimated Completion Time: 20-30 Minutes

U.S. DEPARTMENT OF VETERANS AFFAIRS NATIONAL CEMETERY ADMINISTRATION

2022 FUNERAL DIRECTOR SATISFACTION SURVEY

(National Cemeteries, VA Memorial Products, and State/Tribal Veterans Cemeteries)



VA may not conduct, sponsor, or require the respondent to respond to this collection of information unless it displays a valid OMB Control Number. All responses to this collection are voluntary. Public reporting burden for this collection of information is estimated to average 20 minutes per response, including the time necessary for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information the information collected is intended to be used in making improvements in services within the National Cemetery Administration of the Department of Veterans Affairs and for associated administrative purposes. Failure to furnish the requested information will have no adverse effect on any VA benefit to which you may be entitled.

The information you supply will be confidential and protected by the Privacy Act of 1974 (5 U.S.C. 522a) and the VA's confidentiality statute (38 U.S.C. 5701) as implemented by 38 CFR 1.526(a) and 38 CFR 1.576(b). Disclosure of information involves releases of statistical data and other non-identifying data for the improvement of services within the National Cemetery Administration and for associated administrative purposes. Please send any comments regarding this burden estimate or any other aspect of this collection, including suggestions for reducing this burden, to VA Clearance Officer (005G2), 810 Vermont Ave., NW, Washington DC 20420. SEND COMMENTS ONLY. DO NOT SEND THIS FORM OR REQUESTS FOR BENEFITS TO THIS ADDRESS.

Marking Instructions

The survey will take about 20-30 minutes to complete. Please read each question carefully and respond by filling in the circle of the response that most closely represents your opinion.

Correct Mark In

Incorrect Marks



- Use pencil or pen. Make heavy dark marks that fill the circles completely. If you wish to change an answer, erase cleanly (pencil) or put an "X" over the incorrect response (pen).
- · Fill in one answer circle for each question unless it tells you to "mark all that apply."
- . When you are finished, please place the questionnaire in the enclosed postage-paid envelope and put it in the mail.

If you have any questions or concerns, please contact the Survey Help Line at 1-833-231-7069 or VistraResearch@ConsultVistra.com.



NATIONAL CEMETERY ADMINISTRATION 295128-2

-1-

MPORTANT – PLEASE ANSWER BEFORE PROCEEDING: Did your funeral home order NCA memorial products headstones, markers, medallions, niche covers, or Presidential Memorial Certificates (certificate signed by the President of the United States honoring the Veteran's service)) during the 2021 calendar year? Yes -> Go to Question 1 No -> Go to the State or Tribal Veterans Cemeteries Satisfaction Survey on Page 8		
1. On average, about how many VA headstones, markers, and medallions do you/your company order in a year? Less than 10 11 to 25 26 to 40 More than 40 2. Please indicate the type(s) of VA headstones/ markers/medallions you/your company ordered. (Mark all that apply) Flat Bronze Flat Marble/Granite Bronze Niche Upright Marble/Granite Bronze Medallion 3. How do you typically order VA headstones, markers, or medallions? (Mark all that apply) Via the mail (to National VA) Via fax (to National VA) Via the local VA office Other (specify): 4. How satisfied are you with the process you typically used to order headstones, markers, and medallions? Very satisfied Somewhat satisfied Neither satisfied Neither satisfied Somewhat dissatisfied Very dissatisfied Very dissatisfied	5. Did you call the NCA Applicant Assistance number (1-800-697-6947) for assistance with a headstone, marker, or medallion? Yes No -> Go to #9 Don't Know 6. Did you speak with an NCA Customer Service representative initially, or were you transferred to NCA by a VA Customer Service representative? Spoke with an NCA Customer Service representative initially Transferred to NCA Don't know 7. Why did you call NCA? (Mark all that apply) To check on the status of an order To get help with ordering a marker To file a complaint about a marker Other (specify): 8. How satisfied were you with the service you received from the NCA Customer Service representative? Very satisfied Somewhat satisfied Neither satisfied nor dissatisfied Very dissatisfied Very dissatisfied	

9.	Have you visited the VA website for information about ordering the headstone, marker, or medallion?	About how long after ordering the headstone, marker, or medallion did it arrive? Less than 1 month
	○ Yes	Between 1 and 2 months
	O No -> Go to #12	Between 2 and 3 months
10.	What type of information were you looking for on VA's website? (Mark all that apply)	Between 3 and 4 months More than 4 months Don't Know
	Download an order form Find out what could go on the headstone/marker/medallion	15. How satisfied are you with the amount of time takes to receive VA markers?
	How to order a headstone/marker/medallion	O Very satisfied
	Find information on documentation needed	O Somewhat satisfied
	 Find information on the certificate signed by 	 Neither satisfied nor dissatisfied
	the President of the United States honoring the	 Somewhat dissatisfied
	Veteran's service Other (specify):	Very dissatisfied
	Care (specify)	16 to the east was been unabany as many bad
11.	How satisfied were you with the ease of finding the information you were looking for on VA's website?	16. In the past year, have you/your company had problems with a delivered headstone, marker, o medallion?
		○ Yes ○ No -> Go To #20
	Very satisfied Somewhat satisfied	
	Neither satisfied nor dissatisfied	17. About what percentage of the markers that you receive have problems?
	Somewhat dissatisfied	O Less than 1%
	 Very dissatisfied 	1% to 5%
	100 C C C C C C C C C C C C C C C C C C	6% to 10%
12.	When completing an application for a VA headstone, marker, or medallion, do you typically: (Mark only one)	O More than 10%
	Complete and confirm information with family member's review and signature	18. What types of problems have you experienced with VA furnished headstones and markers? (Mark all that apply)
	Complete and send to the VA	 Broken/chipped headstones/markers
	Partially complete and give to family member	 Typographical error(s)
	for finalization Other (specify):	Wrong information/symbol
	Cural (openly)-	O Discoloration
		Wrong type of headstone or marker Other (specify):
13.	Are you aware of the following requirements:	Other (apecity).
	Memorial product orders require the signature from the next of kin or written delegation of representation?	How satisfied are you with the timeliness in which problems have been corrected? Was satisfied.
	O Yes O No	Very satisfied Somewhat satisfied
		Neither satisfied nor dissatisfied
	Certification that the Veteran for whom the	Somewhat dissatisfied
	headstone, marker, or medallion is intended has not committed a capital crime and/or Tier 3 sex offense?	 Very dissatisfied
	O Yes O No	

Appendix C: User Guide

	Generally, how would you rate the quality of the VA headstones or markers received compared to those received in previous years in the following areas?	Are you aware of the Presidential Memorial Certificate (PMC) Program (the certificate signe by the President of the United States honoring the Veteran's service)? Yes No -> Go To #25 For information about the Presidential Memorial Certificate (the certificate signed by the President of			
	Cut O O O O O O O O O O O O O O O O O O O	the United States honoring the Veteran's service) or to order more copies, please visit our web page at www.cem.va.gov/pmc.asp. 23. Do you typically inform your clients about the program?			
	(Stone only)	Yes			
21.	Please indicate your level of agreement with the following statement: The overall quality (i.e., craftsmanship, not damaged, correct	client? O Yes O No			
	inscription spelling, etc.) of the headstone, marker, or medallion I received from the VA was excellent.	25. Overall, how satisfied were you with your experiences with these VA memorial products and services?			
	Strongly agree Agree Neither agree nor disagree	Very satisfied Somewhat satisfied Neither satisfied nor dissatisfied			
	O Disagree Strongly disagree	Somewhat dissatisfied Very dissatisfied			
26	Do you have any additional comments concern improve its services and programs? If your cor reference the question number.	ing how the VA Memorial Products Service could nment is in response to a specific question, please			

Appendix C: User Guide

SECTION DESCRIPTION

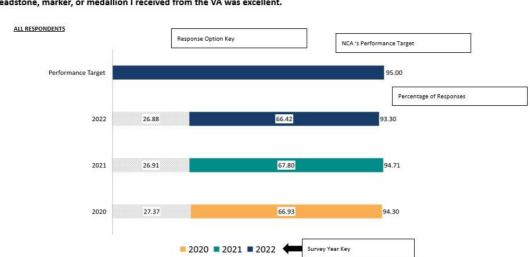
- This section presents an explanation of how to understand and interpret the graphs and tables used in this report:
 - Stacked bar graphs and data tables are used to illustrate the results of survey items with a continuous response scale (e.g., "strongly agree" to "strongly disagree").
 - Standard bar graphs are used to illustrate the results of survey items with a nominal response scale (i.e., categorical responses).

Question Numbers

Questions that were asked of both funeral directors and next of kin are presented together in All Respondents graphs followed by the sample type's respective graph. When presented together, the first number presented for the question is the question number for next of kin, and the second is the question number for funeral directors. In the below example, Question 20 was asked of next of kin in the memorial products satisfaction survey, while Question 21 was asked of funeral directors in the funeral director survey.

Stacked Bar Graphs

Stacked bar graphs are used in this report to illustrate the results of survey items with a continuous response scale (e.g., "strongly agree" to "strongly disagree"). The graphs depict the frequency of positive responses to an item, while maintaining the distinction between the degree of endorsement (e.g., "agree" and "strongly agree"). In each stacked bar graph, the percentage of participants responding positively to the item is depicted across all NCA survey participants. Neutral and negative response options are not depicted. A sample stacked bar graph is presented below with labels to aid in interpretation of the graph.



Question 20/21: Please indicate your level of agreement with the following statement: The overall quality of the headstone, marker, or medallion I received from the VA was excellent.

Survey years are located below the graph. When data are available, the graph will display data from the current year and the previous two years.

The percentages on the right represent the percentage of participants who responded positively to the item (i.e., the sum of both moderate and strong positive responses). The percentages in the middle are the strong positive response (in this case, "Strongly agree") and percentages to the left are the moderate responses (in this case, "Agree"). For example, in the above graph, in 2022 26.88% of all NCA respondents selected "Agree" and 66.42% selected "Strongly agree," so in total, 93.30% of participants responded positively to this item.

When an NCA performance target exists for an item, the performance target is presented as the top bar. This is meant to aid with the comparison between NCA's performance target on the item and the actual satisfaction survey data. Note that performance targets exist for only a subset of the items on the survey; thus, all stacked bar graphs do not depict a performance target.

Data Tables

Accompanying each stacked bar graph is a data table that presents detailed item-level results for the current year and the previous year (when available). The total number of respondents (n) and the percentage of respondents selecting each possible response option are provided.

	Year	n	Strongly agree	*Change Score	Agree	Neither / Nor	Disagree	Strongly disagree
	2022	4307	67.80%	0.87%	26.91%	4.48%	0.51%	0.30%
NCA	2021	4899	66.93%	1.35%	27.37%	4.59%	0.69%	0.41%
	2020	4974	65.58%	100.00%	27.16%	5.67%	0.84%	0.74%

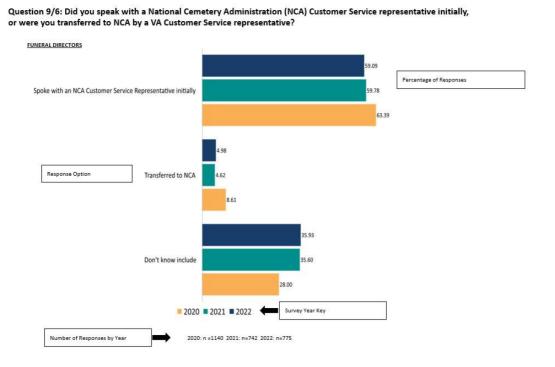
^{*}The change scores represent the difference between the "Strongly agree" categories for the row year and the previous year.

Change scores represent the difference between the percentages of participants selecting the most positive response option (e.g., "Strongly agree," "Very satisfied") for the row year versus the previous year. For example, in the above table 67.80% of respondents selected "Strongly agree" in 2022, while 66.93% selected this option in 2021. The change score was calculated as follows: 67.80% - 66.93% = 0.87%. Although 2019 data are not presented in the table, the 2020 change score represents the difference between the percentage of respondents selecting "Strongly agree" in 2020 and in 2019.

Positive change scores indicate an improvement since the previous year, while negative change scores indicate a decline in the percentage of participants who selected the most positive response option.

Standard Bar Graphs

While stacked bar graphs are used for all items that are assessed on a continuous scale (e.g., "strongly agree" to "strongly disagree"), standard bar graphs are used for all items assessed on a nominal scale (i.e., categorical responses such as relation to the deceased or types of communication).



Standard bar graphs list all possible response options along the vertical axis. If available, data are presented for the current year and the two previous years. The color to designate each year's data is presented in the survey year key. In the above example, 2022 data are represented by the top blue bars, 2021 data are represented by the middle green bars, and 2020 data are represented by the bottom yellow bars. Thus, 59.09% of respondents selected spoke with an NCA customer service representative initially in 2022, 59.78% in 2020, and 63.39% in 2020.

The graph above depicts an example item in which respondents could select only one option, so that for each year, data will sum to approximately 100% across the possible response options (the total may vary slightly due to rounding).

Items on which respondents were instructed to "mark all that apply" may also be depicted with standard bar graphs, but percentages may not sum to 100. Despite this difference, the graphs can be interpreted in the same manner.

Data tables are not provided for these items because the standard bar graphs depict the full range of response options, unlike the stacked bar graphs that present only the positive response options.

Since a data table is not provided, the total number of respondents for each of the three years is presented at the bottom of the graph.

Appendix D: Question Locator

SECTION DESCRIPTION

Appendix D provides a reference chart that lists each survey item and the corresponding reportpage number where its survey data can be found.

Questions for All Participants

Ques	stion #	Question Text	Report Page #	
NK	FD		Report Page #	
7	4	How satisfied were you with the process you used to order the headstone, marker, or medallion?	13 - 15	
8	5	Did you call the NCA Applicant Assistance number (1-800-697-6947) for assistance with a headstone, marker, or medallion?	64 - 66	
9	6	Did you speak with an National Cemetery Administration (NCA) Customer Service representative initially, or were you transferred to NCA by a VA Customer Service representative?	70 - 72	
10	7	Why did you call NCA?	67 - 69	
11	8	How satisfied were you with the service you received from the NCA Customer Service representative?	16 - 18	
12	9	Did you visit the VA website for information about ordering the headstone, marker, or medallion?	57 - 59	
13	10	What type of information were you looking for on VA's website?	60 - 62	
14	11	How satisfied were you with the ease of finding the information you were looking for on VA's website?	19 - 21	
17	14	About how long after ordering the headstone, marker, or medallion did it arrive?	30 - 32	
18	15	How satisfied were you with the amount of time it took to receive the headstone, marker, or medallion?	22 - 24	
20	21	Please indicate your level of agreement with the following statement	8 - 10	
24	25	Overall, how satisfied were you with your experiences with the VA Memorial Products Service products and services?	26 - 28	

Appendix D

Questions for Next of Kin

Question #	Question Text	Report Page #
NK		Report Page #
1	How or from whom did you learn about the headstone, marker, or medallion benefit provided by the VA?	35
2	What type of headstone, marker, or medallion did you order?	37
3	Did you have any problems while affixing the Bronze Medallion to the headstone or markers?	38
5	Who helped you with ordering the headstone/marker/medallion?	36
6	How did you order the headstone, marker, or medallion? (Mark only one)	33
15	When you were applying for the headstone, marker, or medallion, were you aware that the following items could be added to the headstone, marker, or medallion	39
16	If you were aware of the availability of an inscription, how did you learn about what could be included in the inscription?	40
19	How would you have preferred to be notified about the delivery status of your headstone, marker, or medallion?	41
21	Did you order and/or receive a certificate signed by the President of the United States honoring the Veteran's service?	95
25	NCA Pre-Need Eligibility Process	46 - 49
26	Were you required to pay any setting fees regarding your VA-issued headstone, marker, or medallion?	96
27	If you ordered a Bronze marker, what setting fee were you required to pay? (Please round up to nearest whole dollar.)	97
28	If you ordered a Granite/Marble headstone or marker, what amount were you required to pay? (Please round up to nearest whole dollar.)	98
29	If you ordered a Bronze Medallion, what fee were you required to pay to have the medallion placed on your privately purchased headstone? (Please round up to nearest whole dollar.)	99
30	Was there a delay in the placement of the headstone, marker or medallion because of a difficulty to pay the setting fee?	100
31	What was the gender of your loved one?	110
32	Was your loved one Hispanic or Latino?	111
33	What was the race of your loved one? (Mark one or more)	112
34	Are you a Veteran (served on active duty in the U.S. Armed Forces, either in the regular military or a National Guard or Reserve Unit)?	
35	In which of the following eras did you serve?	114
36	Was your loved one your spouse?	117
37	Are you aware that Veterans who are married to Veterans are entitled to individual gravesite headstone/marker/medallion benefits?	115

Appendix D

Question #	Question Text	Report Page #
NK		Report Page #
38	What is your gender?	116
39	In what year were you born?	118
40	Are you Hispanic or Latino?	119
41	What is your race? (Mark one or more)	120

Appendix D

Questions for Funeral Directors

Question #	Question Text	Report Page #
FD		Report Page #
1	On average, about how many VA headstones, markers, and medallions do you/your company order in a year?	42
2	Please indicate the type(s) of VA headstones/markers/medallions you/your company ordered.	43
3	How do you typically order VA headstones, markers, or medallions?	34
12	When completing an application for a VA headstone, marker, or medallion, do you typically	44
13	Are you aware of the following requirements?	45
16	In the past year, have you/your company had problems with a delivered headstone, marker, or medallion?	88
17	About what percentage of the markers that you receive have problems?	89
18	What types of problems have you experienced with VA furnished headstones and markers?	90
19	How satisfied are you with the timeliness in which problems have been corrected?	25
20	Generally, how would you rate the quality of the VA headstones or markers received compared to those received in previous years in the following areas?	82 - 86
22	Are you aware of the Presidential Memorial Certificate (PMC) Program (the certificate signed by the President of the United States honoring the Veteran's service)?	92
23	Do you typically inform your clients about the program?	93
24	Do you typically order the certificate(s) for your client?	94

Appendix E: Response Rates

SECTION DESCRIPTION

This appendix provides detailed information about the response rates for next of kin and funeral directors in the National Cemetery Administration's 2022 Memorial Products ServiceSurvey of Satisfaction.

Appendix E: Response Rates

National Response Rates

Nationally, the survey yielded a response rate of 28.96% (45.25% for next of kin and 20.18% for funeral directors). The response rate is calculated by dividing the number of completed questionnaires by the number of eligible questionnaires.

Eligible questionnaires were those that were returned completed and those that were not returned. Ineligible questionnaires were those that were returned undeliverable.

921 undeliverable pieces (4.78%) of mail were received over the course of the 2022 MPS survey. The following number of surveys were defined as undeliverable and not delivered to the respondent and returned to the post office:

Undeliverable Surveys				
	Next of Kin		Funeral Directors	
Not deliverable as addressed	88	29.63%	181	29.05%
No such number	55	18.52%	68	10.91%
No such street	54	18.18%	32	5.14%
Insufficient address	30	10.10%	52	8.35%
No mail receptacle	28	9.43%	134	21.51%
Attempted – Not known	26	8.75%	87	13.96%
Vacant	4	1.35%	31	4.98%
Forward time expired	3	1.01%	7	1.12%
No comment	2	0.67%	11	1.77%
Unclaimed	2	0.67%	7	1.12%
Address unknown	1	0.34%	N/A	N/A
Deceased	1	0.34%	N/A	N/A
In Dispute	1	0.34%	1	0.16%
Moved – Left no address	1	0.34%	2	0.32%
Return to Sender	1	0.34%	N/A	N/A
Refused	N/A	N/A	7	1.12%
Temporarily Away	N/A	N/A	2	0.32%
Blank	N/A	N/A	1	0.16%
Box Closed	N/A	N/A	1	0.16%
Total	297	100%	624	100.00%

The table below presents information about the overall response rates for the next of kin and funeral director surveys.

Survey Response Rates				
	Next of Kin	Funeral Directors	Total	
Total Sample	6,723	12,554	19,277	
Undeliverable	297	624	921	
Total Eligible Questionnaires	6,426	11,930	18,356	
Total Returned Surveys	2,908	2,408	5,316	
English Surveys Returned	2,897	2,380	5,277	
Spanish Surveys Returned	11	28	39	
Total Response Rate (Returned/Eligible)	45.25%	20.18%	28.96%	

The table below presents survey returns by survey completion method.

Survey Returns by Web and Mail					
		Next	of Kin	Funeral	Directors
Web Completes	English	309	10.62%	606	25.17%
	Spanish	2	0.07%	6	0.25%
	Total	311	10.69%	612	25.42%
Paper Completes	English	2,588	89.00%	1,774	73.67%
	Spanish	9	0.31%	22	0.91%
	Total	2,597	89.31%	1,796	74.58%
Total Returned Surveys		2,908	100.00%	2,408	100.00%

^{*6,704} English-language NoK and 19 Spanish-language survey NoK questionnaires were mailed for this survey; 12,407 English-language FD and 147 Spanish-language FD survey questionnaires were mailed for this survey.

■ This appendix provides the 2022 next of kin and funeral director survey results by question.

Survey Results by Question: Next of Kin

1. How or from whom did you learn about the headstone, marker, or medallion benefit provided	National	
by the VA? (Mark all that apply)	n=2,866	
Veteran/family member	29.20%	
Funeral Director	48.50%	
Cemetery Representative	14.27%	
VA employee	9.35%	
My own research	11.20%	
Other	5.27%	
2. What type of headstone, marker, or medallion did you order?	National	
	n=2,750	
Bronze (metal plate)	57.89%	
Stone (granite or marble)	29.31%	
Bronze Medallion	12.80%	
	National	
3. Did you have any problems while affixing the Bronze Medallion to the headstone or markers?	n=325	
Yes	3.08%	
No	77.54%	
Have not affixed medallion yet	19.38%	

Question 4 is an optional free text question for next of kin to explain the difficulty they faced in affixing the medallion to a headstone or marker. These answers are captured in the 2022 MPS Semiannual Reports.

5. Who helped you with ordering the headstone/marker/medallion? (Mark all that apply)	National
	n=2,851
Family member	9.19%
Funeral Director	51.10%
Cemetery Representative	21.71%
VA Employee	16.24%
Other	4.98%
No one	8.00%
6. How did you order the headstone, marker, or medallion? (Mark only one)	National
	n=2,754
Via the mail	15.72%
Via Fax	5.12%
Via the Funeral Director	59.37%
Other	19.79%

7. How satisfied were you with the process you used to order the headstone, marker, or medallion?	National
7. How suitshed were you with the process you used to order the nedustone, marker, or mediumon.	n=2,841
Very satisfied	82.75%
Somewhat satisfied	9.71%
Neither / Nor	3.59%
Somewhat dissatisfied	1.87%
Very dissatisfied	2.08%
8. Did you call the NCA Applicant Assistance number (1-800-697-6947) for assistance with a	National
headstone, marker, or medallion?	n=2,847
Yes	7.10%
No	88.34%
Don't know	4.57%
9. Did you speak with a National Cemetery Administration (NCA) Customer Service representative	National
initially, or were you transferred to NCA by a VA Customer Service representative?	n=313
Spoke with an NCA Customer Service Representative initially	37.06%
Transferred to NCA	5.75%
Don't know include	57.19%
40. Who did one call NGA2 (Mande all that and A	National
10. Why did you call NCA? (Mark all that apply)	n=250
To check on the status of an order	36.40%
To get help with ordering a marker	48.40%
To file a complaint about a marker	8.40%
Other	18.40%
11. How satisfied were you with the service you received from the NCA Customer Service	National
representative?	n=272
Very satisfied	74.63%
Somewhat satisfied	14.34%
Neither / Nor	5.88%
Somewhat dissatisfied	2.94%
Very dissatisfied	2.21%

12. Did you visit the VA website for information about ordering the headstone, marker, or	National
medallion?	n=2,830
Yes	16.04%
No	83.96%
13. What type of information were you looking for on the VA's website? (Mark all that apply)	National
13. What type of information were you looking for on the VA's website: (wark all that apply)	n=422
How to order a headstone/marker/medallion	63.03%
Download an order form	48.10%
Find information on documentation needed	47.16%
Find information on the certificate signed by the President of the United States honoring the Veteran's service	16.82%
Find out what could go on the headstone/marker/medallion	47.16%
Other	6.64%
14. How satisfied were you with the ease of finding the information you were looking for on the	National
VA's website?	n=419
Very satisfied	76.37%
Somewhat satisfied	17.90%
Neither / Nor	3.34%
Somewhat dissatisfied	1.19%
Very dissatisfied	1.19%
15. When you were applying for the headstone, marker, or medallion, were you aware that the	National
following items could be added to the headstone, marker, or medallion:	n=2,575
An inscription	61.20%
Birth date/Date of death	78.48%
Highest rank attained	66.80%
War service	67.07%
Emblem of belief	53.56%
Valor Awards	38.72%
Terms of endearment	40.73%
Nicknames	27.97%
Civilian credentials (i.e., Doctor)	26.21%
Special unit designations	33.70%
Other military credentials	31.99%

16. If you were aware of the availability of an inscription, how did you learn about what could be	National	
included in the inscription? (Mark all that apply)	n=2,646	
I read it on the application	15.46%	
I looked it up on the VA website	4.99%	
I was informed by the Funeral Director	33.64%	
I was informed by a VA employee	14.63%	
I was not aware	30.88%	
Other	7.94%	
17. About how long after ordering the headstone, marker, or medallion did it arrive?	National	
	n=2,833	
Don't know	11.44%	
Less than 1 month	7.41%	
Between 1 and 2 months	31.94%	
Between 2 and 3 months	20.76%	
Between 3 and 4 months	12.57%	
More than 4 months	13.80%	
18. How satisfied were you with the amount of time it took to receive the headstone, marker, or	National	
medallion?	n=2,814	
Very satisfied	62.05%	
Somewhat satisfied	18.12%	
Neither / Nor	11.98%	
Somewhat dissatisfied	4.58%	
Very dissatisfied	3.27%	

19. How would you have preferred to be notified about the delivery status of your headstone,	National
marker, or medallion?	n=2,568
Postcard	23.33%
E-mail	25.12%
Letter	29.56%
I don't care to be notified	9.54%
Other	12.46%
20. Please indicate your level of agreement with the following statement: The overall quality of the	National
headstone, marker, or medallion I received from the VA was excellent.	n=2,801
Strongly Agree	70.01%
Agree	22.71%
Neither / Nor	5.82%
Disagree	1.00%
Strongly Disagree	<1%
21. Did you order and/or receive a certificate signed by the President of the United States honoring	National
the Veteran's service?	n=2,811
Yes – Requested and received	32.59%
Yes – Received, but not requested	36.29%
No – Requested, not received	2.92%
No – Did not receive	15.51%
Don't know include	12.70%
22. How satisfied were you with the quality of the certificate signed by the President of the United	National
States honoring the Veteran's service?	n=1,903
Very satisfied	77.72%
Somewhat satisfied	11.14%
Neither / Nor	8.99%
Somewhat dissatisfied	1.10%
Very dissatisfied	1.05%

23. Why were you not satisfied with the quality of the certificate signed by the President of the	National	
United States honoring the Veteran's service?	n=99	
Envelope was bent/torn	16.16%	
Name was misspelled	8.08%	
Poor print quality	6.06%	
Other problem (specify)	71.72%	
24. Overall, how satisfied were you with your experiences with the VA Memorial Products Service products and services?	National	
	n=2,808	
Very satisfied	79.59%	
Somewhat satisfied	12.43%	
Neither / Nor	5.52%	
Somewhat dissatisfied	1.53%	
Very dissatisfied	<1%	
25A. NCA Pre-Need Eligibility Process: Are you aware of the NCA Pre-Need Eligibility Process?	National	
25A. NEATTE NEED Eligibility Frocess. Are you divare of the NEATTE NEED Eligibility Frocess.	n=2,475	
Yes	6.14%	
25B. NCA Pro Need Eligibility Process: Have you applied?	National	
25B. NCA Pre-Need Eligibility Process: Have you applied?	n=1,685	
Yes	1.90%	
2FC NCA Due Nood Elicibility Duescos Do you intend to capture	National	
25C. NCA Pre-Need Eligibility Process: Do you intend to apply?	n=1,467	
Yes	8.59%	

25D. NCA Pre-Need Eligibility Process: If you applied, were you satisfied with the length of time it	National
took to receive a certificate of approval?	n=27
Yes	96.30%
26. Were you required to pay any setting fees regarding your VA-issued headstone, marker, or	National
medallion?	n=2,808
Yes, but they were reasonable	23.01%
Yes, and the costs were substantial	5.80%
No	57.80%
Don't know	13.39%
27. If you ordered a Bronze marker, what setting fee were you required to nav?	National
27. If you ordered a Bronze marker, what setting fee were you required to pay?	n=407
Less than \$100	12.78%
\$100 - \$299	51.11%
\$300 - \$499	18.43%
\$500 and higher	17.69%
28. If you ordered a Granite/Marble headstone or marker, what setting fee were you required to	National
pay?	n=212
Less than \$100	18.87%
\$100 - \$299	43.87%
\$300 - \$499	17.92%
\$500 and higher	19.34%
29. If you ordered a Bronze Medallion, what fee were you required to pay to have the medallion	National
placed on your privately purchased headstone?	n=107
Less than \$100	39.25%
\$100 - \$299	34.58%
\$300 - \$499	12.15%
\$500 and higher	14.02%

30. Was there a delay in the placement of the headstone, marker or medallion because of a	National
difficulty to pay the setting fee?	n=742
Yes	2.96%
No	93.26%
Don't know	3.77%
31. What was the gender of your loved one?	National
31. What was the gender of your loved one:	n=2,880
Female	2.47%
Male	97.53%
	National
32. Was your loved one Hispanic or Latino?	n=2,826
Yes	2.34%
No	97.66%
33. What was the race of your loved one?	National
	n=2,846
White	92.16%
Black or African American	6.78%
American Indian or Alaska Native	1.26%
Asian	<1%
Native Hawaiian or other Pacific Islander	<1%
34. Are you a Veteran (served on active duty in the U.S. Armed Forces, either in the regular military or a National Guard or Reserve Unit)?	National
	n=2,850
Yes	9.93%
No	90.07%

35. In which of the following eras did you serve? (Mark all that apply)	National
33. III WIIICH OF THE TOHOWING ELAS UIU YOU SELVE: (WALK AII THAT APPLY)	n=237
Vietnam War	60.76%
Gulf War	23.63%
Operation Enduring Freedom (OEF)	15.61%
Operation Iraqi Freedom (OIF)	14.35%
Korean War	10.97%
Operation New Dawn	2.95%
World War II	4.64%
36. Was your loved one your spouse?	National
50. Was your loved one your spouse:	n=274
Yes	21.17%
No	78.83%
37. Are you aware that Veterans who are married to Veterans are entitled to individual gravesite	National
headstone/marker/ medallion benefits?	n=48
Yes	47.92%
No	52.08%
29. M/bet is years sender?	National
38. What is your gender?	n=2,833
Male	22.91%
Female	77.09%
39. In what year were you born?	National
ssi in tinat year mere you zonii.	n=2,742
18-29	<1%
30-39	<1%
40-49	3.54%
50-59	13.09%
60-69	32.75%
70+	49.67%

40. Are you Hispanic or Latino?	National
	n=2,796
No	97.28%
Yes	2.72%
44 Mb-4 (National
41. What is your race?	n=2,805
White	92.09%
Black or African American	6.63%
American Indian or Alaska Native	1.46%
Asian	<1%
Native Hawaiian or other Pacific Islander	<1%

Question 42 is an optional free text question for next of kin to elaborate on any question or aspect of their experience. These answers are captured in the NCA MPS 2022 Semiannual Report.

Survey Results by Question: Funeral Directors

Survey Results by Question: Funeral Directors		
1. On average, about how many VA headstones, markers, and medallions do you/your company	National	
order in a year?	n=1,698	
Less than 10	45.88%	
11 to 25	37.34%	
26 to 40	11.19%	
More than 40	5.59%	
2. Please indicate the type(s) of VA headstones/markers/medallions you/your company ordered. (Mark all that apply)	National	
	n=1,668	
Flat Bronze	78.84%	
Flat Marble/Granite	54.02%	
Bronze Niche	23.08%	
Upright Marble/Granite	32.31%	
Bronze Medallion	21.34%	
2. How do you typically order VA headstones, markers, or modellians? (Mark all that apply)	National	
3. How do you typically order VA headstones, markers, or medallions? (Mark all that apply)	n=1,663	
Via the mail (to National VA)	27.60%	
Via fax (to National VA)	68.55%	
Via the local VA office	10.10%	
Other	4.63%	
	National	
4. How satisfied were you with the process you used to order the headstone, marker, or medallion?	n=1,672	
Very satisfied	65.73%	
Somewhat satisfied	25.96%	
Neither / Nor	6.46%	
Somewhat dissatisfied	1.38%	
Very dissatisfied	<1%	
5. Did you call the NCA Applicant Assistance number (1-800-697-6947) for assistance with a	National	
headstone, marker, or medallion?	n=1,680	
Yes	21.73%	
	71.55%	
No	71:5570	

. Did you speak with an National Cemetery Administration (NCA) Customer Service representative	National
initially, or were you transferred to NCA by a VA Customer Service representative?	n=462
Spoke with an NCA Customer Service Representative initially	59.09%
Transferred to NCA	4.98%
Don't know include	35.93%
7. Why did you call NCA? (Mark all that apply)	National
7. Wily the you can NCA: (Mark an that appry)	n=427
To check on the status of an order	72.60%
To get help with ordering a marker	28.57%
To file a complaint about a marker	9.37%
Other	13.11%
8. How satisfied were you with the service you received from the NCA Customer Service	National
representative?	n=446
Very satisfied	73.77%
Somewhat satisfied	15.70%
Neither / Nor	7.85%
Somewhat dissatisfied	1.12%
Very dissatisfied	1.57%
9. Did you visit the VA website for information about ordering the headstone, marker, or	National
medallion?	n=1,698
Yes	44.76%
No	55.24%
10. What type of information were you looking for on VA's website? (Mark all that apply)	National
To. What type of information were you looking for on VA's website. (Mark all that apply)	n=745
How to order a headstone/marker/medallion	19.87%
Download an order form	81.61%
Find information on documentation needed	19.87%
Find information on the certificate signed by the President of the United States honoring the Veteran's service	10.74%
Find out what could go on the headstone/marker/medallion	36.91%
Other	3.22%

11. How satisfied were you with the ease of finding the information you were looking for on VA's website?	National
website:	n=750
Very satisfied	69.47%
Somewhat satisfied	26.27%
Neither / Nor	3.60%
Somewhat dissatisfied	<1%
Very dissatisfied	<1%
12. When completing an application for a VA headstone, marker, or medallion, do you typically:	National
12. When completing an application for a VA headstone, marker, or medalion, do you typically.	n=1,635
Complete and send to the VA	17.06%
Complete and confirm information with family member's review and signature	74.74%
Partially complete and give to family member for finalization	6.48%
Other	1.71%
13. Are you aware of the following requirements? - Memorial product orders require the signature from next of kin on written delegation of representation?	National
	n=1,686
Yes	1.66%
No	98.34%
13. Are you aware of the following requirements? - Certification that the Veteran has not	National
committed a capital crime and/or Tier 3 sex offense	n=1,671
Yes	10.95%
No	89.05%
14. About how long after ordering the headstone, marker, or medallion did it arrive?	National
14. About now long after ordering the neadstone, marker, or medallion did it arrive?	n=1,657
Don't know	15.99%
Less than 1 month	10.08%
Between 1 and 2 months	45.26%
Between 2 and 3 months	18.65%
Between 3 and 4 months	6.82%
More than 4 months	3.20%

15. How satisfied were you with the amount of time it took to receive the headstone, marker, or medallion?	National
	n=1,645
Very satisfied	48.09%
Somewhat satisfied	32.40%
Neither / Nor	15.32%
Somewhat dissatisfied	3.53%
Very dissatisfied	<1%
16. In the past year, have you/your company had problems with a delivered headstone, marker, or medallion?	National
medalion:	n=1,660
Yes	31.33%
No .	68.67%
17. About what percentage of the markers that you receive have problems?	National
	n=53
Less than 1%	64.15%
1% to 5%	30.19%
6% to 10%	5.66%
More than 10%	0.00%%
18. What types of problems have you experienced with VA furnished headstones and markers?	National
(Mark all that apply)	n=47
Broken/chipped headstones/markers	57.45%
Typographical error(s)	38.30%
Wrong information/symbol	19.15%
Discoloration	4.26%
Wrong type of headstone or marker	8.51%
Other	19.15%

40. Hannasia final ana nannish sha simalina anim ninish mashlama bana bana bana anamada	National
19. How satisfied are you with the timeliness in which problems have been corrected?	n=53
Very satisfied	60.38%
Somewhat satisfied	24.53%
Neither / Nor	13.21%
Somewhat dissatisfied	1.89%
Very dissatisfied	0.00%
20A. Generally, how would you rate the quality of the VA headstones or markers received	National
compared to those received in previous years in the following areas: Cut?	n=1,611
Excellent	64.06%
Above average	21.17%
Average	14.65%
Below average	<1%
Extremely poor	0.00%
20B. Generally, how would you rate the quality of the VA headstones or markers received	National
compared to those received in previous years in the following areas: Polish?	n=1,597
Excellent	64.06%
Above average	20.23%
Average	15.34%
Below average	<1%
Extremely poor	<1%
20C. Generally, how would you rate the quality of the VA headstones or markers received	National
compared to those received in previous years in the following areas: Color?	n=1,595
Excellent	63.82%
Above average	20.31%
Average	15.74%
Below average	<1%

20D. Generally, how would you rate the quality of the VA headstones or markers received compared to those received in previous years in the following areas: Finish?	National
	n=1,580
Excellent	63.61%
Above average	20.57%
Average	15.51%
Below average	<1%
Extremely poor	0.00%
20E. Generally, how would you rate the quality of the VA headstones or markers received	National
compared to those received in previous years in the following areas: Depth of inscription?	n=1,430
Excellent	63.01%
Above average	20.00%
Average	16.50%
Below average	<1%
Extremely poor	<1%
21. Please indicate your level of agreement with the following statement: The overall quality of the	National
headstone, marker, or medallion I received from the VA was excellent.	n=1,648
Very satisfied	60.32%
Somewhat satisfied	33.98%
Neither / Nor	5.52%
Somewhat dissatisfied	<1%
Very dissatisfied	0.00%
22. Are you aware of the Presidential Memorial Certificate (PMC) Program (the certificate signed by the President of the United States honoring the Veteran's service)?	National
	n=1,678
Yes	88.97%
No	11.03%

23. Do you typically inform your clients about the program?	National
	n=394
Yes	80.46%
No	19.54%
24. Do you typically order the certificate(s) for your client?	National
	n=395
Yes	69.87%
No	30.13%
25. Overall, how satisfied were you with your experiences with the VA Memorial Products Service products and services?	National
	n=1,629
Very satisfied	71.82%
Somewhat satisfied	18.11%
Neither / Nor	9.64%
Somewhat dissatisfied	<1%
Very dissatisfied	<1%

Question 26 is an optional free text question for funeral directors to elaborate on any question or how the VA Memorial Products Service could improve its services and programs. These answers are captured in the NCA MPS Semiannual Reports.